# BMO (A) Financial Group

# Third Quarter 2014 Report to Shareholders

BMO Financial Group Reports Net Income of \$1.1 Billion for the Third Quarter of 2014

# **Financial Results Highlights:**

Third Quarter 2014 Compared with Third Quarter 2013:

- Net income of \$1,126 million; adjusted net income<sup>1</sup> of \$1,162 million, up 4%
- EPS<sup>2</sup> of \$1.67, up 1%; adjusted EPS<sup>1,2</sup> of \$1.73, up 4%
- ROE of 14.4%, compared with 15.5%; adjusted ROE<sup>1</sup> of 14.9%, compared with 15.5%
- Provisions for credit losses of \$130 million, compared with \$76 million; adjusted provisions for credit losses<sup>1</sup> of \$130 million, compared with \$12 million
- Basel III Common Equity Tier 1 Ratio of 9.6%

Year-to-Date 2014 Compared with Year-to-Date 2013:

- Net income of \$3,263 million, up 5%; adjusted net income<sup>1</sup> of \$3,342 million, up 7%
- EPS<sup>2</sup> of \$4.85, up 6%; adjusted EPS<sup>1,2</sup> of \$4.97, up 8%
- ROE of 14.3%, compared with 14.9%; adjusted ROE<sup>1</sup> of 14.7%, compared with 15.0%
- Provisions for credit losses of \$391 million, compared with \$398 million; adjusted provisions for credit losses<sup>1</sup> of \$391 million, compared with \$217 million

**Toronto, August 26, 2014** – For the third quarter ended July 31, 2014, BMO Financial Group reported net income of \$1,126 million or \$1.67 per share on a reported basis and net income of \$1,162 million or \$1.73 per share on an adjusted basis.

"BMO delivered very good results in the third quarter confirming continued momentum across our businesses," said Bill Downe, Chief Executive Officer, BMO Financial Group. "Adjusted net income was up 4% from particularly strong results a year ago and adjusted earnings per share have increased 8% year-to-date.

"Personal and Commercial Banking in Canada had continuing strong performance with operating leverage above 2% for the fourth consecutive quarter. Net income and pre-provision, pre-tax earnings growth in U.S. Personal and Commercial Banking was encouraging, with improved revenue trends despite the low interest rate environment. Traditional wealth posted adjusted net income growth of 27% reflecting good organic growth in client assets and the acquired F&C business. There were also very good results in BMO Capital Markets driven by strong revenue growth in Investment and Corporate Banking.

"Our success in growing both sides of the balance sheet is directly attributable to a strategy that emphasizes the delivery of an industryleading customer experience and a brand promise that recognizes that money is personal - and a bank should be too. The Bank is very well positioned, and we remain confident in our momentum," concluded Mr. Downe.

interest in subsidiaries and preferred share dividends

<sup>(1)</sup> Results and measures in this document are presented on a GAAP basis. They are also presented on an adjusted basis that excludes the impact of certain items. Adjusted results and measures are non-GAAP and are detailed in the Adjusted Net Income section, and (for all reported periods) in the Non-GAAP Measures section, where such non-GAAP measures and their closest GAAP counterparts are disclosed.

<sup>(2)</sup> All Earnings per Share (EPS) measures in this document refer to diluted EPS unless specified otherwise. EPS is calculated using net income after deductions for net income attributable to non-controlling

Note: All ratios and percentage changes in this document are based on unrounded numbers

Concurrent with the release of results, BMO announced a fourth quarter 2014 dividend of \$0.78 per common share, unchanged from the preceding quarter and up \$0.04 per share or 5% from a year ago, equivalent to an annual dividend of \$3.12 per common share.

Our complete Third Quarter 2014 Report to Shareholders, including our unaudited interim consolidated financial statements for the period ended July 31, 2014, is available online at www.bmo.com/investorrelations and at www.sedar.com.

#### **Total Bank Overview**

Net income was \$1,126 million for the third quarter of 2014, relatively unchanged from a year ago. Adjusted net income was \$1,162 million, up \$40 million or 4% from a particularly strong third quarter a year ago, as the prior year's results benefited from very low credit losses and a positive impact of long-term rates on insurance.

Momentum continued with strong results in Canadian P&C and BMO Capital Markets, and improved results in U.S. P&C. Wealth Management had good results, excluding the impact of movements in long-term interest rates.

The Basel III Common Equity Tier 1 Ratio remains strong at 9.6% following the acquisition of F&C Asset Management plc (F&C).

#### **Operating Segment Overview**

#### **Canadian P&C**

Net income was \$526 million, up \$40 million or 8% from a year ago. Adjusted net income was \$528 million, up \$39 million or 8% from the prior year, driven by higher revenue. Revenue was up \$96 million or 6% year over year primarily due to strong balance and fee volumes, partially offset by the impact of lower net interest margin. Year-over-year loan growth was 7% and deposit growth was 9%. Expenses increased \$34 million or 4%. Operating leverage was 2.1% and above 2% for the fourth consecutive quarter.

In personal banking, good year-over-year loan and deposit growth continued at 7% and 10%, respectively. Our Spring Home Financing Campaign was successful and our recently launched Summer Everyday Banking Campaign is attracting new customers to BMO and increasing the number of products held. During the quarter we became the first Canadian bank to provide customers with the capability to transfer money between Canadian and U.S. dollar accounts via mobile banking.

In commercial banking, year-over-year loan and deposit growth was 9% and 7%, respectively. We continue to streamline our lending processes, enabling our salesforce to spend more time acquiring new customers and strengthening existing relationships. We remain second in Canadian business banking loan market share for small and medium-sized loans.

#### U.S. P&C (all amounts in US\$)

Net income of \$147 million increased \$3 million or 2% from a year ago. Adjusted net income of \$158 million, increased \$1 million or 1%, due to improving revenue.

There were year-over-year and quarterly sequential increases in average current loans and acceptances, led by continued strong double-digit growth in the core commercial and industrial (C&I) loan portfolio. The core C&I portfolio increased by \$4.1 billion or 18% from a year ago to \$27.1 billion.

BMO Harris Bank received the 2014 Community Partner Award from Latinos Progresando, in recognition of our significant impact – culturally, economically, and educationally – on Chicago's Latino community. In addition, we received the Corporation of the Year award from the Hispanic Professionals of Greater Milwaukee. These awards represent our strong commitment to the Latino community we serve throughout our footprint.

#### Wealth Management

Net income of \$190 million decreased \$27 million from a year ago. Adjusted net income of \$212 million decreased \$12 million or 4%. Good organic growth increased adjusted net income by 19% year over year, excluding the impact of movements in long-term interest rates. Adjusted net income in traditional wealth was \$164 million, up 27% or \$33 million, with approximately 60% of the increase due to the contribution from the acquired F&C business and the remainder from strong growth in client assets. Adjusted net income in insurance was \$48 million, down \$45 million or 48% from a year ago primarily due to a \$22 million after-tax charge from unfavourable movements in long-term interest rates in the current quarter relative to a \$42 million after-tax benefit a year ago.

Assets under management and administration grew by \$251 billion or 48% from a year ago to \$776 billion, with the acquired F&C business contributing \$153 billion to the increase. Excluding F&C, assets under management and administration grew by 19%, driven by market appreciation, the stronger U.S. dollar and growth in new client assets.

On May 7, 2014, we completed the acquisition of F&C. This acquisition strengthens BMO Global Asset Management's position as a globally significant money manager, enhancing its asset management platform capabilities and providing attractive opportunities to service wealth markets in the United Kingdom and the rest of Europe. F&C contributed approximately 10% to Wealth Management's revenue, adjusted expenses and adjusted net income for the quarter.

In May, *Global Banking and Finance Review* (GBFR) named BMO Best Wealth Management in Canada, 2014, based on our ability to provide comprehensive wealth management services; ongoing commitment to providing clients with personalized and innovative investment and financial solutions; and access to local expertise – with a global reach – that supports international wealth management needs.

#### **BMO Capital Markets**

Net income of \$306 million increased \$38 million or 14% from a year ago driven by good revenue performance across the businesses, particularly in Investment and Corporate Banking. Revenue increased 15% year over year with a solid contribution from our U.S business. Return on equity of 22.4% was strong, up from 18.2% in the prior year.

In the quarter, we were selected as a 2014 Greenwich Quality Leader in both Canadian Equity Sales and in Canadian Equity Research and Analyst Service for Portfolio Managers, as well as a Greenwich Share Leader in Canadian Equity Trading Share and Canadian Equity Research/Advisory Portfolio Managers Vote Share. These awards, coupled with our recognition as the Best Trade Bank in Canada for the fifth consecutive year by *Trade Finance Magazine*, reflects the success of our commitment to meeting our core clients' needs.

BMO Capital Markets participated in 419 new global issues in the quarter, comprised of 173 corporate debt deals, 150 government debt deals and 96 equity transactions, raising \$765 billion.

#### **Corporate Services**

Corporate Services reported and adjusted net loss for the third quarter of 2014 was \$55 million, compared with reported net income of \$3 million and an adjusted net loss of \$21 million a year ago. The decline was primarily due to lower recoveries on the purchased credit impaired loan portfolio partly offset by better revenue excluding the impact of the group taxable equivalent basis (teb) offset.

#### **Adjusted Net Income**

Adjusted net income was \$1,162 million for the third quarter of 2014, up \$40 million or 4% from a year ago. Adjusted earnings per share were \$1.73, up 4% from \$1.66 a year ago.

Management has designated certain amounts as adjusting items and has adjusted GAAP results so that we can discuss and present financial results without the effects of adjusting items to facilitate understanding of business performance and related trends. The items excluded from third quarter 2014 results in the determination of adjusted results were the amortization of acquisition-related intangible assets of \$39 million (\$29 million after tax; \$0.05 per share) and acquisition integration costs of \$9 million (\$7 million after tax; \$0.01 per share). Amounts excluded from adjusted results in prior years also included credit-related items in respect of the purchased performing loan portfolio, restructuring costs and run-off structured credit activities. Management assesses performance on a GAAP basis and on an adjusted basis and considers both to be useful in the assessment of underlying business performance. Presenting results on both bases provides readers with a better understanding of how management assesses results. Adjusted results and measures are non-GAAP and, together with items excluded in determining adjusted results, are disclosed in more detail in the Non-GAAP Measures section, along with comments on the uses and limitations of such measures. The impact of adjusting items for comparative periods is summarized in the Non-GAAP Measures section.

Adjusted results in these Total Bank Overview and Operating Segment Overview sections are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.

#### Caution

The foregoing sections contain forward-looking statements. Please see the Caution Regarding Forward-Looking Statements.

# Management's Discussion and Analysis

Management's Discussion and Analysis (MD&A) commentary is as of August 26, 2014. Unless otherwise indicated, all amounts are in Canadian dollars and have been derived from financial statements prepared in accordance with International Financial Reporting Standards (IFRS). References to GAAP mean IFRS. The MD&A should be read in conjunction with the unaudited interim consolidated financial statements for the period ended July 31, 2014, as well as the audited consolidated financial statements for the year ended October 31, 2013, and the MD&A for fiscal 2013 in BMO's 2013 Annual Report. The material that precedes this section comprises part of this MD&A.

The annual MD&A includes a comprehensive discussion of our businesses, strategies and objectives, and can be accessed on our website at www.bmo.com/investorrelations. Readers are also encouraged to visit the site to view other quarterly financial information.

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Bank of Montreal's management, under the supervision of the CEO and CFO, has evaluated the effectiveness, as at July 31, 2014, of Bank of Montreal's disclosure controls and procedures (as defined in the rules of the Securities and Exchange Commission and the Canadian Securities Administrators) and has concluded that such disclosure controls and procedures are effective.

There were no changes in our internal control over financial reporting during the quarter ended July 31, 2014, that materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

Because of inherent limitations, disclosure controls and procedures and internal control over financial reporting can provide only reasonable assurance and may not prevent or detect misstatements.

As in prior quarters, Bank of Montreal's Audit and Conduct Review Committee reviewed this document and Bank of Montreal's Board of Directors approved the document prior to its release.

#### **Regulatory Filings**

Our continuous disclosure materials, including our interim filings, annual MD&A and audited consolidated financial statements, Annual Information Form and Notice of Annual Meeting of Shareholders and Proxy Circular are available on our website at www.bmo.com/investorrelations, on the Canadian Securities Administrators' website at www.sedar.com and on the EDGAR section of the SEC's website at www.sec.gov.

Bank of Montreal uses a unified branding approach that links all of the organization's member companies. Bank of Montreal, together with its subsidiaries, is known as BMO Financial Group. As such, in this document, the names BMO and BMO Financial Group mean Bank of Montreal, together with its subsidiaries.

Summary Data – Reported					Table 1
(Canadian \$ in millions, except as noted)	Q3-2014	Q2-2014	Q3-2013	YTD-2014	YTD-2013
Summary Income Statement					
Net interest income	2,107	2,063	2,183	6,283	6,560
Non-interest revenue	2,108	1,978	1,817	6,095	5,365
Revenue	4,215	4,041	4,000	12,378	11,925
Specific provision for credit losses Collective provision for (cocovery of) credit losses	130	162	56 20	391	408 (10
Collective provision for (recovery of) credit losses Total provision for credit losses	130	162	76	391	398
Non-interest expense	2,756	2,594	2,526	8,034	7,646
Provision for income taxes	203	209	275	690	760
Net income	1,126	1,076	1,123	3,263	3,121
Attributable to bank shareholders	1,110	1,062	1,107	3,220	3,069
Attributable to non-controlling interest in subsidiaries	16	14	16	43	52
Net income	1,126	1,076	1,123	3,263	3,121
Common Share Data (\$ except as noted)					
Earnings per share	1.67	1.60	1.66	4.85	4.57
Earnings per share growth (%) Dividends declared per share	0.6 0.78	14.3 0.76	17.7 0.74	6.1 2.30	0.9 2.20
Book value per share	46.69	45.94	41.96	46.69	41.96
Closing share price	81.27	75.55	63.87	81.27	63.87
Total market value of common shares (\$ billions)	52.5	48.7	41.3	52.5	41.3
Dividend yield (%)	3.8	4.0	4.6	3.8	4.6
Financial Measures and Ratios (%)					
Return on equity	14.4	14.3	15.5	14.3	14.9
Net income growth Revenue growth	0.4 5.3	11.6 3.7	16.7 4.6	4.5 3.8	1.2 1.1
Non-interest expense growth	9.0	1.8	2.8	5.1	2.6
Efficiency ratio	65.4	64.2	63.2	64.9	64.1
Efficiency ratio, excluding PBCAE (1)	58.2	59.4	61.8	59.1	61.1
Operating leverage	(3.7)	1.9	1.8	(1.3)	(1.5
Net interest margin on average earning assets	1.58	1.59	1.78	1.60	1.82
Effective tax rate Return on average assets	15.3 0.74	16.2 0.73	19.7 0.79	17.5 0.73	19.6 0.74
Provision for credit losses-to-average loans and acceptances (annualized)	0.18	0.22	0.11	0.18	0.20
Value Measures (% except as noted)					
Average annual five-year total shareholder return	13.7	19.4	11.7	13.7	11.7
Average annual three-year total shareholder return	15.8	11.8	5.4	15.8	5.4
Twelve month total shareholder return	32.6	24.8	16.5	32.6	16.5
Net economic profit (\$ millions) (2)	322	297	372	908	946
Balance Sheet (as at \$ millions, except as noted) Assets	586,832	582,045	548,712	586,832	548,712
Net loans and acceptances	295,441	294,704	272,557	295,441	272,557
Deposits	399,223	394,007	359,523	399,223	359,523
Common shareholders' equity	30,179	29,639	27,103	30,179	27,103
Cash and securities-to-total assets ratio (%)	33.0	32.1	31.1	33.0	31.1
Capital Ratios (%) Common Equity Tier 1 Ratio	9.6	9.7	9.6	9.6	9.6
Tier 1 Capital Ratio	9.6 11.4	9.7 11.1	9.6	9.6 11.4	9.6 11.2
Total Capital Ratio	13.3	13.0	13.5	13.3	13.5
Net Income by Operating Group					
Canadian P&C	526	480	486	1,490	1,354
U.S. P&C	159	155	149	480	479
Personal and Commercial Banking Wealth Management	685 190	635 194	635 217	1,970 559	1,833 519
BMO Capital Markets	306	305	268	888	827
Corporate Services, including Technology and Operations (T&O)	(55)	(58)	3	(154)	(58)
BMO Financial Group net income	1,126	1,076	1,123	3,263	3,121

(1) This ratio is calculated excluding insurance policyholder benefits, claims and acquisition expenses (PBCAE).

(2) Net economic profit is a non-GAAP measure and is discussed in the Non-GAAP Measures section.

Summary Data – Adjusted					Table 2
(Canadian \$ in millions, except as noted)	Q3-2014	Q2-2014	Q3-2013	YTD-2014	YTD-2013
Adjusted Summary Income Statement					
Net interest income	2,107	2,063	2,030	6,283	6,020
Non-interest revenue	2,108	1,978	1,812	6,095	5,342
Revenue	4,215	4,041	3,842	12,378	11,362
Provision for credit losses	130	162	12	391	217
Non-interest expense	2,708	2,566	2,442	7,927	7,270
Provision for income taxes	215	216	266	718	740
Net income	1,162	1,097	1,122	3,342	3,135
Attributable to bank shareholders	1,146	1,083	1,106	3,299	3,083
Attributable to non-controlling interest in subsidiaries	16	14	16	43	52
Net income	1,162	1,097	1,122	3,342	3,135
Adjusted Common Share Data					
Earnings per share (\$)	1.73	1.63	1.66	4.97	4.59
Earnings per share growth (%)	4.2	13.2	12.9	8.3	6.5
Adjusted Financial Measures and Ratios (%)					
Return on equity	14.9	14.6	15.5	14.7	15.0
Net income growth	3.7	11.2	11.6	6.6	6.5
Revenue growth	9.7	8.9	6.0	8.9	3.4
Non-interest expense growth	10.8	7.7	5.6	9.0	3.9
Efficiency ratio	64.2	63.5	63.6	64.0	64.0
Efficiency ratio, excluding PBCAE (1)	57.2	58.8	62.2	58.4	60.9
Operating leverage	(1.1)	1.2	0.4	(0.1)	(0.5)
Net interest margin on average earning assets	1.58	1.59	1.65	1.60	1.67
Effective tax rate	15.6	16.5	19.2	17.7	19.1
Adjusted Net Income By Operating Group					
Canadian P&C	528	482	489	1,496	1,361
U.S. P&C	171	167	161	516	517
Personal and Commercial Banking	699	649	650	2,012	1,878
Wealth Management	212	200	224	595	539
BMO Capital Markets	306	306	269	889	829
Corporate Services, including T&O	(55)	(58)	(21)	(154)	(111)
BMO Financial Group net income	1,162	1,097	1,122	3,342	3,135

(1) This ratio is calculated excluding insurance policyholder benefits, claims and acquisition expenses (PBCAE).

The above results and statistics are presented on an adjusted basis. These are non-GAAP amounts or non-GAAP measures. Please see the non-GAAP Measures section.

#### **Caution Regarding Forward-Looking Statements**

Bank of Montreal's public communications often include written or oral forward-looking statements. Statements of this type are included in this document, and may be included in other filings with Canadian securities regulators or the U.S. Securities and Exchange Commission, or in other communications. All such statements are made pursuant to the "safe harbor" provisions of, and are intended to be forward-looking statements under, the United States Private Securities Litigation Reform Act of 1995 and any applicable Canadian securities legislation. Forward-looking statements may involve, but are not limited to, comments with respect to our objectives and priorities for 2014 and beyond, our strategies or future actions, our targets, expectations for our financial condition or share price, and the results of or outlook for our operations or for the Canadian, U.S. and international economies.

By their nature, forward-looking statements require us to make assumptions and are subject to inherent risks and uncertainties. There is significant risk that predictions, forecasts, conclusions or projections will not prove to be accurate, that our assumptions may not be correct and that actual results may differ materially from such predictions, forecasts, conclusions or projections. We caution readers of this document not to place undue reliance on our forward-looking statements as a number of factors could cause actual future results, conditions, actions or events to differ materially from the targets, expectations, estimates or intentions expressed in the forward-looking statements.

The future outcomes that relate to forward-looking statements may be influenced by many factors, including but not limited to: general economic and market conditions in the countries in which we operate; weak, volatile or illiquid capital and/or credit markets; interest rate and currency value fluctuations; changes in monetary, fiscal or economic policy; the degree of competition in the geographic and business areas in which we operate; changes in laws or in supervisory expectations or requirements, including capital, interest rate and liquidity requirements and guidance; judicial or regulatory proceedings; the accuracy and completeness of the information we obtain with respect to our customers and counterparties; our ability to execute our strategic plans and to complete and integrate acquisitions, including obtaining regulatory approvals; critical accounting estimates and the effect of changes to accounting standards, rules and interpretations on these estimates; operational and infrastructure risks; changes to our credit ratings; general political conditions; global capital markets activities; the possible effects on our business of war or terrorist activities; disease or illness that affects local, national or international economies; natural disasters and disruptions to public infrastructure, such as transportation, communications, power or water supply; technological changes; and our ability to anticipate and effectively manage risks associated with all of the foregoing factors.

We caution that the foregoing list is not exhaustive of all possible factors. Other factors could adversely affect our results. For more information, please see the discussion on pages 30 to 31 of BMO's 2013 Annual Report, which outlines in detail certain key factors that may affect Bank of Montreal's future results. When relying on forward-looking statements to make decisions with respect to Bank of Montreal, investors and others should carefully consider these factors, as well as other uncertainties and potential events, and the inherent uncertainty of forward-looking statements. Bank of Montreal does not undertake to update any forward-looking statements, whether written or oral, that may be made from time to time by the organization or on its behalf, except as required by law. The forward-looking information contained in this document is presented for the purpose of assisting our shareholders in understanding our financial position as at and for the periods ended on the dates presented, as well as our strategic priorities and objectives, and may not be appropriate for other purposes.

Assumptions about the level of default and losses on default were material factors we considered when establishing our expectations regarding the future performance of the transactions into which our credit protection vehicle has entered. Among the key assumptions were that the level of default and losses on default will be consistent with historical experience. Material factors that were taken into account when establishing our expectations regarding the future risk of credit losses in our credit protection vehicle and risk of loss to Bank of Montreal included industry diversification in the portfolio, initial credit quality by portfolio, the first-loss protection incorporated into the structure and the hedges into which Bank of Montreal has entered.

Assumptions about the performance of the Canadian and U.S. economies, as well as overall market conditions and their combined effect on our business, are material factors we consider when determining our strategic priorities, objectives and expectations for our business. In determining our expectations for economic growth, both broadly and in the financial services sector, we primarily consider historical economic data provided by the Canadian and U.S. governments and their agencies. See the Economic Review and Outlook section of this interim MD&A.

#### **Economic Review and Outlook**

After slowing early this year due to inclement weather, the Canadian economy has picked up moderately. Consumer spending has strengthened, home sales have firmed up and exports are starting to benefit from a weaker currency. Canadians are buying a record number of automobiles. However, job growth has slowed and business spending remains weak, restrained by uneven global demand. China's economy has strengthened in response to expansionary fiscal policies, but the Eurozone economy has stalled. Canadian GDP growth is expected to improve to 2.3% in 2014 from 2.0% in 2013, reducing the unemployment rate slightly. Consumer spending is projected to grow moderately, restrained by elevated household debt. Housing market activity should stabilize alongside moderate growth in residential mortgages. By contrast, business investment is expected to strengthen in response to firmer exports and elevated oil prices, supporting business loan growth. Despite an upturn in inflation, the Bank of Canada remains mindful of economic risks, and is expected to maintain a steady interest rate policy well into 2015. The Canadian dollar is projected to weaken further in response to the ongoing trade deficit and higher long-term interest rates in the U.S. than in Canada.

The U.S. economy contracted early this year, largely because of the severe winter weather, but rebounded strongly in the second quarter on improved motor vehicle sales and an upswing in business investment. While the poor start to the year means GDP growth will likely slow to 2.1% in 2014 from 2.2% in 2013, the outlook remains promising. Consumer spending is projected to strengthen in response to improved household finances, while housing market activity should pick up in response to recent declines in mortgage rates and steady gains in employment. Demand for residential mortgages and consumer loans should improve this year, while strong corporate balance sheets will support business spending and credit growth. While the Federal Reserve is expected to continue reducing its purchases of fixed-income securities, it is not expected to begin raising policy rates until the middle of 2015.

The U.S. Midwest region, which includes the six states in BMO's U.S. footprint, is expected to grow near the national average of 2.1% in 2014, with an improved performance expected in the second half of the year in response to strengthening exports, increased automotive production and less restrictive fiscal policies.

This Economic Review and Outlook section contains forward-looking statements. Please see the Caution Regarding Forward-Looking Statements.

#### **Other Value Measures**

BMO's average annual total shareholder returns for the one-year, three-year and five-year periods ending July 31, 2014, were 32.6%, 15.8% and 13.7%, respectively.

#### Foreign Exchange

The Canadian dollar equivalents of BMO's U.S.-dollar-denominated net income, revenues, expenses, recovery of (provision for) credit losses and income taxes were increased relative to the third quarter of 2013 and the prior year to date due to the strengthening of the U.S. dollar, but decreased relative to the second quarter of 2014 due to the weakening of the U.S. dollar. The average Canadian/U.S. dollar exchange rate for the quarter, expressed in terms of the Canadian dollar cost of a U.S. dollar, increased by 4% from a year ago and decreased 2% from the second quarter. The average rate for the year to date increased by 7% from a year ago. BMO may execute hedging transactions to mitigate the impact of foreign exchange rate movements on net income. Table 3 indicates the relevant average Canadian/U.S. dollar exchange rates and the impact of changes in the rates.

This Foreign Exchange section contains forward-looking statements. Please see the Caution Regarding Forward Looking Statements.

Effects of Changes in Exchange Rates on BMO's Reported and Adjusted Results			Table 3
	Q3-20	)14	YTD-2014
(Canadian \$ in millions, except as noted)	vs Q3-2013	vs Q2-2014	vs YTD-2013
Canadian/U.S. dollar exchange rate (average)			
Current period	1.0807	1.0807	1.0877
Prior period	1.0385	1.1029	1.0172
Effects on reported results			
Increased (decreased) net interest income	27	(14)	138
Increased (decreased) non-interest revenue	21	(11)	112
Increased (decreased) revenues	48	(25)	250
Decreased (increased) expenses	(38)	20	(188
Increased provision for credit losses	(1)	-	
Decreased (increased) income taxes	(2)	1	(14
Increased (decreased) reported net income	7	(4)	48
Effects on adjusted results			
Increased (decreased) net interest income	25	(14)	125
Increased (decreased) non-interest revenue	21	(11)	112
ncreased (decreased) revenues	46	(25)	237
Decreased (increased) expenses	(37)	20	(183
increased recovery of credit losses	-	-	:
Decreased (increased) income taxes	(2)	1	(1)
Increased (decreased) adjusted net income	7	(4)	47

Adjusted results in this section are non-GAAP amounts or non-GAAP Measures. Please see the non-GAAP Measures section.

#### Net Income

#### Q3 2014 vs. Q3 2013

Net income was \$1,126 million for the third quarter of 2014, up \$3 million from the prior year. EPS was \$1.67, up \$0.01 or 1% from the prior year.

Adjusted net income was \$1,162 million, up \$40 million or 4% from a particularly strong third quarter a year ago, as the prior year's results benefited from very low credit losses and a positive impact of long-term rates on insurance.

Adjusted EPS was \$1.73, up \$0.07 or 4%. Adjusted results and items excluded in determining adjusted results are disclosed in detail in the preceding Adjusted Net Income section and in the Non-GAAP Measures section, together with comments on the uses and limitations of such measures.

On an adjusted basis, net income growth was driven by strong results in Canadian P&C and BMO Capital Markets. Canadian P&C results reflected strong balance and fee volumes, partially offset by the impact of lower net interest margin. Wealth Management continued to deliver good adjusted results, excluding the \$64 million impact of movements in long-term interest rates that lowered insurance results compared to the prior year. Traditional wealth posted strong results with adjusted net income up 27% or \$33 million, with approximately 60% of the increase due to the contribution from the acquired F&C business and the remainder from strong growth in client assets. BMO Capital Markets results were up driven by good revenue performance across the businesses, particularly in Investment and Corporate Banking. U.S. P&C net income was up modestly on a U.S. dollar basis due to improving revenue. Corporate Services adjusted results decreased primarily due to lower recoveries on the purchased credit impaired loan portfolio partly offset by better revenue excluding the impact of the group teb offset.

#### Q3 2014 vs Q2 2014

Net income increased \$50 million or 5% and EPS increased \$0.07 or 4%. Adjusted net income increased \$65 million or 6% and adjusted EPS increased \$0.10 or 6%.

Net income increased in Canadian P&C due to higher revenue as a result of higher balance and fee volumes across most products and three more days in the current quarter, partially offset by higher expenses. Adjusted net income increased in Wealth Management primarily due to the acquisition of F&C, as well as good organic growth, partially offset by lower insurance revenue due to unfavourable

movements in long-term interest rates. BMO Capital Markets results were relatively unchanged from the previous quarter as higher revenue was offset by a less favourable tax rate and modestly higher expenses. U.S. P&C adjusted net income increased on a U.S. dollar basis due to improving revenue, as the benefits from three more days and commercial loan growth were partially offset by lower commercial lending fees, higher expenses and increased provisions for credit losses. Corporate Services adjusted results were comparable to the prior quarter.

# Q3 YTD 2014 vs Q3 YTD 2013

Net income increased \$142 million or 5% to \$3,263 million. EPS was \$4.85, up \$0.28 or 6% from a year ago. Adjusted net income was \$3,342 million, up \$207 million or 7% from a year ago. Adjusted EPS was \$4.97, up \$0.38 or 8% from a year ago. On an adjusted basis, there was strong growth in Canadian P&C, Wealth Management and BMO Capital Markets. Adjusted net income in U.S. P&C on a U.S. dollar basis and Corporate Services was lower relative to the same period a year ago.

Adjusted results in this Net Income section are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.

#### Revenue

#### Q3 2014 vs Q3 2013

Total revenue of \$4,215 million increased \$215 million or 5% from the third quarter a year ago. Adjusted revenue increased \$373 million or 10% to \$4,215 million. Excluding the impact of the stronger U.S. dollar, adjusted revenue increased by \$327 million or 8%. Canadian P&C had good revenue growth due to strong balance and fee volumes, partially offset by the impact of lower net interest margin. Wealth Management also had good revenue growth, with traditional wealth revenue up 25% due to the impact of the F&C acquisition and higher revenue across all businesses driven by strong growth in client assets and increased transaction volumes. Insurance revenue decreased due to the impact of movements in long-term interest rates. BMO Capital Markets revenue increased 15%, with good revenue performance particularly in Investment and Corporate Banking, including a solid contribution from our U.S. business. U.S. P&C revenue increased on a U.S. dollar basis, resulting from strong commercial loan growth, partially offset by lower net interest margin and reduced gains on sales of newly originated mortgages. Corporate Services adjusted revenue was lower primarily due to the impact of a higher group teb adjustment.

Net interest income decreased \$76 million or 3% from a year ago to \$2,107 million. Adjusted net interest income increased \$77 million or 4% to \$2,107 million, due to volume growth, revenue from the purchased performing loan portfolio and the impact of the stronger U.S. dollar, partially offset by lower net interest margin. BMO's overall net interest margin decreased on a reported basis by 20 basis points from a year ago to 1.58%. Adjusted net interest margin decreased by 7 basis points to 1.58%. Average earning assets increased \$41.5 billion or 9% to \$528.7 billion, including an \$8.3 billion increase as a result of the stronger U.S. dollar.

Non-interest revenue increased \$291 million or 16% from a year ago to \$2,108 million. Adjusted non-interest revenue increased \$296 million or 16% to \$2,108 million, with significant increases in underwriting and advisory fees, as well as significantly higher investment management and custodial fees and mutual fund revenues as a result of the acquisition of F&C, offset in part by lower insurance income.

## Q3 2014 vs Q2 2014

Total revenue and adjusted revenue increased \$174 million or 4% from the second quarter. Excluding the impact of the weaker U.S. dollar, adjusted revenue increased by \$199 million or 5%. Canadian P&C revenue increased primarily due to higher balance and fee volumes across most products and three more days in the current quarter. Revenue in Wealth Management increased, with revenue growth in traditional wealth driven by the impact from the F&C acquisition and growth in client assets. Insurance revenue decreased due to the impact of unfavourable movements in long-term interest rates. Revenue increased in BMO Capital Markets reflecting higher Investment and Corporate Banking revenue, with Trading Products revenue relatively unchanged. U.S. P&C had higher revenue on a U.S. dollar basis, as the benefits from three more days and commercial loan growth were partially offset by lower commercial lending fees. Corporate Services adjusted revenue decreased primarily due to lower credit-related revenue on the purchased performing loan portfolio and a higher group teb adjustment.

Reported and adjusted net interest income increased \$44 million or 2%, in large part due to three more days in the current quarter. BMO's overall reported and adjusted net interest margin was relatively stable compared to the second quarter. BMO's overall reported and adjusted net interest margin (excluding trading) was unchanged from the second quarter. Average earning assets decreased \$1.8 billion from the prior quarter, but increased \$2.5 billion excluding the impact of the weaker U.S. dollar.

Reported and adjusted non-interest revenue increased \$130 million or 7%, with significant increases in underwriting and advisory fees, as well as significantly higher investment management and custodial fees and mutual fund revenues as a result of the acquisition of F&C, offset in part by lower securities gains.

#### Q3 YTD 2014 vs Q3 YTD 2013

Year-to-date revenue increased \$453 million or 4% and adjusted revenue increased \$1,016 million or 9%. Excluding the impact of the stronger U.S. dollar, adjusted revenue increased \$779 million or 7%.

Net interest income decreased \$277 million or 4% year to date. Adjusted net interest income increased \$263 million or 4%, mainly due to volume growth, revenue from the purchased performing loan portfolio and the impact of the stronger U.S. dollar, partially offset by lower net interest margin. BMO's overall net interest margin declined by 22 basis points to 1.60%. Adjusted net interest margin declined by 7 basis points to 1.60%. Average earning assets increased by \$43.5 billion or 9%, including a \$13.5 billion increase as a result of the stronger U.S. dollar.

Non-interest revenue increased \$730 million or 14% year to date. Adjusted non-interest revenue increased \$753 million or 14% with increases in all types of non-interest revenue except card fees, insurance income and foreign exchange, other than trading.

Net interest income and non-interest revenue are detailed in the unaudited interim consolidated financial statements. Adjusted results in this Revenue section are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.

Adjusted Net Interest Margin on Average Earning Assets (teb)*					Table 4
_(In basis points)	Q3-2014	Q2-2014	Q3-2013	YTD-2014	YTD-2013
Canadian P&C	259	258	264	259	266
U.S. P&C	373	376	392	377	404
Personal and Commercial Banking	289	290	295	290	301
Wealth Management	262	264	291	266	287
BMO Capital Markets	58	59	67	55	61
Corporate Services, including T&O**	nm	nm	nm	nm	nm
Total BMO adjusted net interest margin	158	159	165	160	167
Total BMO adjusted net interest margin (excluding trading)	196	196	199	198	203
Total BMO reported net interest margin	158	159	178	160	182
Total BMO reported net interest margin (excluding trading)	196	196	215	198	221
Total Canadian Retail (reported and adjusted)***	257	257	263	258	265

\* Net interest margin is disclosed and computed with reference to average earning assets, rather than total assets. This basis provides a more relevant measure of margins and changes in margins. Operating group margins are stated on a taxable equivalent basis (teb) while total BMO margin is stated on a GAAP basis.

\*\* Corporate Services adjusted net interest income is negative in all periods and its variability affects changes in net interest margin.

\*\*\* Total Canadian retail margin represents the net interest margin of the combined Canadian businesses of Canadian P&C and Wealth Management.

This table contains adjusted results and measures, which are Non-GAAP. Please see the Non-GAAP Measures section. nm - not meaningful

Provisions for Credit Losses

#### 03 2014 vs 03 2013

The total provision for credit losses (PCL) was \$130 million, an increase of \$54 million from the prior year. Adjusted PCL increased by \$118 million from the prior year primarily due to significantly lower recoveries. There was no net change to the collective allowance in the quarter.

Canadian P&C provisions increased by \$9 million to \$134 million, due to increased provisions in the consumer portfolio. U.S. P&C provisions of \$52 million increased by \$12 million due to higher provisions in the commercial portfolio, partially offset by lower provisions in the consumer portfolio. Corporate Services adjusted recoveries of \$47 million declined by \$107 million, primarily due to lower recoveries on the purchased credit impaired loan portfolio.

#### Q3 2014 vs Q2 2014

The reported and adjusted PCL decreased by \$32 million from the prior quarter due to higher recoveries on the purchased performing loan and purchased credit impaired loan portfolios. There was no net change to the collective allowance in the quarter.

Canadian P&C provisions were consistent with the prior quarter. U.S. P&C provisions increased by \$2 million due to higher provisions in the consumer portfolio, partially offset by lower provisions in the commercial portfolio. Corporate Services adjusted recoveries increased by \$28 million mainly due to higher recoveries on the purchased performing loan and purchased credit impaired loan portfolios.

Adjusted results in this Provisions for Credit Losses section are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.

Provision for Credit Losses by Operating Group					Table 5
_(Canadian \$ in millions)	Q3-2014	Q2-2014	Q3-2013	YTD-2014	YTD-2013
Canadian P&C	134	133	125	408	406
U.S. P&C	52	50	40	121	127
Personal and Commercial Banking	186	183	165	529	533
Wealth Management	(3)	2	(1)	(2)	2
BMO Capital Markets	(6)	(4)	2	(11)	(19)
Corporate Services, including T&O (1) (2)	(47)	(19)	(154)	(125)	(299)
Adjusted provision for credit losses	130	162	12	391	217
Purchased performing loans (1)	-	-	44	-	191
Increase (decrease) in collective allowance	-	-	20	-	(10)
Provision for credit losses	130	162	76	391	398

(1) Effective Q1-2014, Corporate Services adjusted results include credit-related items in respect of the purchased performing loan portfolio, including \$3 million of recoveries of specific provisions for credit losses in the current period (specific provisions of \$21 million in Q2-2014).

(2) Corporate Services results include purchased credit impaired loan recoveries of \$57 million in Q3-2014 (\$35 million after tax); \$45 million in Q2-2014 (\$28 million after tax); and \$140 million in Q3-2013 (\$86 million after tax).

This table contains adjusted results and measures, which are Non-GAAP. Please see the Non-GAAP Measures section

Changes to Provision for Credit Losses					Table 6
(Canadian \$ in millions, except as noted)	Q3-2014	Q2-2014	Q3-2013	YTD-2014	YTD-2013
New specific provisions	395	348	357	1,101	1,181
Reversals of previously established allowances	(83)	(47)	(72)	(178)	(203)
Recoveries of loans previously written-off	(182)	(139)	(229)	(532)	(570)
Specific provision for credit losses	130	162	56	391	408
Increase (decrease) in collective allowance	-	-	20	-	(10)
Provision for credit losses	130	162	76	391	398
PCL as a % of average net loans and acceptances (annualized)	0.18	0.22	0.11	0.18	0.20

#### **Impaired Loans**

Total gross impaired loans (GIL) were \$1,975 million at the end of the current quarter, down from \$2,325 million in the second quarter of 2014 and down from \$2,650 million a year ago.

Factors contributing to the change in GIL are outlined in Table 7 below. Loans classified as impaired during the quarter totalled \$457 million, down from \$509 million in the second quarter of 2014 and \$610 million a year ago.

				Table 7
Q3-2014	Q2-2014	Q3-2013	YTD-2014	YTD-2013
2,325	2,482	2,848	2,544	2,976
457	509	610	1,608	1,835
(142)	(244)	(212)	(540)	(564)
(269)	(185)	(290)	(900)	(811)
(235)	(149)	(219)	(587)	(670)
-	-	-	-	-
(155)	(63)	(146)	(220)	(233)
(6)	(25)	59	70	117
1,975	2,325	2,650	1,975	2,650
0.67	0.79	0.97	0.67	0.97
	2,325 457 (142) (269) (235) - (155) (6) 1,975	2,325 2,482 457 509 (142) (244) (269) (185) (235) (149) (155) (63) (6) (25) 1,975 2,325	2,325       2,482       2,848         457       509       610         (142)       (244)       (212)         (269)       (185)       (290)         (235)       (149)       (219)         (155)       (63)       (146)         (6)       (25)       59         1,975       2,325       2,650	2,325         2,482         2,848         2,544           457         509         610         1,608           (142)         (244)         (212)         (540)           (269)         (185)         (290)         (900)           (235)         (149)         (219)         (587)           (155)         (63)         (146)         (220)           (6)         (25)         59         70           1,975         2,325         2,650         1,975

(1) GIL excludes purchased credit impaired loans.

For further discussion of risk management practices and key measures, see the Risk Management section.

#### **Non-Interest Expense**

Non-interest expense increased \$230 million or 9% from the third quarter a year ago to \$2,756 million. Adjusted non-interest expense increased \$266 million or 11% to \$2,708 million. Excluding the impact of the stronger U.S. dollar, adjusted non-interest expense increased by \$229 million or 9% primarily due to higher employee-related expenses, including performance-based compensation, the impact of the F&C acquisition and increased technology and support costs related to a changing business and regulatory environment.

Non-interest expense increased \$162 million or 6% relative to the second quarter. Adjusted non-interest expense increased \$142 million or 5%. Excluding the impact of the weaker U.S. dollar, adjusted non-interest expense increased by \$162 million or 6% primarily due to the impact of the F&C acquisition, higher employee-related expenses, increased technology and support costs related to a changing business and regulatory environment and three more days in the current quarter.

Year-over-year operating leverage on a reported basis was negative 3.7% and adjusted operating leverage was negative 1.1%. Excluding the impact of movements in long-term interest rates in the insurance business, year-over-year adjusted operating leverage was positive 1.3%. The adjusted efficiency ratio of 64.2% for the third quarter of 2014 increased 60 basis points from a year ago and 70 basis points from the prior quarter, primarily due to the impact of the F&C acquisition and movements in long-term interest rates in the insurance business. The adjusted efficiency ratio excluding PBCAE<sup>1</sup> was 57.2%.

Non-interest expense for the year to date increased \$388 million or 5% to \$8,034 million. Adjusted non-interest expense increased \$657 million or 9% to \$7,927 million, or 6% excluding the impact of the stronger U.S. dollar. The increase was primarily due to higher employee-related expenses, including performance-based compensation and severance, increased technology and support costs related to a changing business and regulatory environment and the impact of the F&C acquisition.

Non-interest expense is detailed in the unaudited interim consolidated financial statements.

Adjusted results in this Non-Interest Expense section are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.

#### Income Taxes

The provision for income taxes of \$203 million decreased \$72 million from the third quarter of 2013 and decreased \$6 million from the second quarter of 2014. The effective tax rate for the quarter was 15.3%, compared with 19.7% a year ago and 16.2% in the second quarter of 2014.

The adjusted provision for income taxes of \$215 million decreased \$51 million from a year ago and was relatively unchanged from the second quarter of 2014. The adjusted effective tax rate was 15.6% in the current quarter, compared with 19.2% a year ago and 16.5% in the second quarter of 2014. The lower adjusted tax rate in the current quarter relative to the third quarter of 2013 and the second quarter of 2014 was primarily due to higher tax-exempt income.

Adjusted results in this Income Taxes section are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.

(1) This ratio is calculated excluding insurance policyholder benefits, claims and acquisition expenses (PBCAE).

#### Capital Management Third Quarter 2014 Regulatory Capital Review

# BMO's Common Equity Tier 1 (CET1) Ratio was 9.6% at July 31, 2014.

The CET1 Ratio decreased by approximately 10 basis points from 9.7% at the end of the second quarter mainly due to the impact of the F&C acquisition which reduced the CET1 ratio by approximately 75 basis points, largely offset by lower risk-weighted assets (RWA) and increased retained earnings. The CET1 Ratio decreased by approximately 30 basis points from 9.9% at October 31, 2013, mainly due to the impact of the F&C acquisition and higher RWA, partly offset by increased retained earnings.

RWA of \$226 billion at July 31, 2014, decreased by \$9 billion from the second quarter largely due to actions taken to manage certain risk positions and changes in methodology and risk assessments. RWA increased \$11 billion from October 31, 2013, primarily due to increased source currency RWA, newly-implemented Credit Valuation Adjustment (CVA) rules and the impact of a strengthening of the U.S. dollar during the first three quarters of the year as noted below.

During the first and second quarters of 2014, the RWA attributable to the CVA for CET1, (CET1 RWA), Tier 1 and Total Capital was 57% of the fully-implemented charge. During the third quarter, the CET1 RWA remained at 57% of the fully-implemented charge while the RWA attributable to the CVA for Tier 1 Capital and Total Capital increased to 65% and 77%, respectively. The CVA charge will remain at these levels during the fourth quarter. The phase-in of RWA for the CVA charge will continue until it reaches 100% by 2019.

CET1 Capital at July 31, 2014, was \$21.6 billion, down \$1.1 billion from the second quarter mainly due to increased capital deductions for goodwill and intangible assets associated with the F&C acquisition, partially offset by increased retained earnings. Since October 31, 2013, CET1 Capital has increased \$0.4 billion, with retained earnings growth and the net impact of foreign exchange movements on U.S.-dollar-denominated investments in foreign operations and related hedges more than offsetting the increase in capital deductions during the third quarter.

The bank's Tier 1 and Total Capital Ratios were 11.4% and 13.3%, respectively, at July 31, 2014, compared with 11.1% and 13.0%, respectively, at April 30, 2014, and 11.4% and 13.7%, respectively, at October 31, 2013. These ratios changed from the prior quarter and from October 31, 2013, primarily due to the same factors that caused changes in the CET1 Ratio, described above, and due to the issuance of preferred shares, which was partially offset by preferred share redemptions, as described below.

BMO's Assets-to-Capital Multiple (ACM) was 17.0 at July 31, 2014, up from 16.8 at April 30, 2014, and from 15.6 at October 31, 2013, due to higher balance sheet assets. The Office of the Superintendent of Financial Institutions (OSFI) has announced that the ACM will be discontinued in 2015 and will be replaced by the Basel III Leverage Ratio. OSFI has established a 3% minimum Basel III Leverage Ratio. Disclosure of the Basel III Leverage Ratio will commence in the first quarter of fiscal 2015.

BMO's investments in foreign operations are primarily denominated in U.S. dollars. The foreign exchange impact of U.S.-dollardenominated RWA and U.S.-dollar-denominated capital deductions may result in variability in the bank's capital ratios. BMO may enter into hedging arrangements to reduce the impact of foreign exchange movements on its capital ratios.

Pages 61 to 65 and pages 92 to 94 of BMO's 2013 Annual Report provide disclosure on Enterprise-Wide Capital Management and Liquidity and Funding Risk, including regulatory requirements impacting capital and liquidity.

#### **Other Capital Developments**

During the quarter, we redeemed all of our Non-cumulative Class B Preferred Shares Series 21, at a redemption price of \$25.00 per share plus declared and unpaid dividends up to but excluding the date fixed for redemption.

On June 6, 2014, we completed our offering of Non-cumulative 5-Year Rate Reset Class B Preferred Shares Series 29. We issued 16 million shares for aggregate proceeds of \$400 million.

On July 30, 2014, we completed our offering of Non-cumulative 5-Year Rate Reset Class B Preferred Shares Series 31. We issued 12 million shares for aggregate proceeds of \$300 million.

Non-viability contingent capital (NVCC) provisions require the conversion of the capital instrument into a variable number of common shares in the event that OSFI deems the Bank to be non-viable or a federal or provincial government in Canada publicly announces that the Bank has accepted or agreed to accept a capital injection. If a NVCC trigger event were to occur our NVCC capital instruments, Non-cumulative 5-Year Rate Reset Class B Preferred Shares Series 27, Series 29 and Series 31, would be converted into BMO common shares pursuant to an automatic conversion formula with a conversion price based on the greater of: (i) a floor price of \$5.00, and (ii) the current market price of our common shares at the time of the trigger event (10-day weighted average). Based on a floor price of \$5.00, these NVCC capital instruments would convert into 240 million BMO common shares, which would represent a dilution impact of 37.1% based on the number of BMO common shares outstanding as at July 31, 2014.

During the quarter, 1,656,509 common shares were issued through the exercise of stock options.

No shares were repurchased during the quarter under the bank's normal course issuer bid. The timing and amount of purchases under the program are subject to management discretion based on factors such as market conditions and capital levels. The bank will periodically consult with OSFI before making purchases under the bid.

On August 26, 2014, BMO announced that the Board of Directors had declared a quarterly dividend payable to common shareholders of \$0.78 per common share, unchanged from the preceding quarter and up \$0.04 per share or 5% from a year ago. The dividend reflects the success of our business strategies.

The dividend is payable on November 26, 2014, to shareholders of record on November 3, 2014. Common shareholders may elect to have their cash dividends reinvested in common shares of the bank in accordance with the shareholder dividend reinvestment and share purchase plan (the Plan). For the dividend declared on August 26, 2014, and until further notice, such additional common shares will be issued from treasury without a discount. A two per cent discount applied in respect of the common share dividend declared last quarter.

Qualifying Regulatory Capital and Risk-Weighted Asse	ets					Table 8
	Q3-20	Q3-2014		4	Q4-2013	
(Canadian \$ in millions)	All-in (1)	Transitional (2)	All-in (1)	Transitional (2)	All-in (1)	Transitional (2)
Gross Common Equity (3)	30,179	30,179	29,646	29,646	28,144	28,144
Regulatory adjustments applied to Common Equity	(8,583)	(1,558)	(6,918)	(1,298)	(6,917)	9
Common Equity Tier 1 Capital (CET1)	21,596	28,621	22,728	28,348	21,227	28,153
Additional Tier 1 Eligible Capital (4)	4,542	4,542	3,835	3,835	3,781	3,781
Regulatory adjustments applied to Tier 1	(358)	(4,187)	(413)	(3,203)	(409)	(3,781)
Additional Tier 1 Capital (AT1)	4,184	355	3,422	632	3,372	-
Tier 1 Capital (T1 = CET1 + AT1)	25,780	28,976	26,150	28,980	24,599	28,153
Tier 2 Eligible Capital (5)	4,319	4,319	4,357	4,357	4,951	4,951
Regulatory adjustments applied to Tier 2	(50)	(9)	(50)	(10)	(50)	(13)
Tier 2 Capital (T2)	4,269	4,310	4,307	4,347	4,901	4,938
Total Capital (TC = T1 + T2)	30,049	33,286	30,457	33,327	29,500	33,091
Risk-weighted assets (6)						
CET1 Capital risk-weighted assets	225,961	231,838	234,774	240,074	215,094	232,501
Tier 1 Capital risk-weighted assets	226,289	na	na	па	na	na
Total Capital risk-weighted assets	226,782	na	na	na	na	na
Capital Ratios (%)						
CET1 Ratio	9.6	12.3	9.7	11.8	9.9	12.1
Tier 1 Capital Ratio	11.4	12.5	11.1	12.1	11.4	12.1
Total Capital Ratio	13.3	14.4	13.0	13.9	13.7	14.2

(1) "All-in" regulatory capital assumes that all Basel III regulatory adjustments are applied effective January 1, 2013, and that the capital value of instruments which no longer qualify as regulatory capital under Basel III rules will be phased out at a rate of 10% per year from January 1, 2013, and continuing to January 1, 2022.

Transitional regulatory capital assumes that all Basel III regulatory capital adjustments are phased in from January 1, 2014, to January 1, 2018, and that the capital value of instruments that no longer qualify as (2) regulatory capital under Basel III rules will be phased out at a rate of 10% per year from January 1, 2013, and continuing to January 1, 2022.

Gross Common Equity includes issued qualifying common shares, retained earnings, accumulated other comprehensive income and eligible common share capital issued by subsidiaries. Additional Tier 1 Eligible Capital includes directly and indirectly issued qualifying Additional Tier 1 instruments and directly and indirectly issued capital instruments, to the extent eligible, which are subject to (4) phase-out under Basel III.

Tier 2 Eligible Capital includes directly and indirectly issued qualifying Tier 2 instruments and directly and indirectly issued capital instruments, to the extent eligible, that are subject to phase-out under Basel III. Due to the phased-in implementation of the Credit Valuation Adjustment (CVA) which commenced in Q1-2014, the scalars applied to the fully implemented CVA charge for CET1, Tier 1 Capital and Total Capital (5)(6) were 57%, 65% and 77% respectively, for Q3-2014, resulting in different RWA measures for each of the three tiers of regulatory capital. In Q1-2014 and Q2-2014 the CVA scalar applied to all three tiers of capital was 57%

na – not applicable

Outstanding Shares and Securities Convertible into Common Shares		Table 9			
		Number of shares or dollar amount (in millions)			
As at August 20, 2014	(11.11)	minoris)			
Common shares		646			
Class B Preferred Shares					
Series 13	\$	350			
Series 14	\$	250			
Series 15	\$	250			
Series 16	\$	157			
Series 17	\$	143			
Series 23	\$	400			
Series 25	\$	290			
Series 27 (1)	\$	500			
Series 29 (2)	\$	400			
Series 31 (2)	\$	300			
Stock options					
- vested		7.4			
- non-vested		6.7			

The Series 27 Preferred Shares were reclassified from liabilities to equity during the quarter.

(2) The Series 29 and Series 31 Preferred shares are classified as equity on our Consolidated Balance Sheet.

Details on share capital are outlined in Note 10 to the unaudited interim consolidated financial statements and

Note 20 to the audited consolidated financial statements on page 163 of BMO's 2013 Annual Report.

#### Caution

The foregoing Capital Management sections contain forward-looking statements. Please see the Caution Regarding Forward-Looking Statements.

#### **Eligible Dividends Designation**

For the purposes of the Income Tax Act (Canada) and any similar provincial and territorial legislation, BMO designates all dividends paid or deemed to be paid on both its common and preferred shares as "eligible dividends", unless indicated otherwise.

#### **Review of Operating Groups' Performance**

#### **How BMO Reports Operating Group Results**

The following sections review the financial results of each of our operating segments and operating groups for the third quarter of 2014. Periodically, certain business lines and units within the business lines are transferred between client and corporate support groups to more closely align BMO's organizational structure with its strategic priorities. In addition, revenue and expense allocations are updated to more accurately align with current experience. Results for prior periods are restated to conform to the current presentation.

Corporate Services results reflect certain items in respect of the purchased loan portfolio, including the recognition of a portion of the credit mark that is reflected in net interest income over the term of the purchased loans and provisions and recoveries of credit losses on the purchased portfolio. Amounts excluded from adjusted results in prior years included credit-related items in respect of the purchased performing loan portfolio, acquisition integration costs, restructuring costs and run-off structured credit activities.

Effective November 1, 2013, we adopted several new and amended accounting pronouncements issued by the International Accounting Standards Board (IASB), which are outlined in Note 1 to the unaudited interim consolidated financial statements.

BMO analyzes revenue at the consolidated level based on GAAP revenue reflected in the consolidated financial statements rather than on a taxable equivalent basis (teb). Like many banks, we analyze revenue on a teb basis at the operating group level. This basis includes an adjustment that increases GAAP revenue and the GAAP provision for income taxes by an amount that would raise revenue on certain tax-exempt items to a level equivalent to amounts that would incur tax at the statutory rate. The offset to the group teb adjustments is reflected in Corporate Services revenue and income tax provisions. The teb adjustments for the third quarter of 2014 totalled \$154 million, up from \$138 million in the second quarter of 2014 and \$120 million in the third quarter of 2013.

Personal and Commercial Banking (P&C)					Table 10
(Canadian \$ in millions, except as noted)	Q3-2014	Q2-2014	Q3-2013	YTD-2014	YTD-2013
Net interest income (teb)	1,835	1,764	1,732	5,399	5,110
Non-interest revenue	589	559	555	1,698	1,620
Total revenue (teb)	2,424	2,323	2,287	7,097	6,730
Provision for credit losses	186	183	165	529	533
Non-interest expense	1,319	1,282	1,265	3,915	3,727
Income before income taxes	919	858	857	2,653	2,470
Income taxes (teb)	234	223	222	683	637
Reported net income	685	635	635	1,970	1,833
Adjusted net income	699	649	650	2,012	1,878
Net income growth (%)	7.6	11.2	8.2	7.4	4.9
Revenue growth (%)	6.0	5.8	1.7	5.4	(0.2)
Non-interest expense growth (%)	4.2	4.7	2.6	5.0	0.3
Return on equity (%)	17.1	16.2	17.7	16.6	17.5
Adjusted return on equity (%)	17.5	16.5	18.1	16.9	18.0
Operating leverage (%)	1.8	1.1	(0.9)	0.4	(0.5)
Adjusted operating leverage (%)	1.5	0.9	(1.3)	0.1	(0.9)
Efficiency ratio (%) (teb)	54.4	55.2	55.3	55.2	55.4
Adjusted efficiency ratio (%) (teb)	53.7	54.4	54.4	54.4	54.4
Net interest margin on average earning assets (%) (teb)	2.89	2.90	2.95	2.90	3.01
Average earning assets	252,032	249,773	232,727	248,580	226,788
Average current loans and acceptances	249,501	247,367	230,716	246,322	224,620
Average deposits	189,852	187,812	176,434	187,900	172,967

Adjusted results in this table are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.

The Personal and Commercial Banking (P&C) operating group represents the sum of our two retail and business banking operating segments, Canadian Personal and Commercial Banking (Canadian P&C) and U.S. Personal and Commercial Banking (U.S. P&C). These operating segments are reviewed separately in the sections that follow.

Canadian Personal and Commercial Banking (Canadian P&C)					Table 11
(Canadian \$ in millions, except as noted)	Q3-2014	Q2-2014	Q3-2013	YTD-2014	YTD-2013
Net interest income (teb)	1,207	1,150	1,152	3,551	3,360
Non-interest revenue	453	410	412	1,271	1,180
Total revenue (teb)	1,660	1,560	1,564	4,822	4,540
Provision for credit losses	134	133	125	408	406
Non-interest expense	825	784	791	2,422	2,335
Income before income taxes	701	643	648	1,992	1,799
Provision for income taxes (teb)	175	163	162	502	445
Reported net income	526	480	486	1,490	1,354
Adjusted net income	528	482	489	1,496	1,361
Personal revenue	1,081	1,029	1,029	3,167	3,001
Commercial revenue	579	531	535	1,655	1,539
Net income growth (%)	8.0	14.3	7.7	10.0	3.1
Revenue growth (%)	6.2	6.0	4.1	6.2	1.3
Non-interest expense growth (%)	4.1	2.7	5.0	3.7	3.1
Operating leverage (%)	2.1	3.3	(0.9)	2.5	(1.8)
Efficiency ratio (%) (teb)	49.7	50.2	50.6	50.2	51.4
Net interest margin on average earning assets (%) (teb)	2.59	2.58	2.64	2.59	2.66
Average earning assets	185,253	182,854	173,386	183,110	168,938
Average current loans and acceptances	189,616	187,162	177,280	187,446	172,570
Average deposits	125,702	122,951	115,164	123,715	112,530

Adjusted results in this table are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.

#### Q3 2014 vs Q3 2013

Canadian P&C net income of \$526 million increased \$40 million or 8% from a year ago. Revenue increased \$96 million or 6% from the prior year due to strong balance and fee volumes, partially offset by the impact of lower net interest margin. Net interest margin decreased 5 basis points to 2.59% largely as a result of changes in mix. Operating leverage was 2.1% and above 2% for the fourth consecutive quarter.

In the personal banking segment, revenue increased \$52 million year over year due to the impact of higher balances and fee volumes, partially offset by lower net interest margin. Total personal lending balances (excluding retail cards) increased 7% year over year. Personal deposit balances increased 10% mainly due to growth in term deposits.

In the commercial banking segment, revenue increased \$44 million due to the effects of higher balance and fee volumes, partially offset by lower net interest margin. Commercial loan balances (excluding corporate cards) increased 9% year over year, while commercial deposit balances grew 7%.

Provisions for credit losses increased \$9 million or 7% due to increased provisions in the consumer portfolio. Non-interest expense increased \$34 million or 4% mainly due to continued investment in the business, net of a focus on expense management.

Average current loans and acceptances increased \$12.3 billion or 7% from a year ago, and deposits increased \$10.5 billion or 9%.

#### Q3 2014 vs Q2 2014

Net income increased by \$46 million or 10% from the prior quarter due to higher revenue, partially offset by higher expenses. Revenue increased \$100 million or 6% primarily due to higher balance and fee volumes across most products and three more days in the current quarter. Net interest margin increased 1 basis point.

Personal revenue increased \$52 million and commercial revenue increased \$48 million, mainly due to higher balance and fee volumes across most products and three more days.

Provisions for credit losses were consistent with the prior quarter. Non-interest expense increased \$41 million or 5% mainly due to continued investment in the business and the impact of three more days.

Average current loans and acceptances increased \$2.5 billion or 1% from the previous quarter, while deposits were \$2.8 billion or 2% higher.

#### Q3 YTD 2014 vs Q3 YTD 2013

Net increased \$136 million or 10% year to date. Revenue increased \$282 million or 6% due to higher balance and fee volumes, partially offset by the impact of lower net interest margin. Operating leverage was strong at 2.5%.

Provisions for credit losses increased \$2 million as higher provisions in the commercial portfolio were partially offset by lower provisions in the consumer portfolio. Non-interest expense increased \$87 million or 4% mainly due to continued investment in the business, net of the benefit of good expense management.

Average current loans and acceptances increased \$14.9 billion or 9%, while deposits increased \$11.2 billion or 10%.

U.S. Personal and Commercial Banking (U.S. P&C)					Table 12
(US\$ in millions, except as noted)	Q3-2014	Q2-2014	Q3-2013	YTD-2014	YTD-2013
Net interest income (teb)	581	557	558	1,699	1,720
Non-interest revenue	126	134	138	392	433
Total revenue (teb)	707	691	696	2,091	2,153
Provision for credit losses	49	45	39	112	125
Non-interest expense	458	451	456	1,373	1,368
Income before income taxes	200	195	201	606	660
Provision for income taxes (teb)	53	55	57	166	188
Reported net income	147	140	144	440	472
Adjusted net income	158	151	157	473	510
Net income growth (%)	2.1	(5.5)	7.4	(6.7)	9.1
Adjusted net income growth (%)	1.2	(5.9)	4.1	(7.1)	6.0
Revenue growth (%)	1.4	(2.6)	(5.2)	(2.9)	(4.1)
Non-interest expense growth (%)	0.3	(0.4)	(3.3)	0.3	(4.9)
Adjusted non-interest expense growth (%)	1.0	0.3	(2.3)	1.1	(4.1)
Operating leverage (%)	1.1	(2.2)	(1.9)	(3.2)	0.8
Adjusted operating leverage (%)	0.4	(2.9)	(2.8)	(4.0)	-
Efficiency ratio (%) (teb)	64.7	65.3	65.4	65.6	63.6
Adjusted efficiency ratio (%) (teb)	62.6	63.1	62.8	63.4	60.9
Net interest margin on average earning assets (%) (teb)	3.73	3.76	3.92	3.77	4.04
Average earning assets	61,795	60,677	57,146	60,183	56,866
Average current loans and acceptances	55,415	54,590	51,456	54,121	51,173
Average deposits	59,361	58,812	58,999	59,013	59,418
(Canadian \$ equivalent in millions)					
Net interest income (teb)	628	614	580	1,848	1,750
Non-interest revenue	136	149	143	427	440
Total revenue (teb)	764	763	723	2,275	2,190
Provision for credit losses	52	50	40	121	127
Non-interest expense	494	498	474	1,493	1,392
Income before income taxes	218	215	209	661	671
Provision for income taxes (teb)	59	60	60	181	192
Reported net Income	159	155	149	480	479
Adjusted net income	171	167	161	516	517
Average earning assets	66,779	66,919	59,341	65,470	57,850
Average current loans and acceptances	59,885	60,205	53,436	58,876	52,050
Average deposits	64,150	64,861	61,270	64,185	60,437

Adjusted results in this table are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.

#### Q3 2014 vs Q3 2013 (in US\$)

Net income of \$147 million increased \$3 million or 2% from a year ago. Adjusted net income of \$158 million increased \$1 million or 1%. Revenue of \$707 million increased \$11 million or 1% from the prior year due to strong commercial loan growth, partially offset by lower net interest margin and reduced gains on sales of newly originated mortgages. Net interest margin decreased by 19 basis points to 3.73%, primarily driven by a decline in loan spreads due to competitive pricing and changes in mix including loans growing faster than deposits.

Provisions for credit losses were \$49 million, up \$10 million due to higher provisions in the commercial portfolio, partially offset by lower provisions in the consumer portfolio. Non-interest expense increased \$2 million to \$458 million. Adjusted non-interest expense increased \$5 million or 1% to \$443 million, with disciplined expense management offsetting investments in the business and higher regulatory costs.

Average current loans and acceptances increased \$4.0 billion or 8% year over year to \$55.4 billion. The core commercial and industrial loan portfolio maintained strong double-digit growth, increasing \$4.1 billion or 18% from a year ago to \$27.1 billion. Average deposits of \$59.4 billion increased \$0.4 billion year over year. Growth in commercial business and personal chequing balances was partially offset by a planned reduction in higher-cost time deposit balances, in addition to a transfer of certain customer balances to Wealth Management at the beginning of the current year.

#### Q3 2014 vs. Q2 2014 (in US\$)

Net income and adjusted net income increased \$7 million or 4% from the prior quarter due to higher revenue, partially offset by higher expenses and increased provisions for credit losses.

Revenue increased \$16 million or 2% from the prior quarter as the benefits from three more days in the current quarter and commercial loan growth were partially offset by lower commercial lending fees. Net interest margin decreased by 3 basis points to 3.73%, primarily driven by changes in mix including loans growing faster than deposits and lower loan spreads.

Provisions for credit losses increased by \$4 million, due to higher provisions in the consumer portfolio, partially offset by lower provisions in the commercial portfolio. Non-interest expense and adjusted non-interest expense increased \$7 million or 1% due to more days, increased regulatory costs and investments in the business, partially offset by good expense management.

Average current loans and acceptances increased by \$0.8 billion or 2% from the prior quarter, our seventh consecutive quarter of positive growth. Average deposits grew \$0.5 billion or 1%, as growth in chequing balances was partially offset by planned declines in higher-cost time deposit balances.

#### Q3 YTD 2014 vs Q3 YTD 2013 (in US\$)

Net income of \$440 million decreased \$32 million or 7%. Adjusted net income of \$473 million decreased \$37 million or 7% primarily due to lower revenue.

Revenue decreased \$62 million or 3% to \$2,091 million. The benefits of strong growth in commercial loans were more than offset by the effect of lower net interest margin and reduced gains on sales of newly originated mortgages. Net interest margin decreased by 27 basis points to 3.77%, primarily driven by a decline in loan spreads due to a competitive pricing, changes in mix including loans growing faster than deposits, and lower deposit spreads in a low-rate environment.

Provisions for credit losses of \$112 million decreased \$13 million year over year due to lower provisions in the consumer portfolio, partially offset by higher provisions in the commercial portfolio. Non-interest expense of \$1,373 million increased \$5 million. Adjusted non-interest expense of \$1,327 million increased \$15 million or 1%. We continue to focus on productivity while making selective investments in the business and responding to regulatory change.

Average current loans and acceptances of \$54.1 billion increased \$2.9 billion or 6% from the prior year, while deposits of \$59.0 billion decreased \$0.4 billion.

Adjusted results in this U.S. P&C section are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.

Wealth Management					Table 13
_(Canadian \$ in millions, except as noted)	Q3-2014	Q2-2014	Q3-2013	YTD-2014	YTD-2013
Net interest income (teb)	141	135	144	416	413
Non-interest revenue	847	743	723	2,317	1,995
Total revenue (teb)	988	878	867	2,733	2,408
Provision for (recovery of) credit losses	(3)	2	(1)	(2)	2
Non-interest expense	745	630	587	2,019	1,745
Income before income taxes	246	246	281	716	661
Provision for income taxes (teb)	56	52	64	157	142
Reported net income	190	194	217	559	519
Adjusted net income	212	200	224	595	539
Net income growth (%)	(11.8)	38.4	97.3	7.9	42.8
Adjusted net income growth (%)	(4.4)	36.1	94.3	10.6	42.2
Revenue growth (%)	13.9	15.0	28.0	13.5	13.8
Non-interest expense growth (%)	27.2	7.2	7.7	15.7	5.5
Adjusted non-interest expense growth (%)	24.1	7.4	7.5	14.7	5.2
Return on equity (%)	14.8	23.8	29.1	19.0	24.0
Adjusted return on equity (%)	16.6	24.6	30.1	20.3	25.0
Operating leverage (%)	(13.3)	7.8	20.3	(2.2)	8.3
Adjusted operating leverage (%)	(10.2)	7.6	20.5	(1.2)	8.6
Efficiency ratio (%) (teb)	75.5	71.7	67.6	73.9	72.4
Adjusted efficiency ratio (%) (teb)	72.5	70.7	66.6	72.1	71.3
Net interest margin on average earning assets (%) (teb)	2.62	2.64	2.91	2.66	2.87
Average earning assets	21,373	20,876	19,621	20,888	19,258
Average current loans and acceptances	12,971	12,804	12,127	12,778	11,783
Average deposits	24,458	24,755	23,874	24,809	22,992
U.S. Select Financial Data (US\$ in millions)					
Total revenue (teb)	185	176	178	539	527
Non-interest expense	157	148	146	462	438
Reported net income	24	19	25	60	63
Adjusted net income	29	24	30	75	79
Average earning assets	3,081	2,970	2,689	2,995	2,643
Average current loans and acceptances	2,687	2,592	2,532	2,602	2,489
Average deposits	5,708	5,666	4,843	5,747	4,960

Adjusted results in this table are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section

#### Q3 2014 vs Q3 2013

Net income of \$190 million decreased \$27 million from a year ago and adjusted net income of \$212 million decreased \$12 million or 4%. Good organic growth increased adjusted net income by 19% year over year, excluding the impact of movements in long-term interest rates. Adjusted net income in traditional wealth was \$164 million, up 27% or \$33 million, with approximately 60% of the increase due to the contribution from the acquired F&C business and the remainder from strong growth in client assets. Adjusted net income in insurance was \$48 million, down \$45 million or 48% from a year ago primarily due to a \$22 million after-tax charge from unfavourable movements in long-term interest rates in the current quarter relative to a \$42 million after-tax benefit a year ago. There was continued growth in both the creditor and life insurance underlying businesses. F&C contributed approximately 10% to Wealth Management's revenue, adjusted expenses and adjusted net income for the quarter.

Revenue was \$988 million, up \$121 million or 14%. Revenue in traditional wealth was \$905 million, up \$180 million or 25%, due to the impact of the F&C acquisition and higher revenue across all businesses driven by strong growth in client assets and increased transaction volumes. Insurance revenue was \$83 million, down \$59 million or 42% due to the factors mentioned above.

Non-interest expense was \$745 million, up \$158 million or 27% from a year ago. Adjusted non-interest expense was \$716 million, up \$139 million or 24% mainly due to the impact of the F&C acquisition and higher revenue-based costs from organic operations.

Assets under management and administration grew by \$251 billion or 48% from a year ago to \$776 billion, with the acquired F&C business contributing \$153 billion to the increase. Excluding F&C, assets under management and administration grew by 19%, driven by market appreciation, the stronger U.S. dollar and growth in new client assets.

#### Q3 2014 vs Q2 2014

Net income was down \$4 million and adjusted net income was up \$12 million or 7% from the second quarter. Adjusted net income in traditional wealth was up \$25 million or 19% primarily due to the acquisition of F&C, as well as good organic growth. Adjusted net income in insurance was down \$13 million or 21% due to unfavourable movements in long-term interest rates relative to the second quarter. The underlying insurance businesses continued to perform well.

Revenue increased \$110 million or 13%. Revenue in traditional wealth increased \$129 million or 17%, driven by the impact from the F&C acquisition and growth in client assets. Insurance revenue decreased \$19 million or 19% due to the factors mentioned above.

Non-interest expense increased \$115 million or 18%. Adjusted non-interest expense increased \$95 million or 15%, mainly due to the impact of the F&C acquisition and higher revenue-based costs from organic operations.

Assets under management and administration grew by \$164 billion or 27%. Excluding F&C, assets under management and administration grew by \$11 billion or 2% primarily due to market appreciation and growth in new client assets, partially offset by the weaker U.S. dollar relative to the second quarter.

## Q3 YTD 2014 vs Q3 YTD 2013

Net income was \$559 million, up \$40 million or 8% from a year ago. Adjusted net income was \$595 million, up \$56 million or 11%. Adjusted net income in traditional wealth was \$426 million, up \$79 million or 23%, primarily driven by growth in client assets and the contribution from the acquired F&C business. Adjusted net income in insurance was \$169 million, down \$23 million or 12% from a year ago, mainly due to unfavourable movements in long-term interest rates relative to the prior year. There was continued growth in both the creditor and life insurance underlying businesses.

Revenue was \$2,733 million, up \$325 million or 13% from a year ago. Revenue in traditional wealth was \$2,449 million, up \$346 million or 16% due to higher revenue from organic operations driven by strong growth in client assets and increased transaction volumes, as well as the impact of the F&C acquisition. Insurance revenue was \$284 million, down \$21 million or 7% due to the factors mentioned above. The stronger U.S. dollar increased revenue by \$38 million or 2%.

Non-interest expense was \$2,019 million, an increase of \$274 million or 16%. Adjusted non-interest expense increased \$253 million or 15% to \$1,971 million, mainly due to higher revenue-based costs from organic operations, the impact of the F&C acquisition and higher support costs. The stronger U.S. dollar increased adjusted expenses by \$31 million or 2%.

Adjusted results in this Wealth Management section are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.

BMO Capital Markets					Table 14
- (Canadian \$ in millions, except as noted)	Q3-2014	Q2-2014	Q3-2013	YTD-2014	YTD-2013
Net interest income (teb)	328	328	345	917	923
Non-interest revenue	658	625	515	1,996	1,672
Total revenue (teb)	986	953	860	2,913	2,595
Provision for (recovery of) credit losses	(6)	(4)	2	(11)	(19)
Non-interest expense	589	581	523	1,779	1,558
Income before income taxes	403	376	335	1,145	1,056
Provision for income taxes (teb)	97	71	67	257	229
Reported net income	306	305	268	888	827
Adjusted net income	306	306	269	889	829
Trading Products revenue	596	599	563	1,785	1,643
Investment and Corporate Banking revenue	390	354	297	1,128	952
Net income growth (%)	13.9	17.0	11.6	7.3	22.0
Revenue growth (%)	14.5	13.6	7.4	12.2	10.2
Non-interest expense growth (%)	12.8	13.6	6.8	14.2	6.9
Return on equity (%)	22.4	20.8	18.2	20.6	19.0
Operating leverage (%)	1.7	-	0.6	(2.0)	3.3
Efficiency ratio (%) (teb)	59.8	61.0	60.7	61.1	60.0
Net interest margin on average earning assets (%) (teb)	0.58	0.59	0.67	0.55	0.61
Average earning assets	223,886	227,228	203,649	222,591	202,312
Average assets	258,916	265,154	246,401	259,696	250,083
Average current loans and acceptances	31,154	30,387	24,479	29,800	24,630
Average deposits	133,538	137,626	120,635	133,997	120,656
U.S. Select Financial Data (US\$ in millions)					
Total revenue (teb)	284	295	242	927	791
Non-interest expense	231	224	209	684	624
Reported net income	45	63	25	196	156
Average earning assets	84,439	82,517	80,480	80,832	78,580
Average assets	93,263	92,472	95,561	90,652	96,290
Average current loans and acceptances	10,033	9,558	8,107	9,544	8,680
Average deposits	58,911	60,761	58,925	58,316	61,329

Adjusted results in this table are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.

#### Q3 2014 vs Q3 2013

Net income of \$306 million increased \$38 million or 14% from a year ago, driven by good revenue performance across the businesses, particularly in Investment and Corporate Banking, including a solid contribution from our U.S. business. Return on equity of 22.4% was strong, up from 18.2% in the prior year.

Revenue increased \$126 million or 15% year over year. Investment and Corporate Banking revenue was up, due to higher fees from mergers & acquisitions and debt and equity underwriting, as well as higher corporate banking revenue. In Trading Products, revenue increased due to higher equity and foreign exchange trading, which benefited from increased client volumes and favourable market conditions. The stronger U.S. dollar increased revenue by \$12 million or 1%.

There were recoveries of credit losses in the current quarter compared to a small provision in the prior year. Non-interest expense increased \$66 million or 13% due to higher employee-related expenses and increased support costs, both driven by a changing business and regulatory environment. The stronger U.S. dollar increased expense by \$10 million or 2%.

#### Q3 2014 vs Q2 2014

Net income was relatively unchanged from the previous quarter as higher revenue was offset by a less favourable tax rate and modestly higher expenses.

Revenue increased \$33 million or 3% as Investment and Corporate Banking revenue was up due to higher investment banking fees, particularly in mergers and acquisitions and equity underwriting, partially offset by lower net securities gains primarily in our U.S. business. Revenue in Trading Products was relatively unchanged.

Recoveries of credit losses were higher by \$2 million compared to the prior quarter. Non-interest expense increased \$8 million or 1% from the previous quarter due to higher employee-related expenses and support costs.

#### YTD Q3 2014 vs YTD Q3 2013

Net income of \$888 million increased \$61 million or 7% from the prior year, including net income growth of 25% in our U.S. business on a U.S. dollar basis.

Revenue increased \$318 million or 12% reflecting good revenue performance across the businesses, including our U.S. business which had revenue growth of 17% on a U.S. dollar basis. Investment and Corporate Banking businesses performed well with strong equity and debt underwriting fees and corporate banking revenue, and higher net securities gains. Trading Products businesses generated both higher trading revenue, in equity and foreign exchange trading, and increased securities commissions and fees. The stronger U.S. dollar increased revenue by \$67 million or 3%.

Recoveries of credit losses were lower by \$8 million due to a combination of lower recoveries and new provisions. Non-interest expense increased \$221 million or 14% due to higher employee-related expenses, including severance, and increased support costs, both driven by a changing business and regulatory environment. The stronger U.S. dollar increased expenses by \$48 million or 3%.

Corporate Services, Including Technology and Operations					Table 1
(Canadian \$ in millions, except as noted)	Q3-2014	Q2-2014	Q3-2013	YTD-2014	YTD-201
Net interest income before group teb offset	(43)	(26)	82	(72)	369
Group teb offset	(154)	(138)	(120)	(377)	(25
Net interest income (teb)	(197)	(164)	(38)	(449)	114
Non-interest revenue	14	51	24	84	78
Total revenue (teb)	(183)	(113)	(14)	(365)	19
Recovery of credit losses	(47)	(19)	(90)	(125)	(11
Non-interest expense	103	101	151	321	61
Loss before income taxes	(239)	(195)	(75)	(561)	(30
Recovery of income taxes (teb)	(184)	(137)	(78)	(407)	(24
Reported net income (loss)	(55)	(58)	3	(154)	(5
Adjusted Results					
Adjusted net interest income before group teb offset	(43)	(26)	(71)	(72)	(17
Group teb offset	(154)	(138)	(120)	(377)	(25
Adjusted net interest income (teb)	(197)	(164)	(191)	(449)	(42
Adjusted non-interest revenue	14	51	19	84	5
Adjusted total revenue (teb)	(183)	(113)	(172)	(365)	(37
Adjusted recovery of credit losses	(47)	(19)	(154)	(125)	(29
Adjusted non-interest expense	103	101	99	321	33
Adjusted net loss	(55)	(58)	(21)	(154)	(11
Corporate Services Recovery of Credit Losses					
Impaired real estate loans	8	(3)	(26)	19	(2
Interest on impaired loans	5	8	12	23	3
Purchased credit impaired loans	(57)	(45)	(140)	(219)	(30
Purchased performing loans	(3)	21	-	52	
Recovery of credit losses, adjusted basis	(47)	(19)	(154)	(125)	(29
Increase (decrease) in collective allowance	-	-	20	-	(1
Purchased performing loans	-	-	44	-	19
Recovery of credit losses, reported basis	(47)	(19)	(90)	(125)	(11
Average loans and acceptances	402	487	961	484	1,07
Period-end loans and acceptances	359	399	695	359	69
U.S. Select Financial Data (US\$ in millions)					
Total revenue (teb)	(63)	(18)	84	(104)	28
Recovery of credit losses	(26)	(23)	(106)	(97)	(16
Non-interest expense	44	49	82	106	31
Provision for (recovery of) income taxes (teb)	(29)	(25)	41	(59)	4
Reported net income (loss)	(52)	(19)	67	(54)	ç
Adjusted total revenue (teb)	(63)	(18)	(65)	(104)	(24
Adjusted recovery of credit losses	(44)	(18)	(148)	(119)	(29
Adjusted non-interest expense	44	49	34	106	11
Adjusted net income (loss)	(39)	(22)	31	(39)	(3

Adjusted results in this table are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.

#### **Corporate Services**

Corporate Services consists of Corporate Units and Technology and Operations (T&O). Corporate Units provide enterprise-wide expertise and governance support in a variety of areas, including strategic planning, risk management, finance, legal and compliance, marketing, communications and human resources. T&O manages, maintains and provides governance over information technology, operations services, real estate and sourcing for BMO Financial Group.

The costs of Corporate Units and T&O services are largely transferred to the three client operating groups (P&C, Wealth Management and BMO Capital Markets), and only relatively minor amounts are retained in Corporate Services results. As such, Corporate Services adjusted operating results largely reflect the impact of certain asset-liability management activities, the elimination of taxable equivalent adjustments, the results from certain impaired real estate secured assets and purchased loan accounting impacts. Corporate Services reported results in 2013 and prior reflected a number of items and activities that are excluded from BMO's adjusted results to help assess BMO's performance. These adjusting items are not reflective of core operating results. They are itemized in the Non-GAAP Measures section.

#### **Financial Performance Review**

#### Q3 2014 vs Q3 2013

Corporate Services reported and adjusted net loss for the third quarter of 2014 was \$55 million, compared with reported net income of \$3 million and an adjusted net loss of \$21 million a year ago. Adjusted results were lower primarily due to lower recoveries on the purchased credit impaired loan portfolio partly offset by better revenue excluding the impact of the group teb offset.

## Q3 2014 vs Q2 2014

Corporate Services reported and adjusted net loss for the third quarter of 2014 was \$55 million, comparable with a reported and adjusted net loss of \$58 million in the second quarter of 2014.

# YTD Q3 2014 vs YTD Q3 2013

Corporate Services reported and adjusted net loss for the year to date was \$154 million, compared with a reported net loss of \$58 million and an adjusted net loss of \$111 million a year ago. Adjusted results were lower primarily due to lower recoveries on the purchased credit impaired loan portfolio.

Adjusted results in this Corporate Services section are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.

#### **Non-GAAP** Measures

Results and measures in this MD&A are presented on a GAAP basis. They are also presented on an adjusted basis that excludes the impact of certain items as set out in Table 16 below. Management assesses performance on a reported basis and on an adjusted basis and considers both to be useful in assessing underlying ongoing business performance. Presenting results on both bases provides readers with a better understanding of how management assesses results. It also permits readers to assess the impact of certain specified items on results for the periods presented and to better assess results excluding those items if they consider the items to not be reflective of ongoing results. As such, the presentation may facilitate readers' analysis of trends, as well as comparisons with our competitors. Adjusted results and measures are non-GAAP and as such do not have standardized meaning under GAAP. They are unlikely to be comparable to similar measures presented by other companies and should not be viewed in isolation from or as a substitute for GAAP results.

Net economic profit represents net income available to common shareholders, before deduction for the after-tax impact of the amortization of acquisition-related intangible assets, less a charge for capital, and is considered a reasonable measure of added economic value.

Non-GAAP Measures					Table 16
(Canadian \$ in millions, except as noted)	Q3-2014	Q2-2014	Q3-2013	YTD-2014	YTD-2013
Reported Results					
levenue	4,215	4,041	4,000	12,378	11,925
rovision for credit losses	(130)	(162)	(76)	(391)	(398
lon-interest expense	(2,756)	(2,594)	(2,526)	(8,034)	(7,646
ncome before income taxes	1,329	1,285	1,398	3,953	3,881
Provision for income taxes	(203)	(209)	(275)	(690)	(760
Net Income	1,126	1,076	1,123	3,263	3,121
PS (\$)	1.67	1.60	1.66	4.85	4.57
Adjusting Items (Pre-tax) (1)					
credit-related items on the purchased performing loan portfolio (see below *)	-	-	110	-	357
Acquisition integration costs (2)	(9)	-	(49)	(9)	(191
Amortization of acquisition-related intangible assets (3)	(39)	(28)	(32)	(98)	(94
Decrease (increase) in the collective allowance for credit losses	-	-	(20)	-	2
Run-off structured credit activities (4)	-	-	1	-	14
Restructuring costs (5)	-	-	-	-	(82
Adjusting items included in reported pre-tax income	(48)	(28)	10	(107)	6
ldjusting Items (After tax) (1)					
redit-related items on the purchased performing loan portfolio (see below *)	-	-	68	-	220
Acquisition integration costs (2)	(7)	-	(30)	(7)	(118
mortization of acquisition-related intangible assets (3)	(29)	(21)	(23)	(72)	(67
Decrease (increase) in the collective allowance for credit losses	-	-	(15)	-	(4
Run-off structured credit activities (4)	-	-	1	-	14
Restructuring costs (5)	-	-	-	-	(59
Adjusting items included in reported net income after tax	(36)	(21)	1	(79)	(14
mpact on EPS (\$)	(0.06)	(0.03)	-	(0.12)	(0.02
ldjusted Results					
levenue	4,215	4,041	3,842	12,378	11,362
rovision for credit losses	(130)	(162)	(12)	(391)	(217
Ion-interest expense	(2,708)	(2,566)	(2,442)	(7,927)	(7,270
ncome before income taxes	1,377	1,313	1,388	4,060	3,875
rovision for income taxes	(215)	(216)	(266)	(718)	(740)
djusted net income	1,162	1,097	1,122	3,342	3,135
PS (\$)	1.73	1.63	, 1.66	4.97	4.59
Credit-related items on the purchased performing loan portfolio are comprised of the following amounts:					
Sevenue	-	-	154	-	540
rovision for credit losses	-	-	(44)	-	(183
ncrease in pre-tax income	-	-	110	-	357
Provision for income taxes	-		(42)		(137
ncrease in reported net income after tax	-	-	68	-	220

(1) Adjusting items in 2013 are included in Corporate Services with the exception of the amortization of acquisition-related intangible assets, which is charged to the operating groups. Acquisition integration costs in 2014 related to F&C are charged to Wealth Management.

) Acquisition integration costs are included in non-interest expense.

(3) These expenses have been designated as adjusting items because the purchase decision may not consider the amortization of acquisition-related intangible assets to be a relevant expense. They were charged to the non-interest expense of the operating groups as follows:

in the third quarter of 2014: Canadian P&C \$2 million before tax (\$2 million after tax); U.S. P&C \$16 million (\$12 million after tax); and Wealth Management \$20 million (\$15 million after tax).
 in the second quarter of 2014: Canadian P&C \$2 million before and after tax; U.S. P&C \$16 million (\$12 million after tax); Wealth Management \$9 million (\$6 million after tax); and BMO Capital

Markets \$1 million before and after tax. - in the third quarter of 2013: Canadian P&C \$3 million before and after tax; U.S. P&C \$18 million (\$12 million after tax); Wealth Management \$10 million (\$7 million after tax); and BMO Capital Markets \$1 million before and after tax.

- for year-to-date 2014: Canadian P&C \$8 million before tax (\$6 million after tax); U.S. P&C \$50 million (\$36 million after tax); Wealth Management \$39 million (\$29 million after tax); and BMO Capital Markets \$1 million before and after tax.

- for year-to-date 2013: Canadian P&C \$9 million before tax (\$7 million after tax); U.S. P&C \$56 million (\$38 million after tax); Wealth Management \$27 million (\$20 million after tax); and BMO Capital Markets \$2 million before and after tax.

(4) Primarily comprised of valuation changes associated with these activities that are mainly included in trading revenue in non-interest revenue

(5) Restructuring charge to align our cost structure with the current and future business environment as part of a broader effort to improve productivity.

Summary Quarterly Earnings Trends								Table 17
(Canadian \$ in millions, except as noted)	Q3-2014	Q2-2014	Q1-2014	Q4-2013	Q3-2013	Q2-2013	Q1-2013	Q4-2012
Total revenue	4,215	4,041	4,122	4,138	4,000	3,893	4,032	4,129
Provision for credit losses – specific (see below)	130	162	, 99	189	56	174	178	216
Provision for (recovery of) credit losses – collective	-	-	-	-	20	(30)	-	(24
Non-interest expense	2,756	2,594	2,684	2,580	2,526	2,550	2,570	2,679
Reported net income (see below)	1,126	1,076	1,061	1,074	1,123	962	1,036	1,073
Adjusted net income (see below)	1,162	1,097	1,083	1,088	1,122	984	1,029	1,116
Basic earnings per share (\$)	1.68	1.61	1.58	1.60	1.67	1.41	1.51	1.57
Diluted earnings per share (\$)	1.67	1.60	1.58	1.60	1.66	1.40	1.51	1.57
Adjusted diluted earnings per share (\$)	1.73	1.63	1.61	1.62	1.66	1.44	1.50	1.64
Net interest margin on average earning assets (%)	1.58	1.59	1.62	1.69	1.78	1.82	1.87	1.86
Adjusted net interest margin on average earning assets (%)	1.58	1.59	1.62	1.60	1.65	1.67	1.70	1.70
Effective income tax rate (%)	15.3	16.2	20.8	21.6	19.7	19.8	19.3	14.7
Adjusted effective income tax rate (%)	15.6	16.5	20.9	21.5	19.2	19.0	19.0	17.1
Canadian/U.S. dollar exchange rate (average)	1.08	1.10	1.08	1.04	1.04	1.02	1.00	0.99
Provision for credit losses – specific								
Canadian P&C	134	133	141	166	125	153	128	146
U.S. P&C	52	50	19	96	40	55	32	75
Personal and Commercial Banking	186	183	160	262	165	208	160	221
Wealth Management	(3)	2	(1)	1	(1)	1	2	11
BMO Capital Markets	(6)	(4)	(1)	(17)	2	(6)	(15)	(4
Corporate Services, including T&O	(47)	(19)	(59)	(57)	(110)	(29)	31	(12
BMO Financial Group provision for credit losses – specific	130	162	99	189	56	174	178	216
Reported net income:								
Canadian P&C	526	480	484	458	486	421	447	436
U.S. P&C	159	155	166	102	149	151	179	135
Personal and Commercial Banking	685	635	650	560	635	572	626	571
Wealth Management	190	194	175	311	217	140	162	164
BMO Capital Markets	306	305	277	217	268	261	298	307
Corporate Services, including T&O	(55)	(58)	(41)	(14)	3	(11)	(50)	31
BMO Financial Group net income	1,126	1,076	1,061	1,074	1,123	962	1,036	1,073
Adjusted net income:								
Canadian P&C	528	482	486	461	489	422	450	438
U.S. P&C	171	167	178	114	161	164	192	151
Personal and Commercial Banking	699	649	664	575	650	586	642	589
Wealth Management	212	200	183	318	224	147	168	169
BMO Capital Markets	306	306	277	217	269	262	298	308
Corporate Services, including T&O	(55)	(58)	(41)	(22)	(21)	(11)	(79)	50
BMO Financial Group adjusted net income	1,162	1,097	1,083	1,088	1,122	984	1,029	1,116

Adjusted results in this table are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.

#### **Summary Quarterly Earnings Trends**

BMO's quarterly earnings trends were reviewed in detail on pages 102 and 103 of BMO's 2013 Annual Report. Readers are encouraged to refer to that review for a more complete discussion of trends and factors affecting past quarterly results including the modest impact of seasonal variations in results. Table 17 outlines summary results for the fourth quarter of fiscal 2012 through the third quarter of fiscal 2014. The table reflects changes in IFRS that are outlined in Note 1 to the unaudited interim consolidated financial statements.

Periodically, certain business lines and units within the business lines are transferred between client operating groups to more closely align BMO's organizational structure and its strategic priorities. Comparative figures have been restated to conform to the current presentation.

Over the past two years, we have remained focused on executing our strategic priorities. Economic conditions have generally been stable to improving.

Canadian P&C has had good results in recent quarters. Improved net income growth in the last five quarters was driven by good revenue, with operating leverage higher than 2% the last four quarters. Revenue growth was due to continued strong loan and deposit balance growth with stable net interest margin over the last four quarters. Expenses have grown moderately as a result of continued investment in the business.

Recent quarterly results in traditional wealth have been strong and have grown on a relatively consistent basis, driven by growth in client assets, better markets and a focus on productivity. Included in the current quarter is the contribution from the F&C acquisition. The fourth quarter of 2013 included a large security gain. Quarterly results in insurance have been subject to variability, resulting primarily from changes in long-term interest rates and investment portfolio changes.

Building on the momentum of 2012 and improved results in 2013, BMO Capital Markets has continued to show strength in the first three quarters of 2014, benefiting from favourable market conditions as well as a consistent and diversified strategy, with good revenue performance across both Investment and Corporate Banking and Trading Products.

U.S. P&C had strong results in the first quarter of 2013 and results were relatively stable in the second and third quarters due to core commercial and industrial loan growth and lower expenses compared to the prior year, offsetting lower margins and balances in certain portfolios. Results in the fourth quarter of 2013 were negatively impacted by above trend provisions for credit losses. Results improved

in the first quarter of 2014, primarily driven by reductions in provisions for credit losses and improving revenue offset in part by increased expenses. Results in the second and third quarters of 2014 were stable. Net interest margin has declined relative to 2012, primarily due to lower loan spreads due to competitive pricing, changes in mix including loans growing faster than deposits and a decline in deposit spreads given the low-rate environment.

Corporate Services quarterly net income can vary, in large part due to the adjusting items in 2013, which were largely recorded in Corporate Services, and recoveries of credit losses on the purchased credit impaired loan portfolio in all periods. Reduced recoveries in the first quarter of 2013 together with lower revenue and increased expenses lowered Corporate Services adjusted results that quarter. These recoveries increased in the last three quarters of 2013, reducing the net loss. Adjusted quarterly net income decreased in 2014, reflecting variability in the recoveries and in Corporate Services revenue.

BMO's PCL measured as a percentage of loans and acceptances has been trending lower in recent quarters relative to 2012, with the exception of an increase in the fourth quarter of 2013 and in the second quarter of 2014.

Fluctuations in exchange rates in 2012 and 2013 were subdued. The U.S. dollar strengthened significantly in the first half of 2014, followed by a slight weakening in the third quarter. A stronger U.S. dollar increases the translated value of U.S.-dollar-denominated revenue, expenses, provisions for credit losses, income taxes and net income.

The effective income tax rate can vary, as it depends on the timing of resolution of certain tax matters, recoveries of prior periods' income taxes and the relative proportion of earnings attributable to the different jurisdictions in which we operate.

Adjusted results in this Summary Quarterly Earnings Trends section are non-GAAP amounts or non-GAAP measures. Please see the Non-GAAP Measures section.

#### Caution

This Summary Quarterly Earnings Trends section contains forward-looking statements. Please see the Caution Regarding Forward-Looking Statements.

#### **Balance Sheet**

Total assets of \$586.8 billion at July 31, 2014, increased \$49.8 billion from October 31, 2013, including a \$10.4 billion increase as a result of the stronger U.S. dollar. The increase primarily reflects growth in net loans and acceptances of \$16.1 billion, securities of \$13.7 billion, cash equivalents and interest bearing deposits with banks of \$11.4 billion and securities borrowed or purchased under resale agreements of \$9.7 billion. Other assets increased by a combined \$2.3 billion, partly offset by a decrease in derivative financial assets of \$3.4 billion.

The \$16.1 billion increase in net loans and acceptances included a \$3.9 billion increase as a result of the stronger U.S. dollar. The remaining net loans and acceptances increase was primarily driven by loans to businesses and governments in the P&C businesses and BMO Capital Markets.

The \$13.7 billion increase in securities was primarily due to an increase in trading securities, reflecting higher client-driven activities.

The \$11.5 billion increase in cash, cash equivalents and interest bearing deposits with banks was primarily due to increased balances held with central banks.

The \$9.7 billion increase in securities borrowed or purchased under resale agreements is commensurate with the increase in securities lent or sold under repurchase agreements. Both increases were driven by client activities.

The \$3.4 billion decrease in derivative financial assets and the \$3.8 billion decrease in derivative financial liabilities were primarily due to declines in the fair value of interest rate contracts.

Liabilities and equity increased \$49.8 billion from October 31, 2013, including a \$10.4 billion increase as a result of the stronger U.S. dollar. The change primarily reflects increases in deposits of \$30.9 billion, securities lent or sold under repurchase agreements of \$11.7 billion, securities sold but not yet purchased of \$5.9 billion, shareholders' equity of \$3.1 billion, and all remaining liabilities and equity of \$2.0 billion, partly offset by decreases in derivative financial liabilities of \$3.8 billion.

The \$30.9 billion increase in deposits included an \$8.7 billion increase due to the stronger U.S. dollar. Excluding the impact of the stronger U.S. dollar, business and government deposits increased \$15.3 billion primarily due to increased wholesale funding issuances. Deposits by individuals increased \$5.3 billion, primarily driven by increases in Canadian P&C and Wealth Management, and deposits by banks increased \$1.6 billion.

Contractual obligations by year of maturity are outlined in Note 16 to the unaudited interim consolidated financial statements.

#### **Transactions with Related Parties**

In the ordinary course of business, we provide banking services to our key management personnel, joint ventures and associates on the same terms that we offer to our customers for those services.

The Bank's policies and procedures for related party transactions did not materially change from October 31, 2013, as described in Note 27 to the audited consolidated financial statements on page 177 of BMO's 2013 Annual Report.

#### **Off-Balance Sheet Arrangements**

BMO enters into a number of off-balance sheet arrangements in the normal course of operations. The most significant of these are Credit Instruments, Structured Entities and Guarantees, which are described on pages 65, 66 and 70 of BMO's 2013 Annual Report as well as in Note 6 to the unaudited interim consolidated financial statements. We consolidate all of our Structured Entities, except for certain Canadian customer securitization and structured finance vehicles. See the Select Financial Instruments section for comments on any significant changes to these arrangements during the quarter ended July 31, 2014.

## **Accounting Policies and Critical Accounting Estimates**

Significant accounting policies are described in the notes to our audited consolidated financial statements for the year ended October 31, 2013, together with a discussion of certain accounting estimates that are considered particularly important as they require management to make significant judgments, some of which relate to matters that are inherently uncertain. Readers are encouraged to review that discussion.

Effective November 1, 2013, we adopted several new and amended accounting pronouncements issued by the IASB, which are outlined in Note 1 to the unaudited interim consolidated financial statements.

#### **Future Changes in Accounting Policies**

BMO monitors the potential changes proposed by IASB, and analyzes the effect that changes in the standards may have on BMO's financial reporting and accounting policies. New standards and amendments to existing standards, which are effective for the Bank in the future, can be found in Note 1 to the unaudited interim consolidated financial statements for the quarter ended July 31, 2014, and in Note 1 to the audited consolidated financial statements on pages 132 and 133 of BMO's 2013 Annual Report.

#### **Regulatory Developments**

There have been a number of regulatory developments in Canada, the United States and elsewhere including consumer protection, capital markets activities, anti-money laundering, and the oversight and strengthening of risk management. These regulatory reforms can impact our operations when they pose financial costs, for example from increasing capital and liquidity requirements and cost of compliance in terms of infrastructure, and our failure to comply with laws and regulations could result in sanctions and financial penalties that could adversely affect our strategic flexibility, reputation and earnings.

We continue to monitor and prepare for regulatory developments, including those referenced elsewhere in this MD&A and the recent regulatory developments set out below. For a more comprehensive discussion of U.S. regulatory developments, see the U.S. Regulatory Developments section on page 69 of BMO's 2013 Annual Report.

The Federal Reserve Board finalized a rule (the FBO Rule) that implements the *Dodd-Frank Act's* enhanced prudential standards and early remediation requirements for the U.S. operations of non-U.S. banks, such as BMO. The FBO Rule establishes new requirements relating to risk-based capital, leverage limits, liquidity standards, risk-management frameworks, concentration and credit exposure limits, resolution planning and credit exposure reporting.

The Office of the Comptroller of Currency issued for comment proposed guidelines for the design and implementation of a risk governance framework for large national banks, and board of director oversight of the framework's design and implementation. As proposed, the guidelines would apply to our principal U.S. subsidiary bank, BMO Harris Bank N.A. (BHB), and establish specific roles and responsibilities focused on risk management for BHB's front line units, risk management, internal audit, board and CEO.

The Volcker Rule, which prohibits banking entities and their affiliates from certain proprietary trading and specified relationships with hedge funds and private equity funds, was finalized in December 2013. The U.S. federal banking agencies, the Securities and Exchange Commission and the Commodity Futures Trading Commission have confirmed that banking entities, including BMO and certain subsidiaries, have until July 2015 to conform all of their activities and investments, or longer if the period is extended. Banking entities are expected to engage in good-faith planning efforts and work toward compliance during this period.

The Consumer Financial Protection Bureau, which enforces certain U.S. federal consumer finance laws, has stated that it will closely scrutinize indirect auto lenders to focus on compliance, including with fair lending laws.

Canada's Department of Finance issued for comment a Consultation Paper outlining the proposed bail-in regime applicable to Canada's domestic systemically important banks (D-SIBs), such as the Bank. The proposed bail-in regime would grant to the Government of Canada the power to permanently convert "eligible liabilities" of the D-SIB into common equity and to permanently cancel existing common shares if certain preconditions are met. As proposed, eligible liabilities would consist only of senior unsecured debt that is issued after the implementation date of the bail-in regime, tradable and transferable, and with an original term of over 400 days. The Consultation Paper also requests comments with respect to instituting a bank holding company structure in Canada to better support the regime for bank resolutions.

#### Caution

This Regulatory Developments section contains forward-looking statements. Please see the Caution Regarding Forward-Looking Statements.

# **Select Financial Instruments**

Pages 65 and 66 of BMO's 2013 Annual Report provide enhanced disclosure relating to select financial instruments that, commencing in 2008 and based on subsequent assessments, markets regard as carrying higher risk. Readers are encouraged to review that disclosure to assist in understanding the nature and extent of BMO's exposures.

The Financial Stability Board (FSB) issued a report encouraging enhanced disclosure related to financial instruments that market participants had come to regard as carrying higher risk. An index of where the disclosures recommended by the Enhanced Disclosure Task Force (EDTF) of the FSB are located is provided on our website at www.bmo.com/investorrelations.

We follow a practice of reporting on significant changes in the select financial instruments since year end, if any, in our interim MD&A. There have been no changes of substance from the disclosure in our 2013 Annual Report, other than the maturity of the \$1.05 billion of Series 2013 Apex Notes that occurred on December 30, 2013.

#### **Risk Management**

Our risk management practices and key measures have not changed significantly from those outlined on pages 77 to 99 of BMO's 2013 Annual Report.

#### **Market Risk**

#### Linkages between Balance Sheet Items and Market Risk Disclosures

Below are parts of our consolidated balance sheet that are subject to market risk, showing balances that are mainly subject to traded risk and non-traded risk measurement techniques.

Table 18

# Linkages Between Balance Sheet Items and Market Risk Disclosures

		As at July 31	, 2014			As at October 3	31, 2013		_
		Subject to M	arket Risk		Subject to Market Risk			_	
(Canadian \$ in millions)	Consolidated Balance Sheet	Traded risk (1)	Non-traded risk (2)	Not subject to Market Risk	Consolidated Balance Sheet	Traded risk (1)	N Non-traded risk (2)	lot subject to Market Risk	Main risk factors for non-traded risk balances
Assets									
Cash and cash equivalents	38,250	-	38,250	-	26,089	-	26,089	-	Interest rate
Interest bearing deposits with banks	5,800	392	5,408	-	6,518	1,511	5,007	-	Interest rate
Securities									
Trading	90,459	84,374	6,085	-	75,159	69,393	5,766	-	Interest rate, credit spread
Available-for-sale	47,673	-	47,673	-	53,710	-	53,710	-	Interest rate, credit spread
Held-to-maturity	10,420	-	10,420	-	6,032	-	6,032	-	Interest rate
Other	989	-	989	-	899	-	899	-	Equity
Securities borrowed or purchased under resale agreements	49,452	-	49,452	-	39,799	-	39,799	-	Interest rate
Loans and acceptances (net of allowance for credit losses)	295,441	-	295,441	-	279,294	-	279,294	-	Interest rate, foreign exchange
Derivative instruments	26,825	25,969	856	-	30,259	29,484	775	-	Interest rate, foreign exchange
Other assets	21,523	-	8,182	13,341	19,285	-	7,692	11,593	Interest rate
Total Assets	586,832	110,735	462,756	13,341	537,044	100,388	425,063	11,593	
Liabilities									
Deposits	399,223	7,423	391,800	-	368,369	5,928	362,441	-	Interest rate, foreign exchange
Derivative instruments	28,151	27,144	1,007	-	31,974	31,184	790	-	Interest rate, foreign exchange
Acceptances	9,651	-	9,651	-	8,472	-	8,472	-	Interest rate
Securities sold but not yet purchased	28,366	28,366	-	-	22,446	22,446	-	-	Interest rate
Securities lent or sold under repurchase agreements	40,606	-	40,606	-	28,884	-	28,884	-	Interest rate
Other liabilities	42,587	-	42,147	440	41,724	-	41,179	545	Interest rate
Subordinated debt	3,948	-	3,948	-	3,996	-	3,996	-	Interest rate
Total Liabilities	552,532	62,933	489,159	440	505,865	59,558	445,762	545	

(1) Primarily comprised of BMO's balance sheet items that are subject to the trading and underwriting risk management framework and are fair valued through profit and loss.

(2) Primarily comprised of BMO's balance sheet items that are subject to the structural balance sheet and insurance risk management framework and our available-for-sale securities.

Certain comparative figures have been reclassified to conform to the current period's presentation.

#### Trading, Underwriting and Non-Trading (Structural) Market Risk

Total Trading Value at Risk (VaR) remained relatively stable over the period. The available-for-sale (AFS) VaR declined as a result of position reductions in a number of portfolios and from the impact of parameter recalibrations. Total Trading Stressed VaR decreased mainly due to calibration updates and portfolio composition changes which occurred during the quarter.

There were no significant changes in our structural market risk management practices during the quarter. Structural economic value exposure to rising interest rates primarily reflects a lower market value for fixed-rate loans. Structural earnings exposure to falling interest rates primarily reflects the risk of prime-based loans repricing at lower rates. Economic value and earnings interest rate sensitivities remained largely unchanged over the quarter.

BMO's market risk management practices and key measures are outlined on pages 87 to 91 of BMO's 2013 Annual Report.

#### Total Trading Value at Risk (VaR) Summary (\$ in millions)\* \*\*

	For	the quarter ended Ju	As at April 30, 2014	As at October 31, 2013		
(Pre-tax Canadian equivalent)	Quarter-end	Average	High	Low	Quarter-end	Quarter-end
Commodity VaR	(0.6)	(0.6)	(0.9)	(0.3)	(0.8)	(0.4)
Equity VaR	(6.0)	(6.8)	(9.0)	(5.6)	(6.1)	(6.1)
Foreign exchange VaR	(0.2)	(0.9)	(2.3)	(0.1)	(0.9)	(0.5)
Interest rate VaR	(6.6)	(7.8)	(13.3)	(4.2)	(4.3)	(4.6)
Credit VaR	(4.8)	(5.3)	(5.9)	(4.5)	(5.3)	(5.0)
Diversification	9.2	10.7	nm	nm	8.6	7.5
Total Trading VaR	(9.0)	(10.7)	(14.5)	(8.1)	(8.8)	(9.1)
Total AFS VaR	(9.5)	(11.1)	(12.7)	(9.0)	(12.7)	(10.1)

\* Total Trading VaR and AFS VaR above are subject to BMO Capital Markets trading management framework

\*\* One-day measure using a 99% confidence interval. Losses are in brackets and benefits are presented as positive numbers.

nm - not meaningful

#### Total Trading Stressed Value at Risk (SVaR) Summary (\$ in millions)\* \*\*

	For t	he quarter ended Jul	As at April 30, 2014	As at October 31, 2013		
(Pre-tax Canadian equivalent)	Quarter-end	Average	High	Low	Quarter-end	Quarter-end
Commodity SVaR	(3.3)	(4.1)	(7.9)	(1.8)	(7.2)	(4.7)
Equity SVaR	(13.4)	(12.5)	(17.5)	(10.2)	(12.6)	(9.8)
Foreign exchange SVaR	(0.2)	(3.2)	(11.3)	(0.2)	(1.8)	(0.8)
Interest rate SVaR	(14.2)	(20.3)	(29.0)	(12.4)	(23.2)	(9.5)
Credit SVaR	(13.0)	(13.8)	(14.9)	(13.0)	(13.5)	(11.0)
Diversification	25.6	31.6	nm	nm	31.8	19.9
Total Trading SVaR	(18.5)	(22.3)	(31.8)	(17.7)	(26.5)	(15.9)

\* Stressed VaR is produced weekly.

\*\* One-day measure using a 99% confidence interval. Losses are in brackets and benefits are presented as positive numbers.

nm - not meaningful

Structural Balance Sheet Earnings and Value Sensitivity to Changes in Interest Rates (\$ in millions)* ** Table 21									
	Econom	Economic value sensitivity (Pre-tax)				Earnings sensitivity over the next 12 months (After tax)			
(Canadian equivalent)	July 31, 2014	April 30, 2014	October 31, 2013	July 31, 2014	April 30, 2014	October 31, 2013			
100 basis point increase	(629.8)	(649.3)	(503.1)	59.3	60.8	95.4			
100 basis point decrease	340.7	354.1	340.1	(50.7)	(60.1)	(90.8)			
200 basis point increase	(1,404.6)	(1,421.0)	(1,078.8)	77.9	85.0	158.1			
200 basis point decrease	222.2	233.5	442.7	(54.9)	(71.3)	(113.7)			

\* Losses are in brackets and benefits are presented as positive numbers.

\*\* For BMO's Insurance businesses, a 100 basis point increase in interest rates at July 31, 2014, results in an increase in earnings after tax of \$68 million and an increase in before tax economic value of \$414 million (\$67 million and \$384 million, respectively, at April 30, 2014; \$81 million and \$335 million, respectively, at October 31, 2013). A 100 basis point decrease in interest rates at July 31, 2014, results in a decrease in earnings after tax of \$59 million and \$329 million and \$335 million, respectively, at October 31, 2013). These impacts are not reflected in the table above.

Table 19

Table 20

## Liquidity and Funding Risk

Liquidity and funding risk is managed under a robust risk management framework. There were no material changes in the framework during the quarter.

#### Liquid and Unencumbered Assets

BMO's liquid assets are primarily held in our trading businesses and in supplemental liquidity pools that are maintained for contingency purposes. Liquid assets include unencumbered, high-quality assets that are marketable, can be pledged as security for borrowings and can be converted to cash in a time frame that meets our liquidity and funding requirements.

BMO's liquid assets are summarized in Table 22 below. In the ordinary course of the bank's day-to-day business activities, BMO may encumber a portion of cash and security holdings as collateral to support its trading activities and participation in clearing and payment systems. In addition, BMO may receive highly liquid assets as collateral and may re-pledge these assets in exchange for cash or as collateral for trading activities. Net unencumbered liquid assets, defined as on-balance sheet assets such as BMO-owned cash and securities and securities borrowed or purchased under resale agreements plus other off-balance sheet eligible collateral received less collateral encumbered, totalled \$171.7 billion at July 31, 2014, compared with \$170.5 billion at April 30, 2014. The modest increase in unencumbered liquid assets was primarily due to higher cash balances. Net unencumbered liquid assets are primarily held at the parent bank level, in our U.S. legal entity BMO Harris Bank, and in BMO's broker/dealer operations in Canada and internationally. In addition to liquid assets, BMO retains access to the Bank of Canada's emergency lending assistance program, Federal Reserve Bank discount window in the United States and European Central Bank standby liquidity facilities. BMO does not consider central bank facilities as a source of available liquidity when assessing its liquidity position.

In addition to cash and securities holdings, BMO may also pledge other assets, including mortgages and loans, to raise long-term secured wholesale funding. Table 23 provides a summary of total encumbered and unencumbered assets.

Liquid Assets						Table 22
		A	s at July 31, 2014			As at April 30, 2014
(Canadian \$ in millions)	Carrying Value/On Balance Sheet Assets (1)	Other Cash & Securities Received	Total Gross Assets (2)	Encumbered Assets	Net Unencumbered Assets (3)	Net Unencumbered Assets (3)
Cash and cash equivalents	38,250	-	38,250	1,429	36,821	33,648
Deposits in other banks	5,800	-	5,800	-	5,800	7,069
Securities and securities borrowed or purchased under resale agreements						
Sovereigns / Central banks / Multilateral Development Banks	98,735	12,590	111,325	77,037	34,288	38,204
Mortgage-backed securities and collateralized mortgage obligations	17,377	1,013	18,390	2,569	15,821	14,698
Corporate debt	19,740	7,057	26,797	2,023	24,774	25,134
Corporate equity	63,141	16,409	79,550	39,882	39,668	36,600
Total securities and securities borrowed or purchased under resale agreements	198,993	37,069	236,062	121,511	114,551	114,636
NHA mortgage-backed securities (reported as loans at amortized cost) (4)	15,239	-	15,239	691	14,548	15,104
Total liquid assets	258,282	37,069	295,351	123,631	171,720	170,457
Other assets eligible at central banks (not included above) (5)	105,558	-	105,558	748	104,810	101,498
Undrawn credit lines granted by central banks	-	-	-	-	-	-
Total liquid assets and other sources	363,840	37,069	400,909	124,379	276,530	271,955

(1) The carrying values outlined in this table are consistent with the carrying values in the Bank's balance sheet as at July 31, 2014.

Gross assets include on-balance sheet and off-balance sheet assets.

(7) Net unencumbered liquid assets are defined as on-balance sheet assets, such as BMO-owned cash and securities and securities borrowed or purchased under resale agreements, plus other off-balance sheet eligible collateral received, less encumbered assets.

(4) Under IFRS, NHA mortgage-backed securities (MBS) that include BMO's originated mortgages as the underlying collateral are classified as loans. Unencumbered NHA MBS securities have liquidity value and are included as liquid assets under BMO's liquidity and funding management framework. This amount is shown as a separate line item, NHA mortgage-backed securities.

(5) Represents loans currently lodged at central banks that could potentially be used to access central bank funding. Loans available for collateral do not include other sources of additional liquidity that may be realized from the loan portfolio including incremental securitization, covered bond issuances and Federal Home Loan Bank (FHLB) advances.

#### Asset Encumbrance (Canadian \$ in millions)

		Encumbered	(2)	Net Unencumbered		
_As at July 31, 2014	Total Gross Assets (1)	Pledged as collateral	Other encumbered	Other unencumbered (3)	Available as collateral (4)	
Cash and bank deposits	44,050	-	1,429	439	42,182	
Securities (5)	251,301	93,723	28,479	7,674	121,425	
Loans and acceptances	280,202	37,645	1,945	135,802	104,810	
Other assets						
Derivative instruments	26,825	-	-	26,825	-	
Premises and equipment	2,174	-	-	2,174	-	
Goodwill	5,253	-	-	5,253	-	
Intangible assets	2,020	-	-	2,020	-	
Current tax assets	770	-	-	770	-	
Deferred tax assets	2,962	-	-	2,962	-	
Other assets	8,344	-	-	8,344	-	
Total other assets	48,348	-	-	48,348	-	
Total assets	623,901	131,368	31,853	192,263	268,417	

		Encumbered	d (2)	Net Unencumbered	
As at April 30, 2014	Total Gross Assets (1)	Pledged as collateral	Other encumbered	Other unencumbered (3)	Available as collateral (4)
Cash and bank deposits	42,151	-	1,434	423	40,294
Securities (5)	246,456	92,488	24,228	7,455	122,285
Loans and acceptances	279,139	37,138	1,954	138,549	101,498
Other assets					
Derivative instruments	28,859	-	-	28,859	-
Premises and equipment	2,172	-	-	2,172	-
Goodwill	3,994	-	-	3,994	-
Intangible assets	1,554	-	-	1,554	-
Current tax assets	800	-	-	800	-
Deferred tax assets	2,927	-	-	2,927	-
Other assets	8,293	-	-	8,293	-
Total other assets	48,599	-	-	48,599	-
Total assets	616,345	129,626	27,616	195,026	264,077

(1) Gross assets include on-balance sheet and off-balance sheet assets.

(2) Pledged as collateral refers to the portion of on-balance sheet assets and other cash and securities received that is pledged through repurchase agreements, securities lent, derivative contracts, minimum required deposits at central banks and requirements associated with participation in clearing houses and payment systems. Other encumbered includes assets which are restricted from use for legal or other reasons such as restricted cash and short sales.

(3) Other unencumbered assets include select liquid asset holdings management believes are not readily available to support BMO's liquidity requirements. These include cash and securities of \$8.1 billion as at July 31, 2014, which include securities held in BMO's insurance subsidiary, credit protection vehicle, significant equity investments, and certain investments held in our merchant banking business. Other unencumbered assets also include mortgages and loans that may be securitized to access secured funding.

(4) Loans included as available as collateral represent loans currently lodged at central banks that could potentially be used to access central bank funding. Loans available as collateral do not include other sources of additional liquidity that may be realized from the loan portfolio, including incremental securitization, covered bond issuances and FHLB advances.

(5) Includes securities, securities borrowed or purchased under resale agreements and NHA mortgage-backed securities (reported as loans at amortized cost).

#### **Funding Strategy**

Our funding philosophy requires that secured and unsecured wholesale funding used to support less liquid loans and other assets be longer term (typically maturing in two to ten years) to better match the term to maturity for these assets. Wholesale secured and unsecured funding for liquid trading assets is generally shorter term (maturing in one year or less), and is aligned with the liquidity of the assets being funded. Trading assets are subject to haircuts in order to reflect the potential for lower market values and liquidity during times of market stress. Supplemental liquidity pools are funded with a mix of wholesale term funding.

BMO maintains a large and stable base of customer deposits that, along with our strong capital base, is a source of strength. It supports the maintenance of a sound liquidity position and reduces our reliance on wholesale funding. Customer deposits include core deposits and larger retail and commercial fixed-rate customer deposits. Customer deposits totalled \$230.6 billion at July 31, 2014, up slightly from \$230.4 billion at April 30, 2014. BMO also receives non-marketable deposits from corporate and non-financial institutional customers. These deposits totalled \$33.9 billion as at July 31, 2014.

Total wholesale funding outstanding, largely consisting of negotiable marketable securities, was \$163.5 billion at July 31, 2014, with \$37.0 billion sourced as secured funding and \$126.5 billion sourced as unsecured funding. The mix and maturities of BMO's wholesale term funding are outlined in Table 24 below. BMO maintains a sizeable portfolio of unencumbered liquid assets totaling \$171.7 billion as of July 31, 2014, that can be monetized to meet potential funding requirements, as described in the Liquid and Unencumbered Assets section above.

Diversification of our wholesale funding sources is an important part of our overall liquidity management strategy. BMO's wholesale funding activities are well diversified by jurisdiction, currency, investor segment, instrument and maturity profile. BMO maintains ready access to long-term wholesale funding through various borrowing programs, including a European Note Issuance Program, Canadian and U.S. Medium Term Note Programs, Canadian and U.S. mortgage securitizations, Canadian credit card securitizations, covered bonds and Canadian and U.S. senior (unsecured) deposits.

Wholesale Funding Maturities (Canadian \$ in	millions) (1)							Table 24
As at July 31, 2014	Less than 1 month	1 to 3 months	3 to 6 months	6 to 12 months		1 to 2 years	Over 2 years	Total
Deposits from banks (2)	12,382	4,630	598	66	17,676	-	-	17,676
Certificates of deposit and commercial paper	19,937	21,363	8,003	6,113	55,416	938	-	56,354
Bearer deposit notes	1,657	1,297	181	236	3,371	-	-	3,371
Asset-backed commercial paper (ABCP)	1,224	1,108	430	55	2,817	-	-	2,817
Senior unsecured medium-term notes	-	-	500	4,658	5,158	13,683	23,160	42,001
Senior unsecured structured notes (3)	38	30	371	29	468	46	1,135	1,649
Covered bonds/Securitizations								
Mortgage securitizations	-	318	334	1,852	2,504	2,031	12,473	17,008
Covered bonds	-	-	2,181	2,181	4,362	1,636	3,641	9,639
Credit card securitizations	-	-	-	42	42	2,726	2,194	4,962
Subordinated debt (4)	-	-	-	311	311	-	5,087	5,398
Other (5)	-	-	-	-	-	-	2,590	2,590
Total	35,238	28,746	12,598	15,543	92,125	21,060	50,280	163,465
Of which:								
Secured	1,224	1,426	2,945	4,130	9,725	6,393	20,898	37,016
Unsecured	34,014	27,320	9,653	11,413	82,400	14,667	29,382	126,449
Total (6)	35,238	28,746	12,598	15,543	92,125	21,060	50,280	163,465

(1) Wholesale funding excludes repo transactions and bankers acceptances, which are disclosed in the contractual maturity table in Note 16 of the unaudited interim consolidated financial statements. Wholesale

funding also excludes ABCP issued by certain ABCP conduits that are not consolidated for financial reporting purposes. (2) Except for deposits from banks, which primarily consist of bank deposits sourced to support trading products activities, unsecured funding refers to funding through issuance of marketable, negotiable securities.

Primarily issued to non-institutional investors.

(4) Includes certain subordinated debt instruments reported as deposits and other liabilities for accounting purposes. Subordinated debt is reported in this table in accordance with EDTF recommended disclosures.

(5) Refers to Federal Home Loan Banks advances.

(c) Total wholesale funding consists of Canadian-dollar-denominated funding of \$53.9 billion and U.S.-dollar and other foreign-denominated funding of \$109.6 billion as at July 31, 2014.

In May 2014, OSFI finalized its *Liquidity Adequacy Requirements (LAR) Guideline*. The guideline outlines the approach and methodology for a number of liquidity metrics and tools that OSFI will use to monitor and assess the liquidity adequacy of banks, including the Liquidity Coverage Ratio (LCR), Net Cumulative Cash Flow and others. Under the guideline, Canadian banks will be required to maintain a LCR above 100%, effective January 1, 2015.

In January 2014, the Basel Committee on Banking Supervision (BCBS) issued its final paper on Liquidity Coverage Ratio Disclosure Standards. In July 2014, OSFI published a LCR common disclosure template and confirmed that Canadian banks are required to comply with the new disclosure standards beginning in the Q2, 2015 reporting period.

In January 2014, the BCBS released a revised consultative document on the Net Stable Funding Ratio (NSFR). The industry provided feedback on the proposal to the BCBS in the second quarter of 2014. The NSFR is expected to be implemented on January 1, 2018.

#### **Credit Rating**

The credit ratings assigned to BMO's short-term and senior long-term debt securities by external rating agencies are important in the raising of both capital and funding to support our business operations. Maintaining strong credit ratings allows us to access the capital markets at competitive pricing levels. Should our credit ratings experience a material downgrade, our cost of funds would likely increase significantly and our access to funding and capital through capital markets could be reduced. A material downgrade of our ratings could have other consequences, including those set out in Note 10 to the audited consolidated financial statements on page 150 of BMO's 2013 Annual Report.

The credit ratings assigned to BMO's senior debt by the rating agencies are indicative of high-grade, high-quality issues. The ratings as at July 31, 2014, were as follows: DBRS (AA); Fitch (AA-); Moody's (Aa3); and Standard & Poor's (A+).

During the quarter, Moody's affirmed the long-term ratings and changed the outlook to "negative" from "stable" on the supported senior debt and uninsured deposit ratings of BMO and six other large Canadian banks in light of previously announced plans by the Canadian government to implement a bail-in regime for domestic systemically important banks.

Subsequent to quarter-end, S&P affirmed the long-term and short-term issuer credit ratings of BMO and revised its outlook on BMO and five other Canadian banks to negative from stable reflecting the possible impact of a bail-in policy proposal from the Canadian federal government released on August 1, 2014.

We are required to deliver collateral to certain counterparties in the event of a downgrade to our current credit rating. The incremental collateral required is based on mark-to-market exposure, collateral valuations and collateral threshold arrangements, as applicable. As at July 31, 2014, the bank would be required to provide additional collateral to counterparties totalling \$154 million, \$470 million and \$727 million under a one-notch, two-notch and three-notch downgrade, respectively.

#### **Insurance Risk**

There were no significant changes in the risk management practices or risk levels of our insurance business during the quarter. BMO's insurance risk management practices are outlined on pages 95 and 96 of BMO's 2013 Annual Report.

#### **Information and Cyber Security Risk**

There were no significant changes in our information and cyber security risk management practices during the quarter from those described in the Information and Cyber Security Risk section on page 79 and in the Operational Risk section on page 94 of BMO's 2013 Annual Report.

# Select Geographic Exposures

As at July 31, 2014

Select geographic exposures were disclosed and discussed on pages 67, 68, 119 and 120 of BMO's 2013 Annual Report. Our exposure to European countries, as at July 31, 2014, is set out in the tables that follow. Our net portfolio exposures are summarized in Table 25 and 26 for funded lending, securities (inclusive of credit default swaps (CDS) activity), repo-style transactions and derivatives. There has been limited change to our exposures compared with April 30, 2014, and October 31, 2013.

#### European Exposure by Country and Counterparty (11) (Canadian \$ in millions)

Table 25
----------

	Funded Lending (1)			Securi	ties (2)(10)	Repo	Total			
Country	Total	Bank	Corporate	Sovereign (9)	Total	Bank	Corporate	Sovereign (9)	Total	Ne Exposur
GIIPS										
Greece	-	-	-	-	-	-	-	-	-	-
Ireland (5)	9	-	-	-	-	38	-	-	38	47
Italy	64	-	-	-	-	3	2	-	5	69
Portugal	-	-	-	-	-	-	-	-	-	-
Spain	65	-	-	-	-	7	-	-	7	72
Total – GIIPS (6)	138	-	-	-	-	48	2	-	50	188
Eurozone (excluding GIIPS)										
France	15	-	-	298	298	186	-	3	189	502
Germany	55	19	21	1,320	1,360	42	-	4	46	1,461
Netherlands	296	661	7	109	777	86	-	-	86	1,159
Other (7)	178	-	1	391	392	40	43	8	91	661
Total – Eurozone (excluding GIIPS) (8)	544	680	29	2,118	2,827	354	43	15	412	3,783
Rest of Europe										
Denmark	8	558	-	128	686	-	-	-	-	694
Norway	11	1,236	-	-	1,236	1	-	-	1	1,248
Russian Federation	357	-	-	-	-	-	-	-	-	357
Sweden	93	317	-	27	344	7	-	-	7	444
Switzerland	210	1	-	-	1	37	1	-	38	249
United Kingdom	346	68	53	186	307	312	4	-	316	969
Other (7)	-	-	-	-	-	-	-	-	-	-
Total - Rest of Europe (8)	1,025	2,180	53	341	2,574	357	5	-	362	3,961
Total - All of Europe	1,707	2,860	82	2,459	5,401	759	50	15	824	7,932

As at April 30, 2014

	Funded Lending (1)			Sec	urities (2)	Repo	es (3)(4)	Total		
Country	Total	Bank	Corporate	Sovereign (9)	Total	Bank	Corporate	Sovereign (9)	Total	Net Exposure
Total – GIIPS (6)	124	-	1	-	1	47	4	-	51	176
Total – Eurozone (excluding GIIPS) (8)	558	711	41	2,254	3,006	338	11	8	357	3,921
Total - Rest of Europe (8)	1,059	2,103	54	350	2,507	519	15	-	534	4,100
Total - All of Europe	1,741	2,814	96	2,604	5,514	904	30	8	942	8,197

As at October 31, 2013

	Funded Lending (1)			See	curities (2)	Repo	Style Transac	tions and Derivativ	Total	
Country	Total	Bank	Corporate	Sovereign (9)	Total	Bank	Corporate	Sovereign (9)	Total	Net Exposure
Total - GIIPS (6)	79	-	-	-	-	5	2	-	7	86
Total – Eurozone (excluding GIIPS) (8)	462	626	42	2,111	2,779	113	6	1	120	3,361
Total - Rest of Europe (8)	956	2,058	40	674	2,772	153	19	-	172	3,900
Total - All of Europe	1,497	2,684	82	2,785	5,551	271	27	1	299	7,347

Refer to footnotes in Table 26.

#### European Lending Exposure by Country and Counterparty (11) (Canadian \$ in millions)

Table 26

					Lending (1)					
	Funded Le	nding as at July	/ 31, 2014	As at July 3	1, 2014	As at April 30	), 2014	As at October 31, 2013		
Country	Bank	Corporate	Sovereign (9)	Commitments	Funded	Commitments	Funded	Commitments	Funded	
GIIPS										
Greece	-	-	-	-	-	-	-	-	-	
Ireland (5)	3	6	-	103	9	100	6	-	-	
Italy	64	-	-	64	64	39	39	2	2	
Portugal	-	-	-	-	-	-	-	-	-	
Spain	65	-	-	75	65	89	79	77	77	
Total – GIIPS	132	6	-	242	138	228	124	79	79	
Eurozone (excluding GIIPS)										
France	15	-	-	68	15	60	14	22	22	
Germany	47	8	-	67	55	37	37	21	21	
Netherlands	31	265	-	517	296	559	295	338	163	
Other (7)	148	30	-	412	178	429	212	421	256	
Total – Eurozone (excluding GIIPS)	241	303	-	1,064	544	1,085	558	802	462	
Rest of Europe										
Denmark	8	-	-	8	8	7	7	15	15	
Norway	11	-	-	11	11	14	14	16	16	
Russian Federation	330	27	-	357	357	579	579	476	476	
Sweden	23	70	-	196	93	176	71	121	64	
Switzerland	4	206	-	469	210	370	140	546	163	
United Kingdom	200	146	-	545	346	397	248	485	222	
Other (7)	-	-	-	44	-	-	-	-	-	
Total – Rest of Europe	576	449	-	1,630	1,025	1,543	1,059	1,659	956	
Total – All of Europe	949	758	-	2,936	1,707	2,856	1,741	2,540	1,497	

(1) Lending includes loans and trade finance. Amounts are net of write-offs and gross of specific allowances, both of which are not considered material.

(2) Securities include cash products, insurance investments and traded credit.

(3) Repo-style transactions are primarily with bank counterparties against which BMO holds collateral (\$174 million for GIIPS, \$8.8 billion for other Eurozone countries and \$4.3 billion for the rest of Europe as at July 31, 2014).

(4) Derivatives amounts are marked-to-market, incorporating transaction netting and, for counterparties where a Credit Support Annex is in effect, collateral offsets. Derivative replacement risk net of collateral for all of Europe is approximately \$3.6 billion as at July 31, 2014.

(5) Does not include Irish subsidiary reserves we are required to maintain with the Irish Central Bank of \$75 million as at July 31, 2014.

(6) BMO's direct exposures to GIIPS are primarily to banks for trade finance and trading products. Net exposures remain modest at \$188 million, with \$104 million unfunded commitments as at July 31, 2014.
 (7) Other Eurozone includes exposures to Austria, Belgium, Finland, Luxembourg, Malta, Slovakia and Slovenia. Other Rest of Europe includes exposures to Croatia, Czech Republic, Hungary, Iceland and Poland.

(a) BMO's net direct exposures to the tructures exposures to the tructure exposures to the tructure exposure to the other countries (the other countries that share the common euro currency) as at July 31, 2014, totalled approximately \$3.8 billion, of which 53% was to counterparties in countries with a rating of Aaa/AAA by both Moody's and S&P, with approximately 84% rated Aaa/AAA by one of the two rating agencies. Our net direct exposure to the rest of Europe totalled approximately \$4.0 billion, of which 67% was to counterparties in countries with a Moody's/S&P rating of Aaa/AAA. A significant majority of our sovereign exposure consists of tradable cash products, while exposure related to banks was comprised of trading instruments, short-term debt, derivative positions and letters of credit and guarantees.

(9) Sovereign includes sovereign-backed bank cash products.

(1) BMO's total net notional CDS exposure (embedded as part of the securities exposure table) to Europe was \$499 million, with no net single-name\* CDS exposure to GIIPS countries as at July 31, 2014. (\*BMO has a net position of \$190 million (bought protection) on a CDS Index which is 20% comprised of GIIPS domiciled entities).

(11) Other exposures (including indirect exposures) not included in the tables as at July 31, 2014:

BMO also has exposure to entities in a number of European countries through our credit protection vehicle and U.S. customer securitization vehicle. These exposures are not included in the tables due to the credit protection incorporated in their structures.

BMO has direct exposure to those credit structures, which in turn have exposures to loans or securities originated by entities in Europe. As noted on page 66 in BMO's 2013 Annual Report, in the Credit
Protection Vehicle section, this structure has first-loss protection and hedges are in place.

The notional exposure held in the credit protection vehicle to issuers in Greece, Italy and Spain represented 4.2%, of its total notional exposure. The credit protection vehicle had notional exposure to five of the other countries that share the euro currency. This exposure represented 11.8% of total notional exposure, of which 86% was rated investment grade by S&P and 79% by Moody's. The notional exposure to the rest of Europe was 15.1% of total notional exposure, with 83% rated investment grade by S&P and Moody's. The vehicle benefits from significant risk loss protection and as a result residual credit risk is very low.

BMO has exposure to GIIPS and other European countries through our U.S. customer securitization vehicle, which has commitments that involve reliance on collateral of which 0.03% represents loans
or securities originated by entities in Europe. At quarter end, exposure to United Kingdom was the largest component at 0.01% and there was no exposure to Greece, Italy, Ireland, Portugal or Spain.
 BMO has exposure to European supranational institutions totalling \$0.2 billion, predominantly in the form of tradable cash products.

BMO's indirect exposure to Europe in the form of collateral to support trading activity was €381 million in securities (of which €33 million was to GIIPS). The two largest European exposures were Germany (€129 million) and France (€121 million). In addition €135 million of cash collateral was also held at July 31, 2014.

Indirect exposure by way of guarantees from entities in European countries totalled \$874.8 million, of which \$5.4 million was exposure to GIIPS, \$536.1 million to the other Eurozone countries and \$333.3 million to the rest of Europe.

#### Caution

This Risk Management section contains forward-looking statements. Please see the Caution Regarding Forward-Looking Statements.

Interim Consolidated Financial Statements

# Consolidated Statement of Income

(Unaudited) (Canadian \$ in millions, except as noted)				Fo	r the th	ree months en	ided				F	or the nine m	onths er	nded
		July 31, 2014		April 30, 2014		January 31, 2014		October 31, 2013		July 31, 2013		July 31, 2014		July 31, 2013
Interest, Dividend and Fee Income														
Loans	\$	2,683	\$	2,639	\$	2,680	\$	2,695	\$	2,689	\$	8,002	\$	8,050
Securities		517		477		506		543		577		1,500		1,733
Deposits with banks		67		69		67		59		63		203		185
		3,267		3,185		3,253		3,297		3,329		9,705		9,968
Interest Expense														
Deposits		727		701		717		711		683		2,145		2,016
Subordinated debt		37		37		36		38		35		110		107
Other liabilities		396		384		387		431		428		1,167		1,285
		1,160		1,122		1,140		1,180		1,146		3,422		3,408
Net Interest Income		2,107		2,063		2,113		2,117		2,183		6,283		6,560
Non-Interest Revenue				240		2.07								
Securities commissions and fees		326		318		307		291		290		951		833
Deposit and payment service charges		260		239		241		237		232		740		679
Trading revenues		231		246		274		188		208		751		661
Lending fees		169		171		169		155		152		509		448
Card fees		116		116		112		110		124		344		351
Investment management and custodial fees		255		197		194		179		178		646		514
Mutual fund revenues		301		238		229		220		217		768		612
Underwriting and advisory fees		238		149		191		156		141		578		503
Securities gains, other than trading		12		47		62		210		-		121		75
Foreign exchange, other than trading		40		38		54		38		39		132		134
Insurance income		94		113		107		125		147		314		320
Other		66		106		69		112		89		241		235
		2,108		1,978		2,009		2,021		1,817		6,095		5,365
Total Revenue		4,215		4,041		4,122		4,138		4,000		12,378		11,925
Provision for Credit Losses (Note 3)		130		162		99		189		76		391		398
Non-Interest Expense														
Employee compensation (Note 12)		1,595		1,491		1,581		1,439		1,448		4,667		4,403
Premises and equipment		469		452		455		491		457		1,376		1,342
Amortization of intangible assets		104		90		90		89		88		284		257
Travel and business development		136		122		119		142		128		377		372
Communications		73		78		68		70		73		219		221
Business and capital taxes		8		10		10		10		9		28		29
Professional fees		159		140		135		142		124		434		385
Other		212		211		226		197		199		649		637
		2,756		2,594		2,684		2,580		2,526		8,034		7,646
Income Before Provision for Income Taxes		1,329		1,285		1,339		1,369		1,398		3,953		3,881
Provision for income taxes	*	203	ć	209	ć	278	ć	295	ć	275	*	690	ć	760
Net Income	\$	1,126	\$	1,076	\$	1,061	\$	1,074	\$	1,123	\$	3,263	\$	3,121
Attributable to: Bank shareholders		1,110		1,062		1,048		1,061		1,107		3,220		3,069
Non-controlling interest in subsidiaries		16		1,002		1,048		13		1,107		43		5,007
Net Income	\$	1,126	\$	1,076	Ş	1,061	\$	1,074	\$	1,123	\$	3,263	\$	3,121
Earnings Per Share (Canadian \$) (Note 13)														
Basic	\$	1.68	\$	1.61	\$	1.58	\$	1.60	\$	1.67	\$	4.86	\$	4.58
Diluted		1.67		1.60		1.58		1.60		1.66		4.85		4.57

The accompanying notes are an integral part of these interim consolidated financial statements.

Certain comparative figures have been reclassified to conform with the current period's presentation - see Note 1.

# Consolidated Statement of Comprehensive Income

(Unaudited) (Canadian \$ in millions)			For the t	hree months ende	d	F	or the nine mont	hs ended
	J	uly 31, 2014	April 30, 2014	January 31, 2014	October 31, 2013	July 31, 2013	July 31, 2014	July 31, 2013
Net income \$	\$	<b>1,126</b> \$	1,076 \$	1,061 \$	1,074 \$	1,123 <b>\$</b>	<b>3,263</b> \$	3,121
Other Comprehensive Income (Loss)								
Items that will not be reclassified to net income								
Remeasurement of pension and other employee future benefit plans (1)		(98)	21	25	(17)	298	(52)	315
		(98)	21	25	(17)	298	(52)	315
Items that may be subsequently reclassified to net income: Net change in unrealized gains (losses) on available-for-sale securities Unrealized gains (losses) on available-for-sale securities arising								
during the period (2)		76	27	(38)	67	(48)	65	(77)
Reclassification to earnings of (gains) in the period (3)		(17)	(16)	(22)	(5)	(2)	(55)	(45)
		59	11	(60)	62	(50)	10	(122)
Net change in unrealized gains (losses) on cash flow hedges								
Gains (losses) on cash flow hedges arising during the period (4)		53	(31)	142	137	(231)	164	(162)
Reclassification to earnings of (gains) on cash flow hedges (5)		(25)	(23)	(25)	(23)	(31)	(73)	(102)
		28	(54)	117	114	(262)	91	(264)
Net gain on translation of net foreign operations								
Unrealized gain (loss) on translation of net foreign operations Impact of hedging unrealized gain (loss) on translation		(98)	(278)	1,176	261	316	800	480
of net foreign operations (6)		-	(25)	(270)	(109)	(140)	(295)	(300)
		(98)	(303)	906	152	176	505	180
Other Comprehensive Income (Loss)		(109)	(325)	988	311	162	554	109
Total Comprehensive Income \$	\$	1,017 \$	751 \$	2,049 \$	1,385 \$	1,285 <b>\$</b>	<b>3,817</b> \$	3,230
Attributable to:								
Bank shareholders		1,001	737	2,036	1,372	1,269	3,774	3,178
Non-controlling interest in subsidiaries		16	14	13	13	16	43	52
Total Comprehensive Income \$	\$	1,017 \$	751 \$	2,049 \$	1,385 \$	1,285 <b>\$</b>	<b>3,817</b> \$	3,230

(1) Net of income tax (provision) recovery of \$32, \$(11), \$(10), \$11, \$(120) for the three months ended, and \$11, \$(137) for the nine months ended, respectively.
 (2) Net of income tax (provision) recovery of \$(30), \$(12), \$12, \$(27), \$24 for the three months ended, and \$(30), \$36 for the nine months ended, respectively.
 (3) Net of income tax provision of \$6, \$9, \$12, \$3, \$1 for the three months ended, and \$27, \$19 for the nine months ended, respectively.
 (4) Net of income tax (provision) recovery of \$(14), \$15, \$(43), \$(49), \$82 for the three months ended, and \$(42), \$61 for the nine months ended, respectively.
 (5) Net of income tax (provision) of \$6, \$5, \$9, \$7, \$14 for the three months ended, and \$20, \$38 for the nine months ended, respectively.
 (6) Net of income tax (provision) recovery of \$(2), \$9, \$95, \$39, \$50 for the three months ended, and \$102, \$107 for the nine months ended, respectively.

The accompanying notes are an integral part of these interim consolidated financial statements.

Certain comparative figures have been reclassified to conform to the current period's presentation - see Note 1.

# Consolidated Balance Sheet

(Unaudited) (Canadian \$ in millions)						As at				
		July 31, 2014		April 30, 2014		January 31, 2014		October 31, 2013		July 31,
Assets		2014		2014		2014		2013		2013
Cash and Cash Equivalents	Ś	38,250	Ś	35,082	Ś	34,112	Ś	26,089	Ś	33,055
Interest Bearing Deposits with Banks	· ·	5,800	Ŷ	7,069	Ŷ	6,586	Ŷ	6,518	Ť	7,531
Securities		2,000		.,,		0,000		0,510		1,551
		90.459		87 476		85 957		75 159		72,491
5										51,439
										4,846
Other		989		983		994		899		1,021
		149,541		144,610		150,941		135,800		129,797
Securities Borrowed or Purchased Under Resale Agreements		49,452		51,981		53,579		39,799		53,749
Loans (Notes 3 and 5)						,		,		
Residential mortgages		99,484		97,632		97,321		96,392		93,132
Consumer instalment and other personal		64,286		64,571		64,610		63,640		63,230
Credit cards		7,976		7,953		7,963		7,870		7,801
Businesses and governments		115,812		116,492		112,396		104,585		101,023
		287,558		286,648		282,290		272,487		265,186
frading       90,459       82,426       85,957       75,159         vailable-for-sale (Note 2)       47,673       51,883       55,736       53,710         vailable-for-sale (Note 2)       10,420       9,318       8,254       6,032         Other       989       983       994       899         cervities Borrowed or Purchased Under Resale Agreements       49,452       51,981       53,579       39,799         cons (Notes 3 and 5)       sainesses       99,484       97,632       97,321       96,392         conser (Notes 3 and 5)       sainesses and governments       115,812       116,492       112,396       104,585         credit cards       7,976       7,973       7,963       7,870       38,780         susinesses and governments       115,812       116,492       112,396       104,585         customers' lability under acceptances       9,651       9,906       9,207       8,472         Neware for credit losses (Note 3)       (1,768)       (1,128)       (1,1747)       (1,665)         current ka sets       770       800       1,030       1,065         current ka sets       770       800       1,055       3,7,04       49,544         current ka sests		9,029								
Allowance for credit losses (Note 3)		(1,768)		(1,850)		(1,747)		(1,665)		(1,658)
		295,441		294,704		289,750		279,294		272,557
Other Assets										
Derivative instruments				,						31,638
				,						2,109
										3,767
5				,						1,511
										1,304
				,						2,956
Other				,				,		8,738
			_		_					52,023
	Ş	586,832	Ş	582,045	Ş	592,662	Ş	537,044	Ş	548,712
Liabilities and Equity										
						24.020		20 50 4		
	Ş		Ş	,	Ş		Ş		Ş	21,362
										214,565
Individuals										123,596
		399,223		394,007		398,393		368,369		359,523
		20 4 5 4		20.270		24.042		21.074		22.050
Derivative instruments		28,151		30,279		36,843		31,974		32,959
Acceptances Securities sold but not yet purchased		9,651		9,906		9,207		8,472		9,029
Securities lent or sold under repurchase agreements		28,366 40,606		24,350 46,125		26,646 44,789		22,446 28,884		21,041 47,596
Current tax liabilities		40,000		40,125		386		438		47,390
Deferred tax liabilities		185		71		115		107		131
Other		42,147		39,871		39,585		41,179		43,620
		149,361		150,748		157,571		133,500		154,749
Subordinated Debt		3,948		3,965		3,983		3,996		4,014
Equity		3,940		3,903		3,903		5,990		4,014
Equity Share capital (Note 10)		15,194		14,686		14,298		14,268		14,264
Contributed surplus		310		313		316		315		321
		16,724		16,155		15,617		15,087		14,657
Retained earnings				10,100				437		14,007
Retained earnings Accumulated other comprehensive income				1.100		1.425		4.37		
Retained earnings Accumulated other comprehensive income Total shareholders' equity		991		1,100 32,254		1,425 31,656				
Accumulated other comprehensive income						1,425 31,656 1,059		30,107 1,072		29,368 1,058
Accumulated other comprehensive income Total shareholders' equity		991 33,219		32,254		31,656		30,107		29,368

The accompanying notes are an integral part of these interim consolidated financial statements.

Certain comparative figures have been reclassified to conform with the current period's presentation - see Note 1.

## Interim Consolidated Financial Statements Consolidated Statement of Changes in Equity

					 ed
	July 31,	July 31		July 31,	July 31,
Preferred Shares	2014	2013	5	2014	 2013
Balance at beginning of period	\$ 2,615	\$ 2,265		\$ 2,265	\$ 2,465
Issued during the period	700			1,200	· -
Redeemed during the period	(275)			(425)	 (200)
Balance at End of Period	3,040	2,265		3,040	2,265
Common Shares					
Balance at beginning of period	12,071	12,014		12,003	11,957
Issued under the Shareholder Dividend Reinvestment and Share Purchase Plan	47	47		47 104	129
Issued under the Stock Option Plan Repurchased for cancellation (Note 10)	36	(75		104	62 (149)
Balance at End of Period	12,154	11,999	/	12,154	 11,999
Contributed Surplus	12,134	11,777		12,134	 11,777
Balance at beginning of period	313	320		315	213
Stock option expense/exercised	(3)	1		(5)	1
Foreign exchange on redemption of preferred shares	-			-	107
Balance at End of Period	310	321		310	321
Retained Earnings					 
Balance at beginning of period	16,155	14,227		15,087	13,456
Net income attributable to bank shareholders	1,110	1,107		3,220	3,069
Dividends – Preferred shares	(28)	(30	·	(83)	(91)
– Common shares Common shares repurchased for cancellation (Note 10)	(504)	(478	·	(1,484)	(1,428)
Share issue expense	(9)	(169	)	(16)	(349)
Balance at End of Period	16,724	14,657	,	16,724	 14,657
Accumulated Other Comprehensive Income on Pension and Other Post-Employment Plans	,	,			 ,
Balance at beginning of period	(119)	(446	)	(165)	(463)
Remeasurement of pension and other post-employment plans (1)	(98)	298		(52)	315
Balance at End of Period	(217)	(148	)	(217)	(148)
Accumulated Other Comprehensive Income on Available-for-Sale Securities					
Balance at beginning of period	156	193		205	265
Unrealized gains (losses) on available-for-sale securities arising during the period (2)	76	(48	·	65	(77)
Reclassification to earnings of gains in the period (3) Balance at End of Period	(17)	(2	<i>,</i>	(55)	 (45)
	215	143		215	 143
Accumulated Other Comprehensive Income on Cash Flow Hedges Balance at beginning of period	55	140		(8)	142
Gains (losses) on cash flow hedges arising during the period (4)	53	(231		(8)	(162)
Reclassification to earnings of gains on cash flow hedges (5)	(25)	(31	·	(73)	(102)
Balance at End of Period	83	(122	/	83	 (122)
Accumulated Other Comprehensive Income on Translation of Net Foreign Operations		, , , , , , , , , , , , , , , , , , ,	,		 
Balance at beginning of period	1,008	77		405	73
Unrealized gain (loss) on translation of net foreign operations	(98)	316		800	480
Impact of hedging unrealized loss on translation of net foreign operations (6)	-	(140	)	(295)	 (300)
Balance at End of Period	910	253		910	253
Total Accumulated Other Comprehensive Income (Loss)	991	126		991	126
Total Shareholders' Equity	\$ 33,219	\$ 29,368		\$ 33,219	\$ 29,368
Non-controlling Interest in Subsidiaries					 
Balance at beginning of period	1,071	1,07		1,072	1,435
Net income attributable to non-controlling interest Dividends to non-controlling interest	16	16		43	52
Preferred share redemption	(26)	(32	)	(52)	(68) (359)
	-			22	-
Acquisitions (Note 7) Other	22 (2)	3		(4)	(2)
Acquisitions (Note 7)		1,058		(4) 1,081	 (2) 1,058

Net of income tax (provision) recovery of \$32, \$(120), \$11, \$(137) for the three and nine months ended, respectively.
 Net of income tax (provision) recovery of \$(30), \$24, \$(30), \$36 for the three and nine months ended, respectively.
 Net of income tax provision of \$6, \$1, \$27, \$19 for the three and nine months ended, respectively.
 Net of income tax (provision) recovery of \$(14), \$82, \$(42), \$61 for the three and nine months ended, respectively.
 Net of income tax provision of \$6, \$14, \$20, \$38 for the three and nine months ended, respectively.
 Net of income tax provision of \$6, \$14, \$20, \$38 for the three and nine months ended, respectively.
 Net of income tax (provision) recovery of \$(2), \$50, \$102, \$107 for the three and nine months ended, respectively.
 Net of income tax (provision) recovery of \$(2), \$50, \$102, \$107 for the three and nine months ended, respectively.

The accompanying notes are an integral part of these interim consolidated financial statements.

Certain comparative figures have been reclassified to conform with the current period's presentation - see Note 1.

Interim Consolidated Financial Statements

# Consolidated Statement of Cash Flows

(Unaudited) (Canadian \$ in millions)		For the three i	nonths e			For the nine m	onths en	
		July 31,		July 31,		July 31,		July 31,
Cash Flows from Operating Activities		2014		2013		2014		2013
Net Income	\$	1,126	\$	1,123	\$	3,263	\$	3,121
Adjustments to determine net cash flows provided by (used in) operating activities	*	.,	Ŧ	.,	*	-,	Ŧ	-,
Impairment write-down of securities, other than trading		6		10		7		19
Net (gain) on securities, other than trading		(18)		(10)		(128)		(94
Net (increase) decrease in trading securities		(8,038)		1,016		(14,562)		(1,924
Provision for credit losses (Note 3)		130		76		391		398
Change in derivative instruments – decrease in derivative asset		2,400		12,462		3,473		18,059
- (decrease) in derivative liability		(2,926)		(12,149)		(4,399)		(17,345
Amortization of premises and equipment		87		85		268		257
Amortization of intangible assets		104		88		284		257
Net (increase) decrease in deferred income tax asset		(3)		180		223		239
Net (decrease) in deferred income tax liability		(1)		(18)		(37)		(41
Net decrease in current income tax asset		28		287		397		11(
		28 92						
Net increase (decrease) in current income tax liability				(189)		(204)		(44
Change in accrued interest – decrease in interest receivable		138		60		135		200
- increase (decrease) in interest payable		(34)		(88)		4		(221
Changes in other items and accruals, net		1,535		(597)		2,047		202
Net increase (decrease) in deposits		6,316		(3,764)		22,034		29,710
Net (increase) in loans		(1,603)		(7,067)		(11,676)		(15,383
Net increase (decrease) in securities sold but not yet purchased		4,004		(2,991)		5,644		(2,550
Net increase (decrease) in securities lent or sold under repurchase agreements		(5,359)		8,024		10,773		7,000
Net (increase) decrease in securities borrowed or purchased under resale agreements		2,393		6,435		(8,289)		(5,742
let Cash Provided by Operating Activities		377		2,973		9,648		16,228
Cash Flows from Financing Activities								
Net increase (decrease) in liabilities of subsidiaries		(9)		8		(40)		(188
Maturities) of Covered Bonds		-		-		-		(1,354
Proceeds from issuance of preferred shares (Note 10)		700		-		1,200		(.,==
Redemption of preferred shares (Note 10)		(275)		-		(425)		(200
Redemption of securities of a subsidiary (Note 10)		()		-		(		(359
Proceeds from issuance of common shares		37		15		105		67
Common shares repurchased for cancellation (Note 10)		57		(244)				(498
Share issue expense		(9)		(244)		(16)		(4)(
Cash dividends paid		(471)		(456)		(1,494)		(1,388
Cash dividends paid to non-controlling interest		(471)		(430)		(1,494)		
		. ,				. ,		(68
Net Cash (Used in) Financing Activities		(53)		(709)		(722)		(3,988
Cash Flows from Investing Activities Net (increase) decrease in interest bearing deposits with banks		1 7 4 7		(1 100)		071		(1.05
		1,247		(1,199)		931		(1,052
Purchases of securities, other than trading		(3,817)		(12,105)		(21,599)		(24,60)
Maturities of securities, other than trading		1,949		3,969		10,709		10,780
Proceeds from sales of securities, other than trading		4,840		1,125		13,392		15,074
Premises and equipment – net (purchases)		(156)		(58)		(207)		(243
Purchased and developed software – net purchases		(87)		(60)		(269)		(178
Acquisitions (Note 7)		(956)		-		(956)		14(
Net Cash Provided by (Used in) Investing Activities		3,020		(8,328)		2,001		(8
Effect of Exchange Rate Changes on Cash and Cash Equivalents		(176)		696		1,234		981
Net increase (decrease) in Cash and Cash Equivalents		3,168		(5,368)		12,161		13,140
Cash and Cash Equivalents at Beginning of Period		35,082		38,423		26,089		19,915
Cash and Cash Equivalents at End of Period	\$	38,250	\$	33,055	\$	38,250	\$	33,055
Represented by:		37 505	ć	24 450		34	ć	
Cash and non-interest bearing deposits with Bank of Canada and other banks	\$	36,795	\$	31,659	\$	36,795	\$	31,659
Cheques and other items in transit, net		1,455		1,396		1,455		1,390
	\$	38,250	\$	33,055	\$	38,250	\$	33,05
upplemental Disclosure of Cash Flow Information								
Net cash provided by operating activities includes:					,	_		
Amount of interest paid in the period	\$	1,196	\$	1,232	\$	3,411	\$	3,623
Amount of income taxes paid in the period	Ş	111	\$	29	\$	282	\$	505
Amount of interest and dividend income received in the period	\$	3,326	\$	3,360	\$	9,705	\$	10,092

The accompanying notes are an integral part of these interim consolidated financial statements.

Certain comparative figures have been reclassified to conform with the current period's presentation - see Note 1.

# Notes to Consolidated Financial Statements

July 31, 2014 (Unaudited)

## Note 1: Basis of Presentation

Bank of Montreal (the "bank") is a public company incorporated in Canada having its registered office in Montreal, Canada. The bank is a highly diversified financial services provider and provides a broad range of retail banking, wealth management and investment banking products and services.

These condensed interim consolidated financial statements were prepared in accordance with International Accounting Standard 34, *Interim Financial Reporting.* We also comply with interpretations of International Financial Reporting Standards ("IFRS") by our regulator, the Office of the Superintendent of Financial Institutions of Canada ("OSFI"). These condensed interim consolidated financial statements should be read in conjunction with the notes to our annual consolidated financial statements for the year ended October 31, 2013 as set out on pages 130 to 188 of our 2013 Annual Report.

These interim consolidated financial statements were authorized for issue by the Board of Directors on August 26, 2014.

#### **Changes in Accounting Policy**

Effective November 1, 2013, we adopted, on a retrospective basis, the following new and amended accounting pronouncements issued by the International Accounting Standard Board ("IASB"): IAS 19 *Employee Benefits* ("IAS 19"), IAS 1 *Presentation of Financial Statements* ("IAS 1"), IFRS 10 *Consolidated Financial Statements* ("IFRS 10"), and IFRS 11 *Joint Arrangements* ("IFRS 11"). As a result of the adoption of IAS 19, IFRS 10, and IFRS 11, net income attributable to shareholders for the nine months ended July 31, 2013 decreased by approximately \$39 million after tax. We also adopted IFRS 12 *Disclosure of Interests in Other Entities* ("IFRS 12"), IFRS 13 *Fair Value Measurement* ("IFRS 13"), and IFRS 7 *Financial Instruments*: *Disclosures – Offsetting Financial Assets and Financial Liabilities* ("IFRS 7") which will result in additional disclosures in our 2014 annual consolidated financial statements. Refer to pages 39 and 40 of our First Quarter 2014 Report to Shareholders for a description of these new and amended accounting pronouncements and to our 2013 Annual Report, pages 132 to 133 for additional disclosures relating to the transition impact as at November 1, 2012.

During the quarter, we changed the classification of our Non-Cumulative, 5-Year Rate Reset Class B Preferred Shares Series 27 from liabilities to equity. The prior period's presentation has been reclassified to conform to the current period's presentation.

#### **Future Changes in IFRS**

In May 2013, the IFRS Interpretations Committee ("IFRIC") issued IFRIC 21 *Levies* which provides guidance on when to recognize a liability to pay a levy imposed by governments on entities in accordance with legislation. IFRIC 21 is effective for our fiscal year beginning November 1, 2014. We are currently assessing the impact of this standard on our future financial results.

In May 2014, the IASB issued IFRS 15 *Revenue from Contracts with Customers* ("IFRS 15") which replaces the existing standards for revenue recognition. The new standard establishes a framework for the recognition and measurement of revenues generated from contracts with customers, with the exception of revenue earned from contracts in the scope of other standards, such as financial instruments, insurance contracts and leases. The new standard also requires additional disclosures about the nature, amount, timing and uncertainty of revenues and cash flows arising from transactions with our customers. IFRS 15 is effective for our fiscal year beginning November 1, 2017. We are currently assessing the impact of the standard on our future financial results.

In July 2014, the IASB issued IFRS 9 *Financial Instruments* which addresses classification and measurement, impairment and hedge accounting.

The new standard requires assets to be carried at amortized cost, fair value through profit and loss or fair value through other comprehensive income based on our business model for managing financial assets and the contractual cash flow characteristics of the financial asset. The classification and measurement of liabilities remains generally unchanged with the exception of liabilities recorded at fair value through profit and loss. For these liabilities, fair value changes attributable to changes in our own credit risk are generally presented in other comprehensive income.

IFRS 9 introduces a new impairment model for financial assets. The new standard provides a single impairment model based on expected credit losses resulting in credit losses being recognized regardless of whether a loss event has occurred. The expected credit loss model will apply to most financial instruments not measured at fair value, with the most significant impact being to loans. Using the expected credit loss model results in recognition of credit losses based on a 12 month horizon for performing loans whereas loans that experience a significant deterioration in credit risk since inception result in recognition of lifetime expected credit losses.

IFRS 9 introduces a new hedge accounting model that expands the scope of eligible hedged items and risks eligible for hedge accounting and aligns hedge accounting more closely with risk management. Under the IFRS 9 model, it will be necessary to demonstrate an economic relationship between the hedged item and the hedging instrument; however there will no longer be specified quantitative measures to achieve hedge accounting. IFRS 9 does not permit portfolio or macro hedging.

IFRS 9 is effective for our fiscal year beginning on November 1, 2018. Early adoption is permitted. We are currently assessing the impact of this new standard on our future financial results.

## Note 2: Securities

## **Unrealized Gains and Losses**

The following table summarizes the unrealized gains and losses on available-for-sale securities:

(Canadian \$ in millions)				July 31, 2014				October 31, 2013
	Amortized cost	Gross unrealized gains (2)	Gross unrealized losses (2)	Fair value	Amortized cost	Gross unrealized gains (2)	Gross unrealized losses (2)	Fair value
Issued or guaranteed by:								
Canadian federal government	10,831	89	1	10,919	12,989	129	3	13,115
Canadian provincial and municipal governments	3,910	46	6	3,950	3,707	23	32	3,698
U.S. federal government	2,759	4	7	2,756	4,650	10	-	4,660
U.S. states, municipalities and agencies	5,690	52	6	5,736	5,363	41	12	5,392
Other government Mortgage-backed securities and	5,867	12	1	5,878	6,165	7	9	6,163
collateralized mortgage obligations – Canada (1) Mortgage-backed securities and	3,043	28	1	3,070	2,271	6	-	2,277
collateralized mortgage obligations – U.S.	6,386	23	19	6,390	6,535	24	31	6,528
Corporate debt	7,190	92	9	7,273	10,210	115	8	10,317
Corporate equity	1,589	118	6	1,701	1,413	148	1	1,560
Total	47,265	464	56	47,673	53,303	503	96	53,710

These amounts are supported by insured mortgages.
 Unrealized gains and losses may be offset by related unrealized losses (gains) on liabilities or hedge contracts.

## Note 3: Loans and Allowance for Credit Losses

## Allowance for Credit Losses ("ACL")

The allowance for credit losses recorded in our Consolidated Balance Sheet is maintained at a level that we consider adequate to absorb credit-related losses on our loans, customers' liability under acceptances and other credit instruments. The portion related to other credit instruments is recorded in other liabilities in our Consolidated Balance Sheet. As at July 31, 2014, there was a \$243 million (\$261 million as at July 31, 2013) allowance for credit losses related to other credit instruments included in other liabilities.

A continuity of our allowance for credit losses is as follows:

(Canadian \$ in millions)	Residential m	ortgages	Credit card, co instalment ar personal le	nd other	Business governmen		Customers' under acce		Total	
	July 31,	July 31,	July 31,	July 31,	July 31,	July 31,	July 31,	July 31,	July 31,	July 31,
For the three months ended	2014	2013	2014	2013	2014	2013	2014	2013	2014	2013
Impairment Allowances (Specific ACL), beginning of period	102	81	79	68	396	387	-	-	577	536
Amounts written off	(24)	(24)	(178)	(173)	(129)	(112)	-	-	(331)	(309)
Recoveries of amounts written off in previous periods	28	7	47	39	107	183	-	-	182	229
Charge to Income Statement (Specific PCL)	14	30	130	140	(14)	(114)	-	-	130	56
Foreign exchange and other movements	(4)	(6)	(3)	(4)	(57)	(57)	-	-	(64)	(67)
Specific ACL, end of period	116	88	75	70	303	287	-	-	494	445
Collective ACL, beginning of period	87	50	640	613	767	751	27	23	1,521	1,437
Charge to income statement (Collective PCL)	(1)	47	(5)	15	7	(44)	(1)	2	-	20
Foreign exchange and other movements	-	-	(1)	-	(3)	17	-	-	(4)	17
Collective ACL, end of period	86	97	634	628	771	724	26	25	1,517	1,474
Total ACL	202	185	709	698	1,074	1,011	26	25	2,011	1,919
Comprised of: Loans	176	167	709	698	857	768	26	25	1,768	1,658
Other credit instruments	26	18	-		217	243	-	-	243	261

(Canadian \$ in millions)	Residential m	ortgages	Credit card, co instalment ar personal l	nd other	Business governmen		Customers' under acce		Total	
	July 31,	July 31,	July 31,	July 31,	July 31,	July 31,	July 31,	July 31,	July 31,	July 31,
For the nine months ended	2014	2013	2014	2013	2014	2013	2014	2013	2014	2013
Impairment Allowances (Specific ACL), beginning of period	99	76	71	62	315	338	-	-	485	476
Amounts written off	(65)	(79)	(487)	(556)	(294)	(307)	-	-	(846)	(942)
Recoveries of amounts written off in previous periods	49	15	127	111	356	444	-	-	532	570
Charge to Income Statement (Specific PCL)	45	94	376	460	(30)	(146)	-	-	391	408
Foreign exchange and other movements	(12)	(18)	(12)	(7)	(44)	(42)	-	-	(68)	(67)
Specific ACL, end of period	116	88	75	70	303	287	-	-	494	445
Collective ACL, beginning of period	88	47	622	624	756	759	19	30	1,485	1,460
Charge to income statement (Collective PCL)	(4)	50	11	4	(14)	(59)	7	(5)	-	(10)
Foreign exchange and other movements	2	-	1	-	29	24	-	-	32	24
Collective ACL, end of period	86	97	634	628	771	724	26	25	1,517	1,474
Total ACL	202	185	709	698	1,074	1,011	26	25	2,011	1,919
Comprised of: Loans	176	167	709	698	857	768	26	25	1,768	1,658
Other credit instruments	26	18	-	-	217	243	-	-	243	261

Interest income on impaired loans of \$28 million and \$92 million was recognized for the three and nine months ended July 31, 2014, respectively (\$35 million and \$104 million for the three and nine months ended July 31, 2013, respectively).

#### **Renegotiated Loans**

From time to time we modify the contractual terms of loans due to the poor financial condition of the borrower. We assess renegotiated loans for impairment consistent with our existing policies for impairment. When renegotiation leads to significant concessionary modifications to the contractual terms of the loan and the concessions are for economic or legal reasons related to the borrower's financial difficulty that we would not otherwise consider, the loan is classified as impaired. We consider one or a combination of the following to be significant concessions: (1) a reduction of the stated interest rate, (2) an extension of the maturity date or dates at a stated interest rate lower than the current market rate for a new loan with a similar term, or (3) forgiveness of principal or accrued interest.

Renegotiated loans are permitted to remain in performing status if the modifications are not considered to be significant concessions or are returned to performing status when none of the criteria for classification as impaired continue to apply.

The carrying value of our renegotiated loans was \$391 million as at July 31, 2014 (\$388 million as at October 31, 2013). Renegotiated loans of \$152 million were classified as performing as at July 31, 2014 (\$155 million as at October 31, 2013). Renegotiated loans of \$5 million and \$13 million were written off in the three and nine months ended July 31, 2014 respectively (\$59 million in the year ended October 31, 2013).

#### **FDIC Covered Loans**

Certain loans acquired as part of our acquisition of AMCORE Bank are subject to a loss share agreement with the Federal Deposit Insurance Corporation ("FDIC"). Under this agreement, the FDIC reimburses us for 80% of the net losses we incur on the covered loans.

For the three and nine months ended July 31, 2014, we recorded net recoveries of \$9 million and \$8 million, respectively, related to AMCORE loans (net provisions for credit losses of \$14 million and net recoveries of \$23 million, respectively, for the three and nine months ended July 31, 2013). These amounts are net of the amounts expected to be reimbursed by the FDIC on the covered loans.

#### **Purchased Performing Loans**

For performing loans with fixed terms, the future credit mark is fully amortized to net interest income over the expected life of the loan using the effective interest method. The impact to net interest income for the three and nine months ended July 31, 2014 was \$8 million and \$25 million, respectively (\$10 million and \$40 million for the three and nine months ended July 31, 2013, respectively). The incurred credit losses are re-measured at each reporting period, with any increases recorded in the provision for credit losses. Decreases in incurred credit losses will be recorded in the provision for credit losses until the accumulated collective allowance is exhausted. Any additional decrease will be recorded in net interest income. The impact of the re-measurement of incurred credit losses for performing loans with fixed terms for the three and nine months ended July 31, 2014 was \$2 million recovery of and \$2 million provision for credit losses, respectively, and \$nil and \$6 million in net interest income respectively (\$nil and \$nil in provision for credit losses and \$35 million and \$140 million in net interest income, respectively, for the three and nine months ended July 31, 2013).

For performing loans with revolving terms, the incurred and future credit marks are amortized into net interest income on a straight line basis over the contractual terms of the loans. The impact to net interest income of such amortization for performing loans with revolving terms for the three and nine months ended July 31, 2014 was \$6 million and \$31 million, respectively (\$30 million and \$100 million, respectively, for the three and nine months ended July 31, 2013).

As performing loans are repaid, the related remaining unamortized credit marks are recorded as net interest income during the period in which the cash is received. The impact to net interest income as a result of repayments for the three and nine months ended July 31, 2014 was \$31 million and \$120 million, respectively (\$55 million and \$188 million, respectively, for the three and nine months ended July 31, 2013).

Actual specific provisions for credit losses relating to these performing loans will be recorded as they arise in a manner that is consistent with our accounting policy for loans we originate. The total specific provision for credit losses for purchased performing loans for the three and nine months ended July 31, 2014 was \$3 million recovery and \$52 million provision, respectively (\$44 million and \$191 million, respectively, for the three and nine months ended July 31, 2013).

As at July 31, 2014 the remaining amount of purchased performing loans on the balance sheet was \$12.3 billion (\$16.6 billion as at October 31, 2013). As at July 31, 2014, the remaining credit mark on performing term loans, revolving loans and other performing loans was \$311 million, \$108 million and \$2 million, respectively (\$425 million, \$156 million, and \$6 million, respectively as at October 31, 2013). Of the total credit mark for performing loans of \$421 million, \$236 million represents the credit mark that will be amortized over the remaining life of the portfolio. The remaining \$185 million represents the incurred credit mark and will be re-measured each reporting period.

#### Purchased Credit Impaired Loans ("PCI Loans")

Subsequent to the acquisition date, we regularly re-evaluate what we expect to collect on the PCI loans. Increases in expected cash flows will result in a recovery in the specific provision for credit losses and either a reduction in any previously recorded allowance for credit losses or, if no allowance exists, an increase in the current carrying value of the purchased credit impaired loans. Decreases in expected cash flows will result in a charge to the specific provision for credit losses and an increase in the allowance for credit losses. The impact of these evaluations for the three and nine month periods ended July 31, 2014 was \$57 million and \$219 million recovery of specific provision for credit losses, respectively (\$140 million and \$306 million recovery for the three and nine months ended July 31, 2013, respectively).

As at July 31, 2014, the remaining amount of purchased credit impaired loans on the balance sheet was \$0.5 billion (\$0.7 billion as at October 31, 2013). As at July 31, 2014, we have no remaining credit mark related to purchased credit impaired loans (\$128 million as at October 31, 2013).

#### **Unfunded Commitments and Letters of Credit Acquired**

As part of our purchase of Marshall and Ilsley Corporation ("M&I") we recorded a liability related to unfunded commitments and letters of credit.

For unfunded commitments and letters of credit, the incurred and future credit marks are amortized into net interest income on a straight line basis over the contractual terms of the commitments. The impact of net interest income of such amortization for unfunded commitments and letters of credit for the three and nine months ended July 31, 2014 was \$2 million and \$12 million, respectively (\$24 million and \$71 million, respectively, for the three and nine months ended July 31, 2013).

As at July 31, 2014, the remaining credit mark on unfunded commitments and letters of credit acquired was \$5 million (\$15 million as at October 31, 2013).

## Note 4: Risk Management

We have an enterprise-wide approach to the identification, measurement, monitoring and management of risks faced across the organization. The key financial instrument risks are classified as credit and counterparty, market, and liquidity and funding risk.

#### **Credit and Counterparty Risk**

Credit and counterparty risk is the potential for loss due to the failure of a borrower, endorser, guarantor or counterparty to repay a loan or honour another predetermined financial obligation. Credit and counterparty risk arises predominantly with respect to loans, debt securities, over-the-counter derivatives and other credit instruments. This is the most significant measurable risk that we face.

#### **Market Risk**

Market risk is the potential for adverse changes in the value of our assets and liabilities resulting from changes in market variables such as interest rates, foreign exchange rates, equity and commodity prices and their implied volatilities, and credit spreads, as well as the risk of credit migration and default. We incur market risk in our trading and underwriting activities and non-trading (structural) banking activities.

#### Liquidity and Funding Risk

Liquidity and funding risk is the potential for loss in the event that we are unable to meet our financial commitments in a timely manner at reasonable prices as our commitments come due. It is our policy to ensure that sufficient liquid assets and funding capacity are available to meet financial commitments, including liabilities to depositors and suppliers, and lending, investment and pledging commitments, even in times of stress. Managing liquidity and funding risk is essential to maintaining both depositor confidence and stability in earnings.

Key measures as at July 31, 2014 are outlined in the Risk Management section on pages 26 to 32 of Management's Discussion and Analysis of the Third Quarter 2014 Report to Shareholders.

## **Note 5: Securitization**

Periodically, we securitize loans to obtain alternate sources of funding. Securitization involves selling loans to trusts ("securitization vehicles"), which buy the loans and then issue either interest bearing or discounted investor certificates.

The following table shows the carrying amounts related to securitization activities with third parties that are recorded on our Consolidated Balance Sheet, together with the associated liabilities, for each category of asset on the balance sheet:

(Canadian \$ in millions)		July 31, 2014 (1) (2)		October 31, 2013
	Carrying amount of assets	Associated liabilities	Carrying amount of assets	Associated liabilities
Residential mortgages	9,785		9,956	
Other related assets	7,765		8,660	
Total	17,550	17,107	18,616	18,235

(1) The fair value of the securitized assets is \$17,681 million and the fair value of the associated liabilities is \$17,461 million, for a net position of \$220 million. Securitized assets are those which we have

transferred to third parties, including other related assets. (2) During the three and nine months ended July 31, 2014, we sold \$1,422 million and \$3,929 million, respectively, of loans to third-party securitization programs (\$1,560 million and \$5,509 million for the three and nine months ended July 31, 2013, respectively).

The other related assets represent payments received on account of loans pledged under securitization that have not been applied against the associated liabilities. The payments received are held on behalf of the investors in the securitization vehicles until principal payments are required to be made on the associated liabilities. In order to compare all assets supporting the associated liabilities, this amount is added to the carrying value of the securitized assets in the above table.

## **Note 6: Structured Entities**

On-balance sheet amounts and maximum exposure to loss related to structured entities that are not consolidated are summarized in the table below:

(Canadian \$ in millions)			July 31, 2014		C	october 31, 2013
	Capital and funding vehicles	Canadian customer securitization vehicles (2)	Structured finance vehicles	Capital and funding vehicles	Canadian customer securitization vehicles (2)	Structured finance vehicles
Cash and cash equivalents	10	-	-	8	-	-
Trading securities	2	17	10,978	2	13	12,120
Available-for-sale securities	-	789	-	-	721	-
Derivatives	-	-	157	-	-	119
	12	806	11,135	10	734	12,239
Deposits	1,264	54	5,979	1,254	52	6,584
Derivatives	-	-	924	-	-	985
Other	20	-	4,207	20	-	4,582
	1,284	54	11,110	1,274	52	12,151
Exposure to loss						
Securities held	2	806	10,978	2	734	12,120
Drawn facilities	12	-	-	12	-	-
Undrawn facilities (1)	43	4,310	па	43	3,866	па
	57	5,116	10,978	57	4,600	12,120

(1) These facilities are backstop liquidity facilities provided to our Canadian customer securitization vehicles. The majority of these facilities did not relate to credit support as at July 31, 2014 and October 31, 2013.
 (2) Securities held that are issued by our Canadian customer securitization vehicles are comprised of asset-backed commercial paper and are classified as trading securities and available-for-sale securities. Assets held by all these vehicles relate to assets in Canada.

na not applicable

Certain comparative figures have been reclassified to conform to the current period's presentation.

On-balance sheet amounts and maximum exposure to loss related to structured entities that are consolidated are summarized in the table below. All intercompany balances and transactions between us and the consolidated structured entities are eliminated upon consolidation.

Canadian \$ in millions)			Octob	October 31, 2013						
	Bank securitization vehicles	U.S. customer securitization vehicle	Credit protection vehicle	Structured investment vehicles	Capital and funding vehicles (3)	Bank securitization vehicle	U.S. customer securitization vehicle	Credit protection vehicle (1)	Structured investment vehicles (2)	Capital and funding vehicles
Cash and cash equivalents	11	55	407	7	945	25	370	1,430	7	351
Loans	7,359	2,950	-	-	18,387	7,190	3,537	-	-	20,717
Other	-	3	-	-	-	-	3	-	-	-
	7,370	3,008	407	7	19,332	7,215	3,910	1,430	7	21,068
Deposits	-	2,816	-	-	-	-	3,578	-	-	-
Other	4,931	1	162	7	5	4,328	2	530	7	18
	4,931	2,817	162	7	5	4,328	3,580	530	7	18
xposure to loss										
Securities held	2,009	-	253	-	840	1,499	-	922	-	840
Drawn facilities	-	159	-	-	16,714	-	264	-	-	18,595
Undrawn facilities	-	5,129	-	-	8,440	-	4,417	-	-	8,455
Derivative assets	-	-	11	-	63	-	-	20	-	84
	2,009	5,288	264	-	26,057	1,499	4,681	942	-	27,974

(1) During the year ended October 31, 2013, the senior funding facility provided to our credit protection vehicle was terminated.

(2) During the year ended October 31, 2013, Links Finance Corporation sold its remaining assets and fully repaid our liquidity facility.

(3) The loans balance primarily consists of mortgages transferred to our Covered Bonds programs. Mortgages in excess of the amount of Covered Bonds outstanding plus the minimum required over-collateralization amounts under these programs are readily available to the bank. The undrawn facilities also primarily relate to our Covered Bond programs; the bank retains the authority to determine whether the facilities are utilized.

Certain comparative figures have been reclassified to conform to the current period's presentation.

## **Note 7: Acquisitions**

The cost of an acquisition is measured at the fair value of the consideration transferred, including contingent consideration. Acquisitionrelated costs are recognized as an expense in the period in which they are incurred. The identifiable assets acquired and liabilities assumed and contingent consideration are measured at their fair values at the date of acquisition. Goodwill is measured as the excess of the aggregate of the consideration transferred over the net of the amounts of identifiable assets acquired and liabilities assumed. The results of operations of acquired businesses are included in our consolidated financial statements beginning on the date of acquisition.

#### F&C Asset Management plc ("F&C")

On May 7, 2014, we completed the acquisition of all the issued and outstanding share capital of F&C Asset Management plc ("F&C"), an investment manager based in the United Kingdom, for cash consideration of £712 million.

The acquisition was accounted for as a business combination. The results of the acquisition are included in our Wealth Management reporting segment.

As part of the acquisition, we acquired intangible assets comprised primarily of fund management contracts and customer relationships, including \$178 million of intangible assets that have an indefinite life and \$313 million that are being amortized over 2 to 10 years primarily on a straight line basis. This acquisition strengthens our position as a globally significant money manager, enhancing our asset management platform capabilities and provides opportunities to service wealth markets in the United Kingdom and the rest of Europe. Goodwill of \$1,261 million was recorded related to this acquisition and is not deductible for tax purposes.

As part of the acquisition of F&C, we acquired a subsidiary of F&C, F&C REIT LLP that is 30% owned by three other partners. We have recorded the ownership interests of the partners in F&C REIT LLP as non-controlling interests on our Consolidated Balance Sheet based on the non-controlling partners' proportionate share of the net assets of F&C REIT LLP.

F&C contributed approximately 10% to Wealth Management's revenues and expenses. During the quarter, included in non-interest expense in our Consolidated Income Statement are acquisition costs of \$5 million and \$16 million incurred in the three months and nine months ended July 31, 2014, respectively.

#### Aver Media LP ("Aver")

On April 1, 2013, we completed the acquisition of the assets of Aver Media LP, a private Canadian-based film and TV media lending company for cash consideration of \$260 million, subject to a post-closing adjustment based on net assets, plus contingent consideration of approximately \$10 million to be paid over 18 months after the acquisition date. During the nine months ended July 31, 2014 we paid \$6 million of the contingent consideration plus accrued interest. Acquisition-related costs of \$1 million were expensed in non-interest expense in our Consolidated Statement of Income for the year ended October 31, 2013. This acquisition is predominantly of the Aver loan portfolio which provides us with additional opportunities to grow our commercial loan business by expanding our presence in the film and television production industry. Goodwill related to this acquisition is deductible for tax purposes. As part of this acquisition, we acquired a customer relationship intangible asset which is being amortized on an accelerated basis over 10 years. Aver is part of our Canadian P&C reporting segment. The acquisition was accounted for as a business combination.

#### Asian Wealth Management Business ("AWMB")

On January 25, 2013, we completed the acquisition of an Asian-based wealth management business for cash consideration of \$33 million. During the year ended October 31, 2013, the purchase price increased to \$34 million due to a post-closing adjustment based upon working capital. Acquisition costs of \$4 million were expensed in non-interest expense in our Consolidated Statement of Income. The business provides private banking services to high net worth individuals in the Asia-Pacific region and provides an important opportunity for us to expand our offering to high net worth individuals in this region. Goodwill related to this acquisition is deductible for tax purposes. As part of this acquisition, we acquired a customer relationship intangible asset which is being amortized on a straightline basis over 15 years, and software intangible assets which are being amortized over their remaining useful lives. AWMB is part of our Wealth Management reporting segment.

The estimated fair values of the assets acquired and the liabilities assumed at the date of acquisition are as follows:

(Canadian \$ in millions)	2014		2013
· · · · · · · · · · · · · · · · · · ·	F&C	Aver	AWMB
Cash resources	338	-	434
Loans	-	232	310
Premises and equipment	9	-	1
Goodwill	1,261	20	17
Intangible assets	491	16	17
Other assets	296	3	2
Total assets	2,395	271	781
Deposits	-	-	746
Other liabilities	1,079	1	1
Total liabilities	1,079	1	747
Non-controlling interests	22	-	-
Purchase price	1,294	270	34

The allocation of the purchase price for F&C is subject to refinement as we complete the valuation of the assets acquired and liabilities assumed.

## Note 8: Goodwill

When we complete an acquisition, we allocate the purchase price paid to the assets acquired, including identifiable intangible assets and the liabilities assumed. Any excess of the consideration transferred over the fair value of those net assets is considered to be goodwill. Goodwill is not amortized.

There were no write-downs of goodwill due to impairment during the three and nine months ended July 31, 2014 and the year ended October 31, 2013.

A continuity of our goodwill for the quarter ended July 31, 2014 and the year ended October 31, 2013 is as follows:

(Canadian \$ in millions)			Personal and Commercial Banking			Wealth Management	BMO Capital Markets	Total
	Canadian P&C	U.S. P&C	Total	Traditional Wealth Management (7)	Insurance	Total		
Goodwill as at								
October 31, 2012	48	2,594	2,642	806	2	808	194	3,644
Acquisitions during								
the year	20	-	20	17	-	17	-	37
Other (1)	1	108	109	24	-	24	5	138
Goodwill as at								
October 31, 2013	69	2,702	2,771	847	2	849	199	3,819
Acquisitions during								
the period	-	-	-	1,261	-	1,261	-	1,261
Other (1)	(1)	125	124	42	-	42	7	173
Goodwill as at								
July 31, 2014	<b>68</b> (2)	<b>2,827</b> (3)	2,895	<b>2,150</b> (4)	<b>2</b> (5	) <b>2,152</b>	<b>206</b> (6)	5,253

(1) Other changes in goodwill included the effects of translating goodwill denominated in foreign currencies into Canadian dollars and purchase accounting adjustments related to prior-year purchase: (2) Relates primarily to bcpbank Canada, Diners Club, and Aver Media LP. On November 1, 2013 we adopted IFRS 11. Goodwill of \$73 million related to our joint venture is now included in the equity investment balance in other equity securities.

(3) Relates primarily to New Lenox State Bank, First National Bank of Joliet, Household Bank branches, Mercantile Bancorp, Inc., Villa Park Trust Savings Bank, First National Bank & Trust, Ozaukee Bank, Merchants and Manufacturers Bancorporation. Inc., AMCORF and M&L

(4) Relates primarily to BMO Nesbitt Burns Inc., Guardian Group of Funds Ltd., Pyrford International plc, Integra GRS, Lloyd George Management, M&I, Harris myCFO, Inc., Stoker Ostler Wealth Advisors, Inc., CTC consulting LLC, AWMB, and F&C Asset Management

(5) Relates to AIG. (6) Relates to Gerard Klauer Mattison Co., Inc., BMO Nesbitt Burns Inc, Griffin, Kubik, Stephens & Thompson, Inc., Paloma Securities LLC and M&I.

(7) During the quarter, the grouping of cash generating units disclosed within our Wealth Management operating group was aligned with how we manage our business. Prior periods have been restated to reflect this change.

#### Note 9: Deposits

		Payable on (	demand		Paya	ble	Payab	e on		
(Canadian \$ in millions)	Interest l	pearing	Non-interes	st bearing	after n	otice	a fixed d	ate (3)	Tota	al
	July 31, 2014	October 31, 2013								
Deposits by:										
Banks	809	679	923	928	2,644	4,076	18,489	14,908	22,865	20,591
Businesses and governments	13,780	13,947	27,379	23,535	54,419	54,178	148,230	130,686	243,808	222,346
Individuals	2,506	2,579	12,508	11,448	73,487	69,853	44,049	41,552	132,550	125,432
Total (1) (2)	17,095	17,205	40,810	35,911	130,550	128,107	210,768	187,146	399,223	368,369
Booked in:										
Canada	15,369	15,440	27,779	25,601	76,223	76,414	118,671	109,574	238,042	227,029
United States	1,147	1,153	12,945	10,211	53,808	51,262	69,143	59,800	137,043	122,426
Other countries	579	612	86	99	519	431	22,954	17,772	24,138	18,914
Total	17,095	17,205	40,810	35,911	130,550	128,107	210,768	187,146	399,223	368,369

 Includes structured notes designated at fair value through profit or loss.
 As at July 31, 2014 and October 31, 2013, total deposits payable on a fixed date included \$23,635 million and \$19,496 million, respectively, of federal funds purchased and commercial paper issued and other deposit liabilities. Included in deposits as at July 31, 2014 and October 31, 2013 are \$198,043 million and \$176,236 million, respectively, of deposits denominated in U.S. dollars, and \$9,703 million and \$4,822 million, respectively, of deposits denominated in other foreign currencies.

(3) Includes \$187,373 million of deposits, each greater than one hundred thousand dollars, of which \$99,814 million were booked in Canada, \$64,605 million were booked in the United States and \$22,954 million were booked in other countries (\$161,941 million, \$89,378 million, \$54,791 million and \$17,772 million, respectively, as at October 31, 2013). Of the \$99,814 million of deposits booked in Canada, \$33,482 million mature in less than three months, \$7,645 million mature in three to six months, \$8,879 million mature in six to twelve months and \$49,808 million mature after twelve months (\$89,378 million, \$31,304 million, \$4,079 million, \$6,861 million and \$47,134 million, respectively, as at October 31, 2013). We have net unencumbered liquid assets of \$171,720 million to support these and other deposit liabilities (\$160,641 million as at October 31, 2013).

Deposits payable on demand are comprised primarily of our customers' chequing accounts, some of which we pay interest on. Our customers need not notify us prior to withdrawing money from their chequing accounts.

Deposits payable after notice are comprised primarily of our customers' savings accounts, on which we pay interest.

Deposits payable on a fixed date are comprised of:

- Various investment instruments purchased by our customers to earn interest over a fixed period, such as term deposits and guaranteed investment certificates. The terms of these deposits can vary from one day to 10 years.
- Federal funds purchased, which are overnight borrowings of other banks' excess reserve funds at a United States Federal Reserve Bank. As at July 31, 2014, we had borrowed \$855 million of federal funds (\$181 million as at October 31, 2013).
- Commercial paper, which totalled \$4,737 million as at July 31, 2014 (\$4,753 million as at October 31, 2013).
- Covered bonds, which totalled \$9,716 million as at July 31, 2014 (\$7,964 million as at October 31, 2013).

## Note 10: Share Capital

On July 30, 2014, we issued 12 million Non-Cumulative, 5-Year Rate Reset Class B Preferred Shares Series 31, at a price of \$25.00 cash per share, for gross proceeds of \$300 million. For the initial five year period to the earliest redemption date of November 25, 2019, the shares pay quarterly cash dividends, if declared, at a rate of 3.80% per annum. The dividend rate will reset on the earliest redemption date and every fifth year thereafter at a rate equal to the 5-year Government of Canada bond yield plus a premium of 2.22%. Holders have the option to convert their shares into an equal number of Non-Cumulative Floating Rate Class B Preferred Shares Series 32, subject to certain conditions, on the earliest redemption date and every fifth year thereafter. Holders of the Preferred Share Series 32 will be entitled to receive non-cumulative preferential floating rate quarterly dividends, as and when declared equal to the then 3-month Government of Canada Treasury Bill yield plus 2.22%.

On June 6, 2014, we issued 16 million Non-Cumulative, 5-Year Rate Reset Class B Preferred Shares Series 29, at a price of \$25.00 cash per share, for gross proceeds of \$400 million. For the initial five year period to the earliest redemption date of August 25, 2019, the shares pay quarterly cash dividends, if declared, at a rate of 3.90% per annum. The dividend rate will reset on the earliest redemption date and every fifth year thereafter at a rate equal to the 5-year Government of Canada bond yield plus a premium of 2.24%. Holders have the option to convert their shares into an equal number of Non-Cumulative Floating Rate Class B Preferred Shares Series 30, subject to certain conditions, on the earliest redemption date and every fifth year thereafter. Holders of the Preferred Share Series 30 will be entitled to receive non-cumulative preferential floating rate quarterly dividends, as and when declared equal to the then 3-month Government of Canada Treasury Bill yield plus 2.24%.

On April 23, 2014, we issued 20 million Non-Cumulative, 5-Year Rate Reset Class B Preferred Shares Series 27, at a price of \$25.00 cash per share, for gross proceeds of \$500 million. For the initial five year period to the earliest redemption date of May 25, 2019, the shares pay quarterly cash dividends, if declared, at a rate of 4.00% per annum. The dividend rate will reset on the earliest redemption date and every fifth year thereafter at a rate equal to the 5-year Government of Canada bond yield plus a premium of 2.33%. Holders have the option to convert their shares into an equal number of Non-Cumulative Floating Rate Class B Preferred Shares Series 28, subject to certain conditions, on the earliest redemption date and every fifth year thereafter. Holders of the Preferred Share Series 28 will be entitled to receive non-cumulative preferential floating rate quarterly dividends, as and when declared equal to the then 3-month Government of Canada Treasury Bill yield plus 2.33%.

Subject to the consent of OSFI and the requirements of the Bank Act (Canada), we may redeem the Non-Cumulative, 5-year Rate Reset Class B Preferred Share Series 31, Non-Cumulative, 5-year Rate Reset Class B, Preferred Share Series 29 and Non-Cumulative, 5-year Rate Reset Class B Preferred Share Series 27 shares in whole or in part for cash at a price per share of \$25.00 on the earliest redemption date and every fifth year thereafter. The shares include a non-viability contingent capital provision, necessary for the shares to qualify as regulatory capital under Basel III. As such, the shares are convertible into a variable number of our common shares if OSFI announces that the bank is or is about to become no longer viable or if the bank accepts a capital injection or equivalent support from the government to avoid non-viability.

During the quarter ended April 30, 2014, we redeemed all of our Non-Cumulative Class B Preferred Shares Series 18, at a redemption price of \$25.00 per share plus declared and unpaid dividends up to but excluding the date fixed for redemption.

During the quarter ended July 31, 2014, we redeemed all of our Non-Cumulative Class B Preferred Shares Series 21, at a redemption price of \$25.00 per share plus declared and unpaid dividends up to but excluding the date fixed for redemption.

On February 1, 2014, we renewed our normal course issuer bid effective for one year. Under this bid, we may repurchase up to 15 million of our common shares for cancellation. The timing and amount of purchases under the program are subject to management discretion based on factors such as market conditions and capital levels. The bank will periodically consult with OSFI before making purchases under the bid. During the nine months ended July 31, 2014, we did not repurchase any shares under this, or our previous, normal course issuer bid, which ended January 31, 2014. During the nine months ended July 31, 2013, we repurchased 8 million common shares at an average cost of \$62.33 per share, totaling \$498 million.

During the quarter ended July 31, 2013 we did not issue or redeem any preferred shares.

During the quarter ended April 30, 2013, we redeemed all of our Non-Cumulative Class B Preferred Shares Series 5, at a redemption price of \$25.00 per share plus declared and unpaid dividends up to but excluding the date fixed for redemption.

During the quarter ended April 30, 2013, we redeemed all of the outstanding 7 3/8% Non-Cumulative Exchangeable Preferred Stock, Series A, issued by one of our subsidiaries at a redemption price equal to US\$25 per share for an aggregate redemption of US\$250 million, plus unpaid dividends up to the date of redemption. Prior to the redemption, these preferred shares were reported in our Consolidated Balance Sheet as non-controlling interest in subsidiaries. We recognized a gain of \$107 million in contributed surplus related to foreign exchange on redemption of preferred shares.

#### Preferred and Common Shares Outstanding (1)

(Canadian \$ in millions, except as noted)	ju	ly 31, 2014	Octob	oer 31, 2013		
	Number of shares	Amount	Number of shares	Amount	Convertible into	
Preferred Shares - Classified as Equity						
Class B – Series 13	14,000,000	350	14,000,000	350		
Class B – Series 14	10,000,000	250	10,000,000	250		
Class B – Series 15	10,000,000	250	10,000,000	250		
Class B – Series 16	6,267,391	157	6,267,391	157	preferred shares - class B - series 17	(2)
Class B – Series 17	5,732,609	143	5,732,609	143	preferred shares - class B - series 16	(2)
Class B – Series 18	-	-	6,000,000	150	preferred shares - class B - series 19	(2)
Class B – Series 21	-	-	11,000,000	275	preferred shares - class B - series 22	(2)
Class B – Series 23	16,000,000	400	16,000,000	400	preferred shares - class B - series 24	(2)
Class B – Series 25	11,600,000	290	11,600,000	290	preferred shares - class B - series 26	(2)
Class B – Series 27 (5)	20,000,000	500	-	-	preferred shares - class B - series 28	(2)(4)
Class B – Series 29	16,000,000	400	-	-	preferred shares - class B - series 30	(2)(4)
Class B – Series 31	12,000,000	300	-	-	preferred shares - class B - series 32	(2)(4)
		3,040		2,265		
Common Shares (3)	646,399,548	12,154	644,129,945	12,003		
Share Capital		15,194		14,268		

(1) For additional information refer to Notes 20 and 22 to our consolidated financial statements for the year ended October 31, 2013 on pages 163 to 167 of our 2013 Annual Report.

(2) If converted, the holders have the option to convert back to the original preferred shares on subsequent redemption dates.
(3) The stock options issued under the stock option plan are convertible into 14,169,892 common shares as at July 31, 2014 (15,801,966 common shares as at October 31, 2013).
(4) The shares are convertible into a variable number of our common shares if OSFI announces that the bank is no longer viable or if the bank accepts a capital injection or equivalent support from the government.

(5) During the quarter, we reclassified our Series 27 preferred shares to equity. They were previously classified as liabilities.

## Note 11: Capital Management

Our objective is to maintain a strong capital position in a cost-effective structure that: considers our target regulatory capital ratios and internal assessment of required economic capital; is consistent with our targeted credit ratings; underpins our operating groups' business strategies; and builds depositor confidence and long-term shareholder value.

We met OSFI's stated "all-in" target capital ratios requirement as at July 31, 2014. Our capital position as at July 31, 2014 is detailed in the Capital Management section on pages 11 to 12 of Management's Discussion and Analysis of the Third Quarter Report to Shareholders.

## Note 12: Employee Compensation

#### **Stock Options**

We did not grant any stock options during the three months ended July 31, 2014 and 2013. During the nine months ended July 31, 2014, we granted a total of 1,618,223 stock options (2,003,446 stock options during the nine months ended July 31, 2013). The weightedaverage fair value of options granted during the nine months ended July 31, 2014 was \$6.36 per option (\$5.29 per option for the nine months ended July 31, 2013).

To determine the fair value of the stock option tranches (i.e. the portion that vests each year) on the grant date, the following ranges of values were used for each option pricing assumption:

	July 31,	July 31,
For stock options granted during the nine months ended	2014	2013
Expected dividend yield	5.0%	6.0%-6.2%
Expected share price volatility	16.4%	18.1%-18.6%
Risk-free rate of return	2.5%-2.6%	1.7%-1.9%
Expected period until exercise (in years)	6.5-7.0	5.5-7.0

Changes to the input assumptions can result in different fair value estimates.

## Pension and Other Employee Future Benefit Expenses

Pension and other employee future benefit expenses are determined as follows:

	Pension benef	Pension benefit plans 0		
For the three months ended	July 31, 2014	July 31, 2013	July 31, 2014	July 31, 2013
Benefits earned by employees	66	61	6	6
Net interest cost (income)	(2)	2	13	12
Administrative expenses and taxes	-	1	-	-
Defined benefits expense	64	64	19	18
Canada and Quebec pension plan expense	16	16	-	-
Defined contribution expense	2	1	-	-
Total pension and other employee future benefit expenses	82	81	19	18

#### (Canadian \$ in millions)

	Pension b	enefit plans	Other employee future	e benefit plans
	July 31,	July 31,	July 31,	July 31,
For the nine months ended	2014	2013	2014	2013
Benefits earned by employees	185	178	19	19
Net interest cost (income)	(7)	4	38	36
Administrative expenses and taxes	3	4	-	-
Defined benefits expense	181	186	57	55
Canada and Quebec pension plan expense	55	57	-	-
Defined contribution expense	6	6	-	-
Total pension and other employee future benefit expenses	242	249	57	55

## Note 13: Earnings Per Share

The following tables present the bank's basic and diluted earnings per share:

#### Basic earnings per share

(Canadian \$ in millions, except as noted)	For the three mon	For the nine months ended		
	July 31, 2014	July 31, 2013	July 31, 2014	July 31, 2013
Net income attributable to bank shareholders	1,110	1,107	3,220	3,069
Dividends on preferred shares	(28)	(30)	(83)	(91)
Net income available to common shareholders	1,082	1,077	3,137	2,978
Average number of common shares				
outstanding (in thousands)	645,892	647,045	645,071	649,913
Basic earnings per share (Canadian \$)	1.68	1.67	4.86	4.58

#### Diluted earnings per share

(Canadian \$ in millions, except as noted)	For the three months ended			For the nine months ended		
	July 31,		July 31,	July 31,		
	2014	2013	2014	2013		
Net income available to common shareholders adjusted for dilution effect	1,082	1,077	3,137	2,978		
Average number of common shares outstanding (in thousands)	645,892	647,045	645,071	649,913		
Stock options potentially exercisable (1)	10,683	10,655	11,082	10,731		
Common shares potentially repurchased	(7,960)	(9,363)	(8,616)	(9,412)		
Average diluted number of common shares outstanding (in thousands)	648,615	648,337	647,537	651,232		
Diluted earnings per share (Canadian \$)	1.67	1.66	4.85	4.57		

(1) In computing diluted earnings per share we excluded average stock options outstanding of 1,754,283 and 1,788,675 with a weighted-average exercise price of \$235.35 and \$235.29, respectively, for the three and nine months ended July 31, 2014 (3,172,149 and 3,238,414 with a weighted-average exercise price of \$180.69 and \$180.29, respectively, for the three and nine months ended July 31, 2013) as the average share price for the period did not exceed the exercise price.

#### **Basic Earnings per Share**

Our basic earnings per share is calculated by dividing our net income, after deducting total preferred shares dividends, by the daily average number of fully paid common shares outstanding throughout the period.

#### **Diluted Earnings per Share**

Diluted earnings per share represents what our earnings per share would have been if instruments convertible into common shares that had the impact of reducing our earnings per share had been converted either at the beginning of the year for instruments that were outstanding at the beginning of the year or from the date of issue for instruments issued during the year.

#### **Employee Stock Options**

In determining diluted earnings per share, we increase the average number of common shares outstanding by the number of shares that would have been issued if all stock options with a strike price below the average share price for the period had been exercised. When performance targets have not been met, affected options are excluded from the calculation. We also decrease the average number of common shares outstanding by the number of our common shares that we could have repurchased if we had used the proceeds from the exercise of stock options to repurchase them on the open market at the average share price for the period. We do not adjust for stock options with a strike price above the average share price for the period because including them would increase our earnings per share, not dilute it.

## Note 14: Operating and Geographic Segmentation

#### **Operating Groups**

We conduct our business through three operating groups, each of which has a distinct mandate. We determine our operating groups based on our management structure and therefore these groups, and results attributed to them, may not be comparable with those of other financial services companies. We evaluate the performance of our groups using measures such as net income, revenue growth, return on equity, net economic profit and non-interest expense-to-revenue (productivity) ratio, as well as adjusted operating leverage.

#### Personal and Commercial Banking

Personal and Commercial Banking ("P&C") is comprised of two operating segments: Canadian Personal and Commercial Banking and U.S. Personal and Commercial Banking.

#### **Canadian Personal and Commercial Banking**

Canadian Personal and Commercial Banking ("Canadian P&C") serves personal and commercial banking customers through an integrated national network of BMO Bank of Montreal branches, automated banking machines ("ABMs"), telephone, mobile and online banking, along with the expertise of our mortgage specialists and financial planners. Personal banking provides financial solutions for everyday banking, financing, investing, credit cards and creditor insurance needs. Commercial banking provides our small business, medium-sized enterprise and mid-market banking customers with a broad suite of integrated commercial and capital markets products, as well as financial advisory services.

#### **U.S.** Personal and Commercial Banking

U.S. Personal and Commercial Banking ("U.S. P&C") offers a broad range of products and services to individuals and small and mid-sized business customers. Our retail and small and mid-sized business banking customers are served through our network of BMO Harris Bank branches, call centre, online and mobile banking platforms and ABMs across eight states.

## Wealth Management

BMO's group of wealth management businesses serves a full range of client segments from mainstream to ultra-high net worth and institutional, with a broad offering of wealth management products and solutions including insurance products. Wealth Management ("WM") operates in both Canada and the United States, as well as in select global markets including Europe and Asia.

#### **BMO Capital Markets**

BMO Capital Markets ("BMO CM") provides capital-raising, strategic advisory and risk management, and integrated sales, trading and research services to corporate, institutional, and government clients in Canada, the United States and select international locations.

#### **Corporate Services**

Corporate Services consists of Corporate Units and Technology and Operations ("T&O"). Corporate Units provide enterprise-wide expertise and governance support in a variety of areas, including strategic planning, risk management, finance, legal and compliance, marketing, communications and human resources. T&O manages, maintains and provides governance over information technology, operations services, real estate and sourcing for BMO Financial Group.

The costs of Corporate Units and T&O services are largely transferred to the three client operating groups (P&C, WM and BMO CM), and only relatively minor amounts are retained in Corporate Services results. As such, Corporate Services operating results largely reflect the impact of certain asset-liability management activities, the elimination of taxable equivalent adjustments, the results from certain impaired real estate secured assets, purchased loan accounting impacts, certain acquisition integration costs, restructuring costs, run-off structured credit activities and adjustments to the collective allowance for credit losses.

### **Basis of Presentation**

The results of these operating groups are based on our internal financial reporting systems. The accounting policies used in these segments are generally consistent with those followed in the preparation of our consolidated financial statements as disclosed in Note 1 and throughout the annual consolidated financial statements. A notable accounting measurement difference is the taxable equivalent basis adjustment as described below. Periodically, certain business lines and units within the business lines are transferred between client and corporate support groups to more closely align BMO's organizational structure with its strategic priorities. In addition, revenue and expense allocations are updated to more accurately align with current experience. Results for prior periods are restated to conform to current presentation.

#### **Taxable Equivalent Basis**

We analyze revenue on a taxable equivalent basis ("teb") at the operating group level. This basis includes an adjustment which increases reported revenues and the reported provision for income taxes by an amount that would raise revenues on certain tax-exempt items to a level that incurs tax at the statutory rate. The offset to the operating groups' teb adjustments is reflected in Corporate Services revenue and provision for income taxes.

#### **Inter-Group Allocations**

Various estimates and allocation methodologies are used in the preparation of the operating groups' financial information. We allocate expenses directly related to earning revenue to the groups that earned the related revenue. Expenses not directly related to earning revenue, such as overhead expenses, are allocated to operating groups using allocation formulas applied on a consistent basis. Operating group net interest income reflects internal funding charges and credits on the groups' assets, liabilities and capital, at market rates, taking into account relevant terms and currency considerations. The offset of the net impact of these charges and credits is reflected in Corporate Services.

### **Geographic Information**

We operate primarily in Canada and the United States but we also have operations in the United Kingdom, Europe, the Caribbean and Asia, which are grouped in Other countries. We allocate our results by geographic region based on the location of the unit responsible for managing the related assets, liabilities, revenues and expenses, except for the consolidated provision for credit losses, which is allocated based upon the country of ultimate risk.

## Our results and average assets, grouped by operating segment, are as follows:

(Canadian	\$	in	millions)	
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	Canadian		Wealth		Corporate	
For the three months ended July 31, 2014	P&C	U.S. P&C	Management	BMO CM	Services (1)	Total
Net interest income	1,207	628	141	328	(197)	2,107
Non-interest revenue	453	136	847	658	14	2,108
Total Revenue	1,660	764	988	986	(183)	4,215
Provision for credit losses	134	52	(3)	(6)	(47)	130
Amortization	35	42	35	13	66	191
Non-interest expense	790	452	710	576	37	2,565
Income before taxes and non-controlling interest in subsidiaries	701	218	246	403	(239)	1,329
Provision for income taxes	175	59	56	97	(184)	203
Reported net income	526	159	190	306	(55)	1,126
Non-controlling interest in subsidiaries	-	-	1	-	15	16
Net Income attributable to bank shareholders	526	159	189	306	(70)	1,110
Average Assets	191,990	72,642	26,244	258,916	43,626	593,418

	Canadian		Wealth		Corporate	
For the three months ended July 31, 2013	P&C	U.S. P&C	Management	BM0 CM	Services (1)	Total
Net interest income	1,152	580	144	345	(38)	2,183
Non-interest revenue	412	143	723	515	24	1,817
Total Revenue	1,564	723	867	860	(14)	4,000
Provision for credit losses	125	40	(1)	2	(90)	76
Amortization	37	42	19	12	63	173
Non-interest expense	754	432	568	511	88	2,353
Income before taxes and non- controlling interest in subsidiaries	648	209	281	335	(75)	1,398
Provision for income taxes	162	60	64	67	(78)	275
Reported net income	486	149	217	268	3	1,123
Non-controlling interest in subsidiaries	-	-	-	-	16	16
Net Income attributable to bank shareholders	486	149	217	268	(13)	1,107
Average Assets	179,675	65,254	22,472	246,401	41,798	555,600

(Canadian \$ in millions)

	Canadian		Wealth		Corporate	
For the nine months ended July 31, 2014	P&C	U.S. P&C	Management	BMO CM	Services (1)	Total
Net interest income	3,551	1,848	416	917	(449)	6,283
Non-interest revenue	1,271	427	2,317	1,996	84	6,095
Total Revenue	4,822	2,275	2,733	2,913	(365)	12,378
Provision for credit losses	408	121	(2)	(11)	(125)	391
Amortization	110	128	79	38	197	552
Non-interest expense	2,312	1,365	1,940	1,741	124	7,482
Income before taxes and non-controlling interest in subsidiaries	1,992	661	716	1,145	(561)	3,953
Provision for income taxes	502	181	157	257	(407)	690
Reported net income	1,490	480	559	888	(154)	3,263
Non-controlling interest in subsidiaries	-	-	1	-	42	43
Net Income attributable to bank shareholders	1,490	480	558	888	(196)	3,220
Average Assets	189,794	71,446	24,318	259,696	44,132	589,386

For the nine months ended July 31, 2013	Canadian P&C	U.S. P&C	Wealth Management	вмо см	Corporate Services (1)	Total
Net interest income	3,360	1,750	413	923	114	6,560
Non-interest revenue	1,180	440	1,995	1,672	78	5,365
Total Revenue	4,540	2,190	2,408	2,595	192	11,925
Provision for credit losses	406	127	2	(19)	(118)	398
Amortization	109	127	60	34	184	514
Non-interest expense	2,226	1,265	1,685	1,524	432	7,132
Income before taxes and non- controlling interest in subsidiaries	1,799	671	661	1,056	(306)	3,881
Provision for income taxes	445	192	142	229	(248)	760
Reported net income	1,354	479	519	827	(58)	3,121
Non-controlling interest in subsidiaries	-	-	-	-	52	52
Net Income attributable to bank shareholders	1,354	479	519	827	(110)	3,069
Average Assets	175,190	63,738	21,939	250,083	43,898	554,848

(1) Corporate Services includes Technology and Operations.

## Our results and average assets, allocated by geographic region, are as follows:

(Canadian \$ in millions)				
		United	Other	
For the three months ended July 31, 2014	Canada	States	countries	Total
Net interest income	1,375	696	36	2,107
Non-interest revenue	1,358	529	221	2,108
Total Revenue	2,733	1,225	257	4,215
Provision for credit losses	110	20	-	130
Amortization	107	67	17	191
Non-interest expense	1,503	909	153	2,565
Income before taxes and non-controlling interest in subsidiaries	1,013	229	87	1,329
Provision for income taxes	137	49	17	203
Reported net income	876	180	70	1,126
Non-controlling interest in subsidiaries	15	-	1	16
Net Income attributable to bank shareholders	861	180	69	1,110
Average Assets	368,665	201,851	22,902	593,418

		United	Other	
For the three months ended July 31, 2013	Canada	States	countries	Total
Net interest income	1,368	790	25	2,183
Non-interest revenue	1,250	480	87	1,817
Total Revenue	2,618	1,270	112	4,000
Provision for credit losses	143	(67)	-	76
Amortization	102	67	4	173
Non-interest expense	1,406	877	70	2,353
Income before taxes and non-controlling interest in subsidiaries	967	393	38	1,398
Provision for income taxes	153	122	-	275
Reported net income	814	271	38	1,123
Non-controlling interest in subsidiaries	15	1	-	16
Net Income attributable to bank shareholders	799	270	38	1,107
Average Assets	342,032	193,363	20,205	555,600

#### (Canadian \$ in millions)

For the nine months ended July 31, 2014	Canada	United States	Other countries	Total
Net interest income	4,042	2,127	114	6,283
Non-interest revenue	3,985	1,696	414	6,095
Total Revenue	8,027	3,823	528	12,378
Provision for credit losses	379	14	(2)	391
Amortization	320	207	25	552
Non-interest expense	4,459	2,698	325	7,482
Income before taxes and non-controlling interest in subsidiaries	2,869	904	180	3,953
Provision for income taxes	487	201	2	690
Reported net income	2,382	703	178	3,263
Non-controlling interest in subsidiaries	42	-	1	43
Net Income attributable to bank shareholders	2,340	703	177	3,220
Average Assets	368,271	199,400	21,715	589,386

		United	Other	
For the nine months ended July 31, 2013	Canada	States	countries	Total
Net interest income	4,008	2,502	50	6,560
Non-interest revenue	3,694	1,383	288	5,365
Total Revenue	7,702	3,885	338	11,925
Provision for credit losses	446	(47)	(1)	398
Amortization	304	200	10	514
Non-interest expense	4,294	2,639	199	7,132
Income before taxes and non-controlling interest in subsidiaries	2,658	1,093	130	3,881
Provision for income taxes	470	295	(5)	760
Reported net income	2,188	798	135	3,121
Non-controlling interest in subsidiaries	41	11	-	52
Net Income attributable to bank shareholders	2,147	787	135	3,069
Average Assets	342,845	191,541	20,462	554,848

## **Note 15: Financial Instruments**

## **Book Value and Fair Value of Financial Instruments**

Set out in the following table are the amounts that would be reported if all of our financial instrument assets and liabilities were reported at their fair values. Refer to the notes to our annual consolidated financial statements for the year ended October 31, 2013 on pages 178 to 184 for further discussion on the determination of fair value.

(Canadian \$ in millions)			July 31, 2014			October 31, 2013
	Book value	Fair value	Fair value over (under) book value	Book value	Fair value	Fair value over (under) book value
Assets						
Cash and cash equivalents	38,250	38,250	-	26,089	26,089	-
Interest bearing deposits with banks	5,800	5,800	-	6,518	6,518	-
Securities	149,541	150,914	1,373	135,800	137,322	1,522
Securities borrowed or purchased under resale agreements Loans	49,452	49,452	-	39,799	39,799	-
Residential mortgages	99,484	99,687	203	96,392	95,944	(448)
Consumer instalment and other personal	64,286	63,478	(808)	63,640	62,770	(870)
Credit cards	7,976	7,715	(261)	7,870	7,619	(251)
Businesses and governments	115,812	114,359	(1,453)	104,585	103,268	(1,317)
	287,558	285,239	(2,319)	272,487	269,601	(2,886)
Customers' liability under acceptances	9,651	9,601	(50)	8,472	8,437	(35)
Allowance for credit losses (1)	(1,768)	-	1,768	(1,665)	-	1,665
Total loans and customers' liability under acceptances, net of allowance for credit losses	295,441	294,840	(601)	279,294	278,038	(1,256)
Derivative instruments	26,825	26,825	-	30,259	30,259	-
Premises and equipment	2,174	2,174	-	2,168	2,168	-
Goodwill	5,253	5,253	-	3,819	3,819	-
Intangible assets	2,020	2,020	-	1,511	1,511	-
Current tax assets	770	770	-	1,065	1,065	-
Deferred tax assets	2,962	2,962	-	3,027	3,027	-
Other assets	8,344	8,344	-	7,695	7,695	-
	586,832	587,604	772	537,044	537,310	266
Liabilities						
Deposits	399,223	399,347	124	368,369	368,521	152
Derivative instruments	28,151	28,151	-	31,974	31,974	-
Acceptances	9,651	9,651	-	8,472	8,472	-
Securities sold but not yet purchased	28,366	28,366	-	22,446	22,446	-
Securities lent or sold under repurchase agreements	40,606	40,606	-	28,884	28,884	-
Current tax liabilities	255	255	-	438	438	-
Deferred tax liabilities	185	185	-	107	107	-
Other liabilities	42,147	42,573	426	41,179	41,457	278
Subordinated debt	3,948	4,175	227	3,996	4,217	221
Shareholders' equity	34,300	34,300	-	31,179	31,179	-
	586,832	587,609	777	537,044	537,695	651
Total fair value adjustment			(5)			(385)

(1) Allowance for credit losses is excluded from the calculation of the fair value of loans since the fair value already includes an adjustment for expected future losses on the loans. Certain comparative figures have been reclassified to conform to the current period's presentation.

#### Financial Instruments Designated at Fair Value

A portion of our structured note liabilities have been designated at fair value through profit or loss and are accounted for at fair value, which aligns the accounting result with the way the portfolio is managed. The change in fair value of these structured notes was a decrease in non-interest revenue, trading revenues of \$46 million and \$71 million, respectively for the three and nine months ended July 31, 2014 (an increase of \$44 million and \$5 million, respectively, for the three and nine months ended July 31, 2013). This includes a decrease of \$1 million and \$55 million, respectively, for the three and nine months ended July 31, 2014 attributable to changes in our credit spread (a decrease of \$3 million and \$38 million, respectively, for the three and nine months ended July 31, 2013). We recognized offsetting amounts on derivatives and other financial instrument contracts that are held to hedge changes in the fair value of these structured notes.

The change in fair value related to changes in our credit spread that has been recognized since they were designated at fair value through profit or loss to July 31, 2014 was an unrealized loss of \$90 million. We may enter into positions to manage the exposure to changes in our credit spreads.

The fair value and notional amount due at contractual maturity of these structured notes as at July 31, 2014 were \$7,423 million and \$7,452 million, respectively (\$5,928 million and \$6,028 million, respectively, as at October 31, 2013). These structured notes are recorded in Deposits in our Consolidated Balance Sheet.

We designate certain securities held by our insurance subsidiaries that support our insurance liabilities at fair value through profit or loss since the actuarial calculation of insurance liabilities is based on the fair value of the investments supporting them. This designation aligns the accounting result with the way the portfolio is managed on a fair value basis and the change in fair value for both items is recorded in non-interest revenue, insurance income. The fair value of these investments as at July 31, 2014 of \$6,373 million (\$5,766 million as at October 31, 2013) is recorded in securities, trading in our Consolidated Balance Sheet. The impact of recording these investments at fair value through profit or loss was an increase of \$146 million and \$373 million in non-interest revenue, insurance income, respectively, for the three and nine months ended July 31, 2014 (a decrease of \$319 million and \$209 million, respectively, for the three and nine months ended July 31, 2013). Changes in the insurance liability balances are also recorded in non-interest revenue, insurance income.

We designate the obligation related to certain annuity contracts at fair value through profit or loss, which eliminates a measurement inconsistency that would otherwise arise from measuring the annuity liabilities and offsetting changes in the fair value of the investments supporting them on a different basis. The fair value of these annuity liabilities as at July 31, 2014 of \$368 million (\$329 million as at October 31, 2013) is recorded in other liabilities in our Consolidated Balance Sheet. The change in fair value of these annuity liabilities resulted in a decrease of \$20 million and \$33 million in non-interest revenue, insurance income, respectively, for the three and nine months ended July 31, 2014 (an increase of \$22 million and an increase of \$4 million, respectively, for the three and nine months ended July 31, 2013). Changes in the fair value of investments backing these annuity liabilities are also recorded in non-interest revenue, insurance income.

Note liabilities issued by our credit protection vehicle and our structured investment vehicle have been designated at fair value through profit or loss and are accounted for at fair value. This eliminates a measurement inconsistency that would otherwise arise from measuring the note liabilities and offsetting changes in the fair value of investments and derivatives on a different basis. The fair value of these note liabilities as at July 31, 2014 of \$146 million (\$511 million as at October 31, 2013) is recorded in other liabilities in our Consolidated Balance Sheet. The change in fair value of these note liabilities resulted in an increase of \$1 million and \$2 million in non-interest revenue, trading revenues, respectively, for the three and nine months ended July 31, 2014 (a decrease of \$10 million and \$22 million, respectively, for the three and nine months ended July 31, 2014).

We designate certain investments held in our merchant banking business at fair value through profit or loss, which aligns the accounting result with the way the portfolio is managed. The fair value of these investments as at July 31, 2014 of \$462 million (\$488 million as at October 31, 2013) is recorded in securities, other in our Consolidated Balance Sheet. The impact of recording these investments at fair value through profit or loss was a decrease in non-interest revenue, securities gains, other than trading of \$31 million and \$22 million, respectively, for the three and nine months ended July 31, 2014 (a decrease of \$5 million and a decrease of \$20 million, respectively, for the three and nine months ended July 31, 2013).

## Fair Value Hierarchy

We use a fair value hierarchy to categorize financial instruments according to the inputs we use in valuation techniques to measure fair value. The extent of our use of quoted market prices (Level 1), internal models using observable market information as inputs (Level 2) and internal models without observable market information as inputs (Level 3) in the valuation of securities, fair value liabilities, derivative assets and derivative liabilities was as follows:

(Canadian \$ in millions)			July 31, 2014			October 31, 2013
	Valued using quoted market prices	Valued using models (with observable inputs)	Valued using models (without observable inputs)	Valued using quoted market prices	Valued using models (with observable inputs)	Valued using models (without observable inputs)
Trading Securities	•			•		
Issued or guaranteed by:						
Canadian federal government	10,664	1,830	-	8,569	2,255	-
Canadian provincial and municipal governments	3,252	4,063	-	1,578	4,133	-
U.S. federal government	8,409	346	-	5,903	-	-
U.S. states, municipalities and agencies	-	616	82	-	681	78
Other governments	227	63	-	132	4	-
Mortgage-backed securities and						
collateralized mortgage obligations	-	784	-	-	652	-
Corporate debt	2,499	9,257	595	2,032	8,233	822
Corporate equity	36,827	10,945	-	28,073	12,014	-
	61,878	27,904	677	46,287	27,972	900
Available-for-Sale Securities						
Issued or guaranteed by:						
Canadian federal government	5,375	5,544	-	8,260	4,855	-
Canadian provincial and municipal governments	1,613	2,337	-	1,881	1,817	-
U.S. federal government	2,756	-	-	4,660	-	-
U.S. states, municipalities and agencies	-	5,735	1	3	5,388	1
Other governments	1,715	4,163	-	1,697	4,466	-
Mortgage-backed securities and						
collateralized mortgage obligations	-	9,460	-	-	8,805	-
Corporate debt	3,526	3,738	9	4,283	6,004	30
Corporate equity	452	144	1,105	460	151	949
	15,437	31,121	1,115	21,244	31,486	980
Other Securities	-	-	462	-	-	488
Fair Value Liabilities						
Securities sold but not yet purchased	25,064	3,302	-	20,024	2,422	-
Structured note liabilities and other note liabilities	-	7,569	-	-	6,439	-
Annuity liabilities	-	368	-	-	329	-
	25,064	11,239	-	20,024	9,190	-
Derivative Assets	_			_		
Interest rate contracts	5	17,766	-	7	22,215	-
Foreign exchange contracts	10	7,376	-	9	6,663	-
Commodity contracts	715	80	-	673	66	-
Equity contracts	32	776	-	16	520	-
Credit default swaps		49	16		62	28
	762	26,047	16	705	29,526	28
Derivative Liabilities		14 404		0	21 514	
Interest rate contracts	14	16,401	-	8	21,516	-
Foreign exchange contracts	7	7,726	-	5	6,443	-
Commodity contracts	579	103	-	695	138	-
Equity contracts	95	3,112	-	70	2,997	-
Credit default swaps		102	12		83	19
	695	27,444	12	778	31,177	19

Certain comparative figures have been reclassified to conform to the current period's presentation.

#### **Valuation Techniques and Significant Inputs**

We determine the fair value of publicly traded fixed maturity and equity securities using quoted market prices in active markets (Level 1) when these are available. When quoted prices in active markets are not available, we determine the fair value of financial instruments using models such as discounted cash flows with observable market data for inputs such as yield and prepayment rates or broker quotes and other third-party vendor quotes (Level 2). Fair value may also be determined using models where the significant market inputs are unobservable due to inactive or minimal market activity (Level 3). We maximize the use of market inputs to the extent possible.

Our Level 2 trading securities are primarily valued using discounted cash flow models with observable spreads or based on broker quotes. The fair value of Level 2 available-for-sale securities is determined using discounted cash flow models with observable spreads or third-party vendor quotes. Level 2 structured note liabilities are valued using models with observable market information. Level 2 derivative assets and liabilities are valued using industry standard models and observable market information.

#### Quantitative Information about Level 3 Fair Value Measurements

The table below presents fair values of our significant Level 3 financial instruments, valuation techniques used to determine their fair values and value ranges of significant unobservable inputs used in the valuations.

	_	Fair v	alue		_	Range of input v	alues (2)
As at July 31, 2014 (Canadian \$ in millions, except as noted) (1)	Reporting line in fair value hierarchy table	Assets	Liabilities	Valuation techniques	Significant unobservable inputs	Low	High
Securities	<b>F</b>				-		
Private equity (3)	Corporate equity	1,105	-	Net Asset Value	Net Asset Value	n/a	n/a
				EV/EBITDA	Multiple	5.5x	8.8x
CLO Securities (4)	Corporate debt	604	- (	Discounted Cash Flow Model	Yield/Discount Margin	1.35%	1.35%
Merchant banking securities	Other	462	-	Net Asset Value	Net Asset Value	n/a	n/a
5				ev/ebitda	Multiple	4.2x	9.2x

(1) Comparative information relating to periods before November 1, 2013 is not required.

(2) The low and high input values represent the actual highest and lowest level inputs used to value a group of financial instruments in a particular product category. These input ranges do not reflect the level of input uncertainty, but are affected by the specific underlying instruments within the product category. The input ranges will therefore vary from period to period based on the characteristics of the underlying instruments held at each balance sheet date.

(3) Included in private equity is \$581 million of United States Federal Reserve Bank and Federal Home Loan Bank shares that we hold to meet regulatory requirements. These shares are carried at cost, which is deemed to approximate fair value as a result of these shares not being traded in the market.

(4) Includes both trading and available-for-sale instruments.

#### Significant Unobservable Inputs in Level 3 Instrument Valuations

#### **Net Asset Value**

Net asset value represents the estimated value of our security based on valuations received from the investment or fund manager. The valuation of certain private equity securities is based on the economic benefit derived from our investment.

#### **EV/EBITDA Multiple**

The fair value of private equity and merchant banking investments is derived by calculating an enterprise value ("EV") using the EV/EBITDA multiple and then proceeding through a waterfall of the company's capital structure to determine the value of the assets/securities we hold. The EV/EBITDA multiple is determined using judgement considering factors such as multiples for comparable listed companies, recent transactions, company specific factors, and liquidity discounts to account for the lack of active trading in these assets/securities.

#### Yield/Discount Margin

A financial instrument's yield is the interest rate used to discount future cash flows in a valuation model. An increase in the yield, in isolation, would result in a decrease in a fair value measurement. A discount margin is the difference between a debt instrument's yield and a benchmark instrument's yield. Benchmark instruments have high credit quality ratings, similar maturities and are often government bonds. The discount margin for an instrument forms part of the yield used in a discounted cash flow calculation. Generally, an increase in the discount margin will result in a decrease in fair value.

#### Sensitivity Analysis of Level 3 Instruments

Sensitivity analysis at July 31, 2014 for significant Level 3 instruments, that is securities which represent greater than 10% of Level 3 instruments, is provided below.

Within Level 3 trading securities is corporate debt of \$595 million that relates to securities that are hedged with credit default swaps that are also Level 3 instruments. As at July 31, 2014, the derivative assets and derivative liabilities was \$16 million and \$12 million, respectively. We have determined the valuation of these derivatives and the related securities based on market-standard models we use to model the specific collateral composition and cash flow structure of the deal. As at July 31, 2014, the impact of assuming a 10 basis point increase or decrease in the discount margin would result in \$1 million decrease and increase in fair value, respectively.

We have not applied another reasonably possible alternative assumption to the significant Level 3 categories of private equity investments and merchant banking securities as the net asset values are provided by the investment or fund managers.

#### **Significant Transfers**

Transfers are made between the various fair value hierarchy levels due to changes in the availability of quoted market prices or observable market inputs due to changing market conditions. The following is a discussion of the significant transfers between Level 1, Level 2 and Level 3 balances for the three and nine months ended July 31, 2014.

During the three months ended July 31, 2014, there were no transfers into or out of Level 3. During the nine months ended July 31, 2014, \$15 million of trading securities were transferred from Level 3 to Level 2 as market information became available for certain corporate debt securities.

### **Changes in Level 3 Fair Value Measurements**

The tables below present a reconciliation of all changes in Level 3 financial instruments during the three and nine months ended July 31, 2014, including realized and unrealized gains (losses) included in earnings and other comprehensive income.

		Change in fa	air value							
For the three months ended July 31, 2014	Balance April 30, 2014	Included in earnings	Included in other compre- hensive income	Purchases	Sales	Maturities/ Settlement (1)	Transfers into Level 3	Transfers out of Level 3	Fair Value as at July 31, 2014	Unrealized gains (losses) (2)
Trading Securities										
Issued or guaranteed by: U.S. states, municipalities and										
agencies	82	_	_	_	_	_	_	-	82	_
Corporate debt	663	1	-	-	-	(69)	-	-	595	1
Total trading securities	745	1	-	-	-	(69)	-	-	677	1
Available-for-Sale Securities Issued or guaranteed by: U.S. states, municipalities and										
agencies	1	-	-	-	-	-	-	-	1	-
Corporate debt	10	-	-	-	(1)	-	-	-	9	-
Corporate equity	1,066	(10)	(9)	70	(12)	-	-	-	1,105	(9)
Total available-for-sale securities	1,077	(10)	(9)	70	(13)	-	-	-	1,115	(9)
Other Securities	494	(22)	-	25	(35)	-	-	-	462	(22)
Derivative Assets Credit default swaps	22	(6)	-	-	-	-	-		16	(7)
Derivative Liabilities Credit default swaps	16	(4)	-	-	-	-	-	-	10	(4)

(1) Includes cash settlement of derivative assets and derivative liabilities.

(2) Unrealized gains or losses on trading securities, derivative assets and derivative liabilities still held on July 31, 2014 are included in earnings in the period. For available-for-sale securities, the unrealized gains or losses on securities still held on July 31, 2014 are included in Accumulated Other Comprehensive Income

		Change in fa	ir value							
For the nine months ended July 31, 2014	Balance October 31, 2013	Included in earnings	Included in other compre- hensive income	Purchases	Sales	Maturities/ Settlement (1)	Transfers into Level 3	Transfers out of Level 3	Fair Value as at July 31, 2014	Unrealized gains (losses) (2)
Trading Securities Issued or quaranteed by:										
U.S. states, municipalities and										
agencies	78	4	-	-	-	-	-	-	82	4
Corporate debt	822	52	-	-	(60)	(204)	-	(15)	595	54
Total trading securities	900	56	-	-	(60)	(204)	-	(15)	677	58
Available-for-Sale Securities Issued or guaranteed by: U.S. states, municipalities and										
agencies	1	-	-	-	-	-	-	-	1	-
Corporate debt	30	(1)	-	-	(20)	-	-	-	9	2
Corporate equity	949	(26)	50	160	(28)	-	-	-	1,105	50
Total available-for-sale securities	980	(27)	50	160	(48)	-	-	-	1,115	52
Other Securities	488	8	-	97	(131)	-	-	-	462	8
Derivative Assets										
Credit default swaps	28	(12)	-	-	-	-	-	-	16	(13)
<b>Derivative Liabilities</b> Credit default swaps	19	(7)	-	-	-	-	-	-	12	(7)

Includes cash settlement of derivative assets and derivative liabilities.
 Unrealized gains or losses on trading securities, derivative assets and derivative liabilities still held on July 31, 2014 are included in earnings in the period. For available-for-sale securities, the unrealized gains or losses on securities still held on July 31, 2014 are included in earnings in the period.

## Note 16: Contractual Maturities of Assets and Liabilities and Off-Balance Sheet Commitments

The tables below show the remaining contractual maturity of on-balance sheet assets and liabilities and off-balance sheet commitments. The contractual maturity of financial assets and liabilities is an input to but is not necessarily consistent with the expected maturity of assets and liabilities that is used in the management of liquidity and funding risk. We forecast asset and liability cash flows under both normal market conditions and under a number of stress scenarios to manage liquidity and funding risk. Stress scenarios include assumptions for loan repayments, deposit withdrawals, and credit commitment and liquidity facility drawdowns by counterparty and product type. Stress scenarios also consider the time horizon over which liquid assets can be monetized and the related haircuts and potential collateral requirements that may occur due to both market volatility and credit rating downgrades amongst other assumptions. For further details, see the Liquidity and Funding Risk Section on pages 92-94 of our 2013 Annual Report.

(Canadian \$ in millions)										July 31, 2014
	0 to 1 month	1 to 3 months	3 to 6 months	6 to 9 months	9 to 12 months	1 to 2 years	2 to 5 years	Over 5 years	No maturity	Total
On-Balance Sheet Financial Instruments										
Assets										
Cash and cash equivalents	37,433	-	-	-	-	-	-	-	817	38,250
Interest bearing deposits with banks	4,270	1,129	320	69	12	-	-	-	-	5,800
Securities										
Trading	618	1,467	2,775	1,377	3,655	6,594	10,300	15,901	47,772	90,459
Available-for-sale	1,234	579	386	829	1,203	7,125	23,962	10,654	1,701	47,673
Held-to-maturity	-	-	-	119	104	1,368	4,487	4,342	· -	10,420
Other	-	-	-	-	2	-	49	20	918	989
Total securities	1,852	2,046	3,161	2,325	4,964	15,087	38,798	30,917	50,391	149,541
Securities borrowed or purchased under										
resale agreements	35,138	9,721	2,395	1,296	646	256	-	-	-	49,452
Loans										
Residential mortgages	1,709	2,043	2,662	3,909	4,969	20,210	55,216	8,766	-	99,484
Consumer instalment and other personal	415	512	736	1,020	1,368	6,226	21,838	8,777	23,394	64,286
Credit cards	-	-	-	-	-	-	-	-	7,976	7,976
Businesses and governments	8,129	9,209	3,489	2,878	11,441	9,797	34,889	6,823	29,157	115,812
Customers' liability under acceptances	7,681	1,728	107	121	14	-	-	-	-	9,651
Allowance for credit losses	-	-	-	-	-	-	-	-	(1,768)	(1,768)
Total loans and acceptances, net of allowance	17,934	13,492	6,994	7,928	17,792	36,233	111,943	24,366	58,759	295,441
Other Assets										
Derivative instruments										
Interest rate contracts	30	143	181	458	391	1,873	5,798	8,897	-	17,771
Foreign exchange contracts	1,214	769	380	395	862	865	1,651	1,250	-	7,386
Commodity contracts	49	89	129	80	70	206	131	41	-	795
Equity contracts	122	154	126	73	32	150	151	-	-	808
Credit contracts	-	1	1	1	-	3	58	1	-	65
Total derivative assets	1,415	1,156	817	1,007	1,355	3,097	7,789	10,189	-	26,825
Premises and equipment	-	-	-	-	-	-	-	-	2,174	2,174
Goodwill	-	-	-	-	-	-	-	-	5,253	5,253
Intangible assets	-	-	-	-	-	-	-	-	2,020	2,020
Current tax assets	-	-	-	-	-	-	-	-	770	770
Deferred tax assets	-	-	-	-	-	-	-	-	2,962	2,962
Other	1,519	182	143	7	-	-	97	3,523	2,873	8,344
Total other assets	2,934	1,338	960	1,014	1,355	3,097	7,886	13,712	16,052	48,348
Total Assets	99,561	27,726	13,830	12,632	24,769	54,673	158,627	68,995	126,019	586,832

										2014
	0 to 1 month	1 to 3 months	3 to 6 months	6 to 9 months	9 to 12 months	1 to 2 years	2 to 5 years	Over 5 years	No maturity	Total
Liabilities and Equity										
Deposits (1)										
Banks	11,372	4,864	2,020	121	112	-	-	-	4,376	22,865
Businesses and governments	39,649	28,581	11,636	7,902	8,175	17,851	26,592	7,844	95,578	243,808
Individuals	2,142	3,732	4,898	5,038	4,565	6,638	15,600	1,436	88,501	132,550
Total deposits	53,163	37,177	18,554	13,061	12,852	24,489	42,192	9,280	188,455	399,223
Other liabilities										
Derivative instruments										
Interest rate contracts	33	178	184	423	410	1,577	5,880	7,730	-	16,415
Foreign exchange contracts	702	919	404	301	1,103	1,420	1,651	1,233	-	7,733
Commodity contracts	40	72	83	67	74	184	130	32	-	682
Equity contracts	457	485	378	62	71	646	491	617	-	3,207
Credit contracts	-	1	1	1	1	5	93	12	-	114
Total derivative liabilities	1,232	1,655	1,050	854	1,659	3,832	8,245	9,624	-	28,151
Acceptances	7,681	1,728	107	121	14	-	-	•	-	9,651
Securities sold but not yet purchased	28,366	-	-	-	-	-	-	-	-	28,366
Securities lent or sold under										
repurchase agreements	39,356	845	161	149	95	-	-	-	-	40,606
Current tax liabilities	-	-	-	-	-	-	-	-	255	255
Deferred tax liabilities	-	-	-	-	-	-	-	-	185	185
Securitization and liabilities related to	3	358	362	1,551	342	4,722	9,862	4,752	-	21,952
structured entities										
Other	6,695	91	4	-	338	170	3,500	1,677	7,720	20,195
Total other liabilities	83,333	4,677	1,684	2,675	2,448	8,724	21,607	16,053	8,160	149,361
Subordinated debt	-	-	-	-	-	-	100	3,848	-	3,948
Total Equity	-	-	-	-	-	-	-	-	34,300	34,300
Total Liabilities and Equity	136,496	41,854	20,238	15,736	15,300	33,213	63,899	29,181	230,915	586,832

(1) Deposits payable on demand and payable after notice have been included under no maturity.

(Canadian \$ in millions)										July 31, 2014
	0 to 1 month	1 to 3 months	3 to 6 months	6 to 9 months	9 to 12 months	1 to 2 years	2 to 5 years	Over 5 years	No maturity	Total
Off-Balance Sheet Commitments										
Commitments to extend credit (1)	1,094	2,357	2,989	3,718	5,455	14,886	49,611	1,378	-	81,488
Operating leases	24	51	73	71	69	259	580	598	-	1,725
Financial guarantee contracts (1)	5,212	-	-	-	-	-	-	-	-	5,212
Purchase obligations	59	114	169	168	168	607	897	225	-	2,407

(1) A large majority of these commitments expire without being drawn upon. As a result, the total contractual amounts may not be representative of the funding likely to be required for these commitments. Certain comparative figures have been reclassified to conform to the current period's presentation.

July 31,

On-Balance Sheet Financial Instruments         Over 5 months         No months	(Canadian \$ in millions)										October 31, 2013
month         months         months         months         years         years         years         maturity         Total           Assets         Cash and cash equivalents         25,323         -         -         -         -         7.66         26,089           Interest bearing deposits with banks         4,592         1,295         471         84         76         -         -         6.518           Securities         -         -         2.026         3,628         1,439         2,076         2,820         6,729         22,170         11,262         1,560         53,719           Available-for-sale         2,026         3,628         1,439         2,076         2,820         6,729         22,170         11,262         1,560         53,719           Medit-for-sale         2,026         3,628         1,937         3,597         3,262         12,075         37,661         26,471         42,474         135,800           Securities borrowed or purchased         -         -         18         -         -         -         -         9,790           Loans         -         -         -         -         -         -         -         -         -         7,870		0 to 1	1 to 3	3 to 6	6 to 9	9 to 12	1 to 2	2 to 5	Over 5	No	2013
Assets         25,223         -         -         -         -         766         26,089           Lash and cash equivalents         2,523         -         -         -         -         766         26,089           Interest bearing deposits with banks         4,592         1,295         471         84         76         -         -         6,518           Securities         -         -         2,820         6,729         22,170         11,262         10,593         13,710         842         781         606         -         60,371           Held to-maturity         -         -         18         -         -         3         34         17         827         899           Total securities         3,235         4,912         1,937         3,597         205         -         -         -         9,3979           Loans         -         -         3         4,70         23,285         9,630         6,6,60         5,663         9,157         -         6,630         9,157         -         6,6,30         9,157         -         6,6,30         0,157         -         6,6,302         0,575         3,400         3,955         8,403         9,473<											Total
Cash and cash equivalents         25,323         . <th< td=""><td>On-Balance Sheet Financial Instruments</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></th<>	On-Balance Sheet Financial Instruments										
Interest bearing deposits with banks         4,592         1,295         471         84         76         -         -         6,518           Securities         Trading         1,209         1,284         480         1,521         442         4,781         10,593         14,762         40,087         75,159           Available-for-sale         2,026         3,628         1,439         2,076         2,820         6,729         22,170         11,262         1,560         53,710           Held-to-maturity         -         -         3         34         17         827         899           Total securities         3,235         4,912         1,937         3,597         3,262         12,075         37,661         26,647         42,474         135,800           Securities         3,235         4,912         2,949         597         205         -         -         39,799           Loans         Residential mortgages         832         1,276         2,716         4,553         3,787         17,441         56,630         9,157         -         96,332           Consumer instalment and other personal         323         294         643         890         834         4,730 <td< td=""><td>Assets</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>	Assets										
Securities         Instruction         Instruction <thinstruction< th=""> <thinstruction< th=""></thinstruction<></thinstruction<>	Cash and cash equivalents	25,323	-	-	-	-	-	-	-	766	26,089
Trading         1,209         1,284         480         1,521         442         4,781         10,593         14,762         40,087         75,159           Available-for-sale         2,026         3,628         1,439         2,076         2,820         6,729         22,170         11,262         1,560         53,710           Held-to-matuity         -         -         3         34         17         827         899           Total securities         3,235         4,912         1,937         3,597         3,262         12,075         37,661         26,647         42,474         135,800           Securities         3,235         4,912         1,937         3,597         3,262         12,075         37,661         26,647         42,474         135,800           Construction         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         7,870         7,870           Consumer instalment and other personal         323         29,4643         834         4,730         23,285         9,636         23,005         63,440           C	Interest bearing deposits with banks	4,592	1,295	471	84	76	-	-	-	-	6,518
Available-for-sale         2,026         3,628         1,439         2,076         2,820         6,729         22,170         11,262         1,560         53,710           Held-to-maturity         -         -         -         562         4,864         606         -         6,032           Other         -         18         -         -         3         34         17         827         899           Total securities         3,235         4,912         1,937         3,597         3,262         12,075         37,661         26,647         42,474         135,800           Securities borrowed or purchased         -         -         -         -         -         -         -         33,767         17,441         56,630         9,157         -         96,392           Consumer instalment and other personal         323         224         643         890         834         4,730         22,285         9,636         23,005         63,640           Consumer istaliment and other personal         323         224         643         890         834         4,730         22,285         9,636         23,005         63,640           Consumeris itability under acceptances         8,367	Securities										
Held-to-maturity         -         -         -         -         -         562         4,864         606         -         -         6,032           Other         -         -         18         -         -         3         3.4         17         827         899           Total securities         3,235         4,912         1,937         3,597         3,262         12,075         37,661         26,647         42,474         135,800           Securities         Social securities         26,421         9,627         2,949         597         205         -         -         -         3,979           Loans         Residential mortgages         832         1,276         2,716         4,553         3,787         17,441         56,630         9,157         -         96,392           Consumer instalment and other personal         323         294         643         890         834         4,730         23,285         9,362         23,005         63,640           Credit cards         -         -         -         -         7,870         7,870         7,870         7,870         7,870         7,870         7,870         7,870         30,574         5,087         27,	Trading	1,209	1,284	480	1,521	442	4,781	10,593	14,762	40,087	75,159
Other         -         18         -         -         3         34         17         827         899           Total securities         3,235         4,912         1,937         3,597         3,262         12,075         37,661         26,647         42,474         135,800           Securities borowed or purchased under resale agreements         26,421         9,627         2,949         597         205         -         -         38,799           Loans         Residential mortgages         832         1,276         2,716         4,553         3,787         17,441         56,630         9,157         -         -         -         -         -         -         7,870	Available-for-sale	2,026	3,628	1,439	2,076	2,820	6,729	22,170	11,262	1,560	53,710
Total securities         3,235         4,912         1,937         3,597         3,262         12,075         37,661         26,647         42,474         135,800           Gecurities borrowed or purchased under resale agreements         26,421         9,627         2,949         597         205         -         -         -         39,799           Loans         Residential mortgages         832         1,276         2,716         4,553         3,787         17,441         56,630         9,157         -         96,392           Consumer instalment and other personal         323         294         643         890         834         4,730         23,285         9,636         23,005         63,640           Credit cards         -         -         -         -         -         -         7,870           Businesses and governments         7,965         7,555         3,400         3,955         8,850         9,697         30,574         5,087         27,502         104,855           Customers' liability under acceptances         8,367         103         1         1         -         -         -         -         -         -         -         11,665         (1,665)         (1,665)	Held-to-maturity	-	-	-	-	-	562	4,864	606	-	6,032
Securities borrowed or purchased under resale agreements         26,421         9,627         2,949         597         205         -         -         -         39,799           Loans         Residential mortgages         832         1,276         2,716         4,553         3,787         17,441         56,630         9,157         -         96,392           Consumer instalment and other personal         323         294         643         890         834         4,730         23,285         9,636         23,005         63,640           Credit cards         -         -         -         -         -         7,870         7,870           Businesses and governments         7,965         7,555         3,400         3,955         8,850         9,697         30,574         5,087         27,502         104,585           Customers' liability under acceptances         8,367         103         1         1         -         2,650         104,515         1,0201         -         6,672	Other	-	-	18	-	-	3	34	17	827	899
under resale agreements         26,421         9,627         2,949         597         205         -         -         -         39,799           Loans         Residential mortgages         832         1,276         2,716         4,553         3,787         17,441         56,630         9,157         -         96,392           Consumer instalment and other personal         323         294         643         890         834         4,730         23,285         9,636         23,005         63,640           Credit cards         -         -         -         -         -         -         -         7,870	Total securities	3,235	4,912	1,937	3,597	3,262	12,075	37,661	26,647	42,474	135,800
Loans         Image: Consumer instalment and other personal         332         1,276         2,716         4,553         3,787         17,441         56,630         9,157         -         96,392           Consumer instalment and other personal         323         294         643         890         834         4,730         23,285         9,636         23,005         63,640           Credit cards         -         -         -         -         -         -         7,870         7,870           Businesses and governments         7,965         7,555         3,400         3,955         8,850         9,697         30,574         5,087         27,502         104,585           Customers' liability under acceptances         8,367         103         1         1         -         -         -         -         8,472           Total loans and acceptances, net of allowance         17,487         9,228         6,760         9,399         13,471         31,868         110,489         23,880         56,712         279,294           Other Assets         -         -         -         -         -         -         6,722         22,222           Foreign exchange contracts         39         98         193	Securities borrowed or purchased										
Residential mortgages         832         1,276         2,716         4,553         3,787         17,441         56,630         9,157         -         96,392           Consumer instalment and other personal         323         294         643         890         834         4,730         23,285         9,636         23,005         63,640           Credit carls         -         -         -         -         -         -         -         -         -         7,870         7,870           Businesses and governments         7,965         7,555         3,400         3,955         8,850         9,697         30,574         5,087         27,502         104,585           Customers' liability under acceptances         8,367         103         1         1         -         -         -         8,472           Allowance for credit losses         -         -         -         -         -         -         (1,665)         (1,665)         (1,665)         (1,665)         (1,665)         (1,665)         (1,665)         (1,665)         (1,665)         (1,665)         (1,665)         (1,665)         (1,665)         (1,665)         (1,665)         (1,665)         (1,665)         (1,665)         (1,672)         -	under resale agreements	26,421	9,627	2,949	597	205	-	-	-	-	39,799
Consumer instalment and other personal3232946438908344,73023,2859,63623,00563,640Credit cards7,8707,870Businesses and governments7,9657,5553,4003,9558,8509,69730,5745,08727,502104,585Customers' liability under acceptances8,367103118,472Allowance for credit losses8,472Other Assets8,472Derivative instruments17,4879,2286,7609,39913,47131,868110,48923,88056,712279,294Other AssetsDerivative instruments2,222Foreign exchange contracts39981933192602,4238,59810,292-22,222Foreign exchange contracts507911996751799942-739Equity contracts10082506169661062-30,259Premises and equipment2,1682,168Goodwill3,8193,8193,820Intangible assets-	Loans										
Credit cards         -         -         -         -         -         -         7,870         7,870           Businesses and governments         7,965         7,555         3,400         3,955         8,850         9,697         30,574         5,087         27,502         104,585           Customers' liability under acceptances         8,367         103         1         1         -         -         -         8,472           Allowance for credit losses         -         -         -         -         -         (1,665)         (1,665)           Total loans and acceptances, net of allowance         17,487         9,228         6,760         9,399         13,471         31,868         110,489         23,880         56,712         279,294           Other Assets         -         -         -         -         -         -         2,222         2,222         5,6712         279,294           Other Assets         -         -         -         -         -         -         2,222         5,6712         279,294           Interest rate contracts         39         98         193         319         260         2,423         8,598         10,292         2,2222         5,672	Residential mortgages	832	1,276	2,716	4,553	3,787	17,441	56,630	9,157	-	96,392
Businesses and governments         7,965         7,555         3,400         3,955         8,850         9,697         30,574         5,087         27,502         104,585           Customers' liability under acceptances         8,367         103         1         1         -         -         -         -         8,472           Allowance for credit losses         -	Consumer instalment and other personal	323	294	643	890	834	4,730	23,285	9,636	23,005	63,640
Customers' liability under acceptances         8,367         103         1         1         -         -         -         8,472           Allowance for credit losses         -         8,472           Allowance for credit losses         -         27,223         8,598         10,499         2,60         2,423         8,598         10,292         -         2,2222         Foreign exchange contracts         665         605         2,44         149         1,608         1,515         1,201         -         6,672         Commodity c	Credit cards	-	-	-	-	-	-	-	-	7,870	7,870
Allowance for credit losses       -       -       -       -       -       -       (1,665)       (1,665)         Total loans and acceptances, net of allowance       17,487       9,228       6,760       9,399       13,471       31,868       110,489       23,880       56,712       279,294         Other Assets       Derivative instruments       -       -       -       -       -       -       23,880       56,712       279,294         Other Assets       Derivative instruments       -       -       -       -       -       22,222       -       22,222         Foreign exchange contracts       685       665       605       244       149       1,608       1,515       1,201       -       6,672         Commodity contracts       50       79       119       96       75       179       99       42       -       739         Equity contracts       100       82       50       61       69       66       106       2       -       536         Credit contracts       -       1       2       4       2       555       4,281       10,374       11,557       -       30,259         Premises and equipment <td< td=""><td></td><td>7,965</td><td></td><td>3,400</td><td>3,955</td><td>8,850</td><td>9,697</td><td>30,574</td><td>5,087</td><td>27,502</td><td></td></td<>		7,965		3,400	3,955	8,850	9,697	30,574	5,087	27,502	
Total loans and acceptances, net of allowance         17,487         9,228         6,760         9,399         13,471         31,868         110,489         23,880         56,712         279,294           Other Assets         Derivative instruments         1         1         31,868         110,489         23,880         56,712         279,294           Other Assets         1         1         2         3 <t< td=""><td></td><td>8,367</td><td>103</td><td>1</td><td>1</td><td>-</td><td>-</td><td>-</td><td>-</td><td>-</td><td>8,472</td></t<>		8,367	103	1	1	-	-	-	-	-	8,472
Other Assets         John Mark         Jank	Allowance for credit losses	-	-	-	-	-	-	-	-	(1,665)	(1,665)
Derivative instruments           Interest rate contracts         39         98         193         319         260         2,423         8,598         10,292         -         22,222           Foreign exchange contracts         685         665         605         244         149         1,608         1,515         1,201         -         6,672           Commodity contracts         50         79         119         96         75         179         99         42         -         739           Equity contracts         100         82         50         61         69         66         106         2         -         536           Credit contracts         -         1         2         4         2         5         56         20         -         90           Iotal derivative assets         874         925         969         724         555         4,281         10,374         11,557         -         30,259           Premises and equipment         -         -         -         -         -         -         3,819         3,819           Intangible assets         -         -         -         -         -         -         1,06	Total loans and acceptances, net of allowance	17,487	9,228	6,760	9,399	13,471	31,868	110,489	23,880	56,712	279,294
Interest rate contracts39981933192602,4238,59810,292-22,222Foreign exchange contracts6856656052441491,6081,5151,201-6,672Commodity contracts507911996751799942-739Equity contracts10082506169661062-536Credit contracts-124255620-90Total derivative assets8749259697245554,28110,37411,557-30,259Premises and equipment2,1682,168Goodwill3,8193,819Intangible assets3,8193,819Current tax assets3,0273,027Other1,561148137143,3202,5157,695Total other assets2,4351,0731,1067245554,28110,38814,87714,10549,544	Other Assets										
Foreign exchange contracts6856656052441491,6081,5151,201-6,672Commodity contracts507911996751799942-739Equity contracts10082506169661062-536Credit contracts-124255620-90Total derivative assets8749259697245554,28110,37411,557-30,259Premises and equipment2,1682,168Goodwill3,8193,819Intangible assets1,5111,511Current tax assets3,0273,027Deferred tax assets3,0273,027Other1,561148137143,3202,5157,695Total other assets2,4351,0731,1067245554,28110,38814,87714,10549,544	Derivative instruments										
Commodity contracts         50         79         119         96         75         179         99         42         -         739           Equity contracts         100         82         50         61         69         66         106         2         -         536           Credit contracts         -         1         2         4         2         5         56         20         -         90           Total derivative assets         874         925         969         724         555         4,281         10,374         11,557         -         30,259           Premises and equipment         -         -         -         -         -         -         2,168         2,168         2,168         2,168         3,819         3,027         3,027         3,027         3,027         3,027         3,027         3,027         3,027         3,027         3,02	Interest rate contracts	39	98	193	319	260	2,423	8,598	10,292	-	22,222
Equity contracts         100         82         50         61         69         66         106         2         -         536           Credit contracts         -         1         2         4         2         5         56         20         -         90           Total derivative assets         874         925         969         724         555         4,281         10,374         11,557         -         30,259           Premises and equipment         -         -         -         -         -         -         -         2,168         3,819         3,819         3,819         3,819         3,819         3,819         3,819         3,819         3,819         3,819         3,819         3,819         3,027         3,027         3,027         3,027         3,027         3,027         3,027         3,027         3,027         3,027         3,027         3,027         3,027         3,027		685	665	605	244	149	1,608	1,515	1,201	-	6,672
Credit contracts-124255620-90Total derivative assets8749259697245554,28110,37411,557.30,259Premises and equipment2,1682,168Goodwill2,1682,168Intangible assets3,8193,819Intangible assets1,5111,511Current tax assets1,0651,065Deferred tax assets143,3202,5157,695Total other assets2,4351,0731,1067245554,28110,38814,87714,10549,544	Commodity contracts	50	79	119	96	75	179	99	42	-	739
Total derivative assets         874         925         969         724         555         4,281         10,374         11,557         -         30,259           Premises and equipment         -         -         -         -         -         -         2,168         2,168           Goodwill         -         -         -         -         -         -         3,819         3,819           Intangible assets         -         -         -         -         -         -         3,819         3,819           Intangible assets         -         -         -         -         -         -         1,511         1,511           Current tax assets         -         -         -         -         -         -         1,065         1,065           Deferred tax assets         -         -         -         -         -         3,027         3,027         3,027           Other         1,561         148         137         -         -         14         3,320         2,515         7,695           Total other assets         2,435         1,073         1,106         724         555         4,281         10,388         14,877         14,10	Equity contracts	100	82	50	61	69	66	106		-	536
Premises and equipment         -         -         -         -         -         2,168         3,819         3,	Credit contracts	-	1	2	4	2	5	56	20	-	90
Goodwill       -       -       -       -       -       -       3,819       3,819         Intangible assets       -       -       -       -       -       -       1,511       1,511         Current tax assets       -       -       -       -       -       -       1,065       1,065         Deferred tax assets       -       -       -       -       -       3,027       3,027         Other       1,561       148       137       -       -       14       3,320       2,515       7,695         Total other assets       2,435       1,073       1,106       724       555       4,281       10,388       14,877       14,105       49,544	Total derivative assets	874	925	969	724	555	4,281	10,374	11,557	-	30,259
Intangible assets       -       -       -       -       -       -       1,511       1,511         Current tax assets       -       -       -       -       -       -       1,065       1,065         Deferred tax assets       -       -       -       -       -       -       3,027       3,027         Other       1,561       148       137       -       -       14       3,320       2,515       7,695         Total other assets       2,435       1,073       1,106       724       555       4,281       10,388       14,877       14,105       49,544	Premises and equipment	-	-	-	-	-	-	-	-	2,168	2,168
Current tax assets         -         -         -         -         -         -         1,065         1,065         1,065           Deferred tax assets         -         -         -         -         -         -         3,027         3	Goodwill	-	-	-	-	-	-	-	-	3,819	3,819
Deferred tax assets         -         -         -         -         -         -         3,027 <td>Intangible assets</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>1,511</td> <td>1,511</td>	Intangible assets	-	-	-	-	-	-	-	-	1,511	1,511
Other         1,561         148         137         -         -         14         3,320         2,515         7,695           Total other assets         2,435         1,073         1,106         724         555         4,281         10,388         14,877         14,105         49,544		-	-	-	-	-	-	-	-	1,065	1,065
Total other assets         2,435         1,073         1,106         724         555         4,281         10,388         14,877         14,105         49,544	Deferred tax assets	-	-	-	-	-	-	-	-	3,027	3,027
	Other	1,561	148	137	-	-	-	14	3,320	2,515	7,695
Total Assets 79,493 26,135 13,223 14,401 17,569 48,224 158,538 65,404 114,057 537,044	Total other assets	2,435	1,073	1,106	724	555	4,281	10,388	14,877	14,105	49,544
	Total Assets	79,493	26,135	13,223	14,401	17,569	48,224	158,538	65,404	114,057	537,044

(Canadian \$ in millions)										October 31, 2013
	0 to 1	1 to 3	3 to 6	6 to 9	9 to 12	1 to 2	2 to 5	Over 5	No	
tiskillaise and Fassian	month	months	months	months	months	years	years	years	maturity	Total
Liabilities and Equity										
Deposits (1) Banks	10 7 / 1	2 7 2 2	140	231	563				F ( 0 )	20 501
	10,241	3,733				12.070	-	-	5,683	20,591
Businesses and governments	26,265	29,217	10,490	6,149	5,547	13,970	30,598	8,506	91,604	222,346
Individuals	2,253	3,761	5,203	4,618	5,513	7,228	11,450	1,526	83,880	125,432
Total deposits	38,759	36,711	15,833	10,998	11,623	21,198	42,048	10,032	181,167	368,369
Other liabilities										
Derivative instruments										
Interest rate contracts	56	112	246	365	314	2,370	8,174	9,887	-	21,524
Foreign exchange contracts	472	931	658	251	156	1,462	1,619	899	-	6,448
Commodity contracts	56	91	98	92	93	241	124	38	-	833
Equity contracts	119	173	241	91	143	841	851	608	-	3,067
Credit contracts	-	1	1	2	5	14	60	19	-	102
Total derivative liabilities	703	1,308	1,244	801	711	4,928	10,828	11,451	-	31,974
Acceptances	8,367	103	1	1	-	-	-	-	-	8,472
Securities sold but not yet purchased	22,446	-	-	-	-	-	-	-	-	22,446
Securities lent or sold										
under repurchase agreements	24,483	2,953	1,448	-	-	-	-	-	-	28,884
Current tax liabilities	-	-	-	-	-	-	-	-	438	438
Deferred tax liabilities	-	-	-	-	-	-	-	-	107	107
Securitization and liabilities related to	1,221	1,481	998	-	318	3,295	10,395	4,653	-	22,361
structured entities										
Other	6,793	140	13	5	26	427	3,205	1,255	6,954	18,818
Total other liabilities	64,013	5,985	3,704	807	1,055	8,650	24,428	17,359	7,499	133,500
Subordinated debt	-	-	-	-	-	-	100	3,896	-	3,996
Total Equity	-	-	-	-	-	-	-	-	31,179	31,179
Total Liabilities and Equity	102,772	42,696	19,537	11,805	12,678	29,848	66,576	31,287	219,845	537,044

(1) Deposits payable on demand and payable after notice have been included as having "no maturity".

(Canadian \$ in millions)										October 31, 2013
	0 to 1 month	1 to 3 months	3 to 6 months	6 to 9 months	9 to 12 months	1 to 2 years	2 to 5 years	Over 5 years	No maturity	Total
Off-Balance Sheet Commitments										
Commitments to extend credit (1)	1,169	907	3,246	3,935	3,850	13,381	42,477	2,353	-	71,318
Operating leases	25	46	69	69	69	262	618	640	-	1,798
Financial quarantee contracts (1)	4,778	-	-	-	-	-	-	-	-	4,778
Purchase obligations	71	141	211	216	207	729	1,115	275	-	2,965

(1) A large majority of these commitments expire without being drawn upon. As a result, the total contractual amounts may not be representative of the funding likely to be required for these commitments. Certain comparative figures have been reclassified to conform to the current period's presentation.

October 31,

#### **INVESTOR AND MEDIA PRESENTATION**

#### **Investor Presentation Materials**

Interested parties are invited to visit our website at www.bmo.com/investorrelations to review our 2013 Annual Report, this quarterly news release, presentation materials and supplementary financial information package online.

### **Quarterly Conference Call and Webcast Presentations**

Interested parties are also invited to listen to our quarterly conference call on Tuesday, August 26, 2014, at 2:00 p.m. (EDT). At that time, senior BMO executives will comment on results for the quarter and respond to questions from the investor community. The call may be accessed by telephone at 416-695-9753 (from within Toronto) or 1-888-789-0089 (toll-free outside Toronto). A replay of the conference call can be accessed until Monday, December 1, 2014, by calling 905-694-9451 (from within Toronto) or 1-800-408-3053 (toll-free outside Toronto) and entering passcode 6766952.

A live webcast of the call can be accessed on our website at www.bmo.com/investorrelations. A replay can also be accessed on the site.

#### **Media Relations Contacts**

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#### **Investor Relations Contacts**

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#### **Chief Financial Officer**

Tom Flynn, Chief Financial Officer, tom.flynn@bmo.com, 416-867-4689

#### **Corporate Secretary**

Barbara Muir, Corporate Secretary, corp.secretary@bmo.com, 416-867-6423

## Shareholder Dividend Reinvestment and Share Purchase Plan (the Plan)

Average market price as defined under the Plan May \$76.45 June \$77.79 July \$82.16

## For dividend information, change in shareholder address

or to advise of duplicate mailings, please contact Computershare Trust Company of Canada 100 University Avenue, 9th Floor Toronto, Ontario M5J 2Y1 Telephone: 1-800-340-5021 (Canada and the United States) Telephone: (514) 982-7800 (international) Fax: 1-888-453-0330 (Canada and the United States) Fax: (416) 263-9394 (international) E-mail: service@computershare.com

# For other shareholder information, including the notice for our normal course issuer bid, please contact

Bank of Montreal Shareholder Services Corporate Secretary's Department One First Canadian Place, 21st Floor Toronto, Ontario M5X 1A1 Telephone: (416) 867-6785 Fax: (416) 867-6793 E-mail: corp.secretary@bmo.com

#### For further information on this report, please contact

Bank of Montreal Investor Relations Department P.O. Box 1, One First Canadian Place, 18th Floor Toronto, Ontario M5X 1A1

To review financial results online, please visit our website at www.bmo.com. To review regulatory filings and disclosures online, please visit our website at www.bmo.com/investorrelations.

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Annual Meeting 2015 The next Annual Meeting of Shareholders will be held on Tuesday, March 31, 2015, in Toronto, Ontario.